Hello FAPPO! Well, it’s beginning to feel a little like Fall around here…with temperatures dipping down in the low 80’s as opposed to the 90’s and high humidity, it may not be as seasonal as our northern states, but for us Florida folks, I’ll take it!

Speaking of Fall, our Fall Workshop is upon us! I look forward to seeing as many of you as possible on October 14, 2011 at the Davie campus of Florida Atlantic University! David Nash has organized a comprehensive workshop that includes a very informative agenda --- a BIG “Thank You!” goes out Dave, as well as Dr. Cliff McCue and the Public Procurement Research Center at FAU for co-sponsoring this event.

And of course, don’t forget about our 45th Annual Conference and Trade Show on May 12 – 16, 2012 at the Westin Tampa Harbour Island and Tampa Convention Center. It’s going to be GREAT! (I’ll give you just a little hint: two words --- Dinner Cruise)…

Mark

Happy New (fiscal) Year FAPPO members! It certainly is a busy time for those of us transitioning to a new fiscal year on October 1st, and I hope that your respective agencies fared well throughout the budget approval process.

Final preparations are underway for the Fall Workshop being held in Fort Lauderdale on October 14th and I look forward to seeing many of you there!

We have extended the deadline for submittal of proposals for presentations for the 2012 Annual Conference; the new deadline is November 11th. You will find an updated Call for Presentations document within this newsletter. If you have any questions related to submitting a proposal, please feel free to contact me directly.

If you are considering nominating someone or personally running for Secretary of FAPPO for the 2012-2013 term, you will find the Nomination Form included in this newsletter for your use. If you have any questions about the nomination process, I will be happy to help! Serving in this association continues to be such a rewarding opportunity for me, and I am confident that future officers will find it equally as fulfilling.

Carrie Woodell
GEORGE H. WOLF, C.P.M.  
June 22, 1925 – September 15, 2011  

Mentor: Webster definition: “a trusted counselor or guide, tutor or coach”. American Heritage definition: “a wise and trusted counselor or teacher.”

George H. Wolf dedicated the majority of his life to the improvement of the profession of procurement. He had the uncanny ability to recognize certain qualities in people, and he always encouraged, guided, taught and helped many professionals across the State of Florida along a path to success. George was a long-time Broward Community College adjunct professor and a FAPPO instructor for well over 20-years mentoring and teaching so many students on every level from the basic procurement courses through the legal aspects of procurement.

George Wolf was one of the founding Charter members of the Florida Association of Public Procurement Officials, Inc. back in 1968 when the membership consisted only of the original “12-purchasing disciples.” He had a vision of a local government procurement association that continues to strive on the promotion of education and professionalism. George was the 1976 President of the Florida Association of Governmental Purchasing Officers (FAGPO aka FAPPO). He was also the first member to receive the FAPPO Distinguished Services Award in 1994.

George served on, or chaired many FAPPO committees over the years to include Professional Development, Parliamentarian, Resolutions, Nominating and By-Laws. George obtained his Business Degree from Northwestern in 1953. He worked at the City of Ft. Lauderdale as a Buyer from 1960-1966, and moved on to Broward Community College as the Director of Materials Management until 1974. He took his next job at the City of Hollywood as the Purchasing Agent where he retired in the latter part of the 1990’s.

Prior to 1968, George was part of another original group known as the Southern Purchasing Institute which began its roots in South Florida. SPI became the National Purchasing Institute in 1968. NPI is now the public sector affiliate of Institute of Supply Management (formally known as NAPM). George was also the President of the Florida Gold Coast Chapter of NAPM in 1983.

In 2004, FAPPO honored George for his dedication to the profession by awarding him with the first ever “Pioneer Award” and also memorialized his contributions by the renaming of FAPPO’s top honor as the “George H. Wolf, Distinguished Services Award”.

George – we will miss you. Your vision has become a reality and has had a profound impact on our lives, on our profession, and on governmental procurement.

By: Bobbye Marsala, CPPO, CPPB, C.P.M., FCPM, FCP
FAPPO FALL WORKSHOP
OCTOBER 14, 2011
Florida Atlantic University Davie Campus
Liberal Arts Building
2912 College Ave.
Davie, FL 33314

Co-sponsored by the Florida Association of Public Procurement Officials, Inc. and the Public Procurement Research Center of Florida Atlantic University

7:30 – 8:00  Registration/Continental Breakfast  David Bennett, MBA, CPPO, PMP
             FAPPO Secretary
8:00 – 8:15  Opening Session  Mark Raiford, CPPB, FCPM, FCPA
             FAPPO President
8:15 – 9:00  "What's On the Front Burner at DMS?"  Kelly Loll, C.P.M., Bureau Chief
             DMS/State Purchasing
9:00 – 9:10  Break
9:10 – 10:40 State Contract Updates  Kelly Loll, C.P.M.
             New solicitations, recent awards and several
             Chief, Bureau A
             new contract categories under development
             David Bennett, MBA, CPPO, PMP
             (Presenting for Bureau B)
             Mark Lovell, CPPO, CPPB, PMP
             (Presenting for Bureau C)
10:40 – 10:50 Break
10:50 – 11:35 Legislative Update  Kelly Loll, C.P.M., Bureau Chief
             DMS/State Purchasing
11:35 – 12:50 Lunch and Business Meeting  Mark Raiford, CPPB, FCPM, FCPA
             FAPPO President
             Steve Carnell, C.P.M.
             Purchasing/Gen. Services Director
             Collier County Government
12:50 – 2:05  "CCNA Reform Update – Now is the Time"  Clifford McCue, Ph.D
             An update for members on the status of proposed
             Director, PPRC
             reforms going into the 2012 legislative
             Nikki Diggs, Ph.D Candidate
             session & what they can do to help.
             Florida Atlantic University
2:05 – 2:15  Break
2:15 – 3:30  "Service Level Agreements in Procurement –  Clifford McCue, Ph.D
             How to Keep Your Customers Happy"  Director, PPRC
             Developing the client relationship, defining the performance
             Nikki Diggs, Ph.D Candidate
             requirements, specifying commercial aspects, future-proofing
             Florida Atlantic University
             the document and managing the resulting agreement.
3:30 – 3:40  Break
3:40 – 4:55  "Notes From a Hearing Officer"  David E. Nash, CPPO, CPPB
             An opportunity to learn about the use of a
             Retired, City of Ft. Lauderdale
             hearing officer to resolve bid protests & how
             lessons learned can help us write better bids.

This program represents 8 contact hours for purposes of recertification.

I certify that I have attended all sessions.

David E. Nash, CPPO, CPPB  ________________________________  Signature
Committee Chair  ________________________________  Name:

Visit Our Website!  www.fappo.org
FAPPO FALL CONFERENCE  
OCTOBER 14, 2011  
FAU CAMPUS – DAVIE, FL

Co-sponsored by the  
Florida Association of Public Procurement Officials, Inc.  
and the  
Public Procurement Research Center of  
Florida Atlantic University

REGISTRATION FORM

Name: ____________________________________________
  Last   First
FAPPO Member    YES ___    NO ___

Name for Badge ________________________________
CPPO ___ CPPB ___ C.P.M. ___

Title: ________________________________
Other certification ________________________

Agency: ______________________________________
Phone: ________________________________

Address: _____________________________________
Email: ______________________________________

City/State/Zip ________________________________
___ Special dietary or ADA needs?

Registration for members is $50.00 (Includes lunch)
Registration for non-members is $75.00 (Includes lunch)

PAYMENT BY CHECK  
Check Payable to: FAPPO, Inc
Mail to:
FAPPO  
8875 Hidden River Parkway  
Suite 300 #3059  
Tampa, FL 33637

PAYMENT BY CREDIT CARD  
Name on card:
Type: Visa___ Master Card___ Amex___
Card No. ______________________________________
Expiration date________________
Authorized signature: ____________________________

Visit Our Website!  www.fappo.org
# CALENDAR OF CURRENT EVENTS

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<tr>
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<th>EVENT</th>
<th>DESCRIPTION/INFORMATION</th>
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<td>10/13/2011</td>
<td>Board Meeting</td>
<td>Ft. Lauderdale, FL</td>
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<tr>
<td>10/14/2011</td>
<td>FAPPO Fall Workshop</td>
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# Look Ahead

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<td>FAPPO Board Meeting</td>
<td>Tampa, FL</td>
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<tr>
<td>05/13/2012</td>
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<tr>
<td>05/14-16/2012</td>
<td>FAPPO Annual Conference</td>
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# Career Opportunities

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<td>Procurement Manager</td>
<td>Lee County Port Authority</td>
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Visit Our Website! www.fappo.org for Additional Event Information
Membership Application/Dues Invoice
June 1, 2011 through May 31, 2012

Please complete this form and return with your check payable to Florida Association of Public Procurement Officials, Inc. (FAPPO Inc.) or enter your credit card information and signature for processing.

Name: ___________________________    ___________________________    ___________________________    M.I.
Previous Last Name, if any: ___________________________
Certification: □ CPPO    □ CPPB    □ C.P.M.    □ A.P.P.    □ Other: ___________________________
Title: ___________________________
Entity: ___________________________
Address: ___________________________
City: ___________________________    FL    Zip+4: ___________________________
Telephone: (__________)    Fax: (__________)    EMail: ___________________________
Website: ___________________________

Include Entity's Purchasing Home Page, if applicable

Check all that apply:
□ Renewal    □ New Member

Type of Membership: $50.00 (Reg/Assoc)
□ Regular    □ Associate    □ Honorary

Credit Card Information
Name on Card: ___________________________
Type: □ Visa    □ MasterCard    □ Amex
Card #: ___________________________
Expiration Date: ___________________________
Authorized Signature: ___________________________

Your annual copy of the Membership Directory will be available in December from the FAPPO website as a downloadable PDF file.

Payment for membership fees must be received prior to September 1, 2011 for your information to be included in the membership directory.

www.fappo.org - FAPPO's FEIN: 59-2615678

MAIL CHECK AND APPLICATION TO:
FAPPO
8875 Hidden River Parkway
Suite 300 #3059
Tampa, FL 33637

OR FAX TO 813-333-1767

Internal: □ Entity Check    □ Personal Check - Check Number ___________________________    Date Received ___________________________
Greetings FAPPO Members!

The Professional Development Committee is excited for the new year and we are working hard to bring you classes, scholarship opportunities, and college education reimbursements. You can read about all of our updated programs on the website under Professional Development.

The following classes are available:

Developing & Managing RFPs, January 11-13, 2012, Homestead, FL


Strategic Procurement Planning classes that were scheduled in July and August have been cancelled due to lack of registrants. We are hoping to get them rescheduled later in the year.

Please contact Diane Wetherington at diane.wetherington@cityoforlando.net if you are interested in hosting a class during the 2011-2012 fiscal year. A great incentive to hosting a class is that the site coordinator for classes gets to attend the class at no cost.

Other opportunities available for you:

If you are pursuing a college degree, look at the College Education Reimbursement program. Tuition, books and other materials can be reimbursed to you, up to $750.00 per fiscal year for a member. Your CER Coordinator is Jennifer Jones, City of Winter Park. If you have any questions, give her a call and she will gladly help you.

The Scholarship Program is here to help subsidize training for our FAPPO members. Scholarships are available up to $250.00 to help offset costs of FAPPO sponsored events, including FAPPO sponsored NIGP classes, FAPPO Spring Conference or any other FAPPO sponsored seminars. With all the budget cuts we are all experiencing, take advantage of these scholarships.

The FAPPO Bucks Scholarship program was such a great success last year, that we have revised the entire Scholarship Program. Look at the website and read about all the changes we made.

Change to Payment Process for Scholarships:

Scholarship disbursement will be made after the event. The member shall submit their application in accordance with the provisions noted on each Scholarship Application.

The member is required to provide proof of payment prior to scholarship funds being disbursed. The reimbursement shall be made to the governmental agency or FAPPO member, whichever was responsible for payment of the event.

The Scholarship Program Coordinator is Jane Dalrymple, City of Punta Gorda. If you have any questions or need help with the applications for scholarships, give Jane a call.

Warm Regards,

The Professional Development Committee

Pro-D Chair: Diane Wetherington, CPPB, FCCM, City of Orlando, diane.wetherington@cityoforlando.net

Scholarship program Coordinator: Jane Dalrymple, CPPB, City of Punta Gorda, jdalrymple@ci.punta-gorda.fl.us

College Education Reimbursement Coordinator: Jennifer Jones, CPPB, FCCM jjones@cityofwinterpark.org
FAPPO AWARDS CLOSER THAN YOU THINK!

By: Keith Glatz, CPPO, FCPM, FCPA

Following Best Practices in our profession should really be a way of life, as each one of us demonstrate to the world that the field of Public Procurement is truly a profession that has now come into its own element. The FAPPO Awards program allows entities to recognize their adherence to the latest best practices, and to also develop some innovative best practices on their own. It’s not too early to start thinking about the annual FAPPO Award of Excellence and the FAPPO Best Practice Awards which will be announced at next year’s meeting. The time to make your process improvements is now, and I encourage you to start on the path to that end!

Once again, FAPPO Bucks will be available for individuals who submit a qualified entry (90% or more of the points for the Award of Excellence and at least an “Honorable Mention” for the Best Practice Award). Awards will be due in early March, and the new application should be available on the FAPPO web-site sometime in December.

Please contact me at (954) 597-3567 if you have any questions!

CCNA REFORM UPDATE

As many of you are aware, members of FAPPO continue to pursue reform to the Consultants Competitive Negotiation Act (or CCNA). The proposed reform would give public agencies the choice to continue to procure professional services under the existing qualifications based selection process. Agencies would also be given the option of selecting firms under a best value process where all firms would compete strictly on qualifications initially and the top firms would then be evaluated subsequently considering both qualifications and price.

The idea of giving agencies “choice” in this matter continues to garner more support. We need FAPPO members to contact their legislators in advance of the 2012 session and express support for this reform. You can write to your legislator or better yet, make an appointment and visit them in their home office.

If you’re interested in helping with this effort, please contact Steve Carnell at 239-252-8371 or steve-carnell@colliergov.net or Cheryl Shanaberger at 772-871-7390 or cherylS@cityofpsl.com.
FAPPO BUCKS 2012

Congratulations to the 10 lucky winners from our August 15th drawing!!!

Inho Abdich
Scott J. Clanton
Carol A. Hewitt

Deborah J. Adams
Martha J. Doty
Laurie Roberts
Ginger S. Letellier

Karen Armstrong
Donna Fish
John M. Davis

EARN YOUR WAY TO FAPPO CONFERENCE & TRADE SHOW

As of July 1, 2011, FAPPO members are eligible to “earn” their way to the FAPPO Conference and Trade Show (registration and hotel) in May 2012 and the FAPPO Fall Workshop (registration and hotel) in October 2011!!! FAPPO has budgeted $25,000 for the FAPPO BUCKS program, $5000 for Conference Speakers and awards, and $10,000 in scholarship BUCKS.

WAYS TO EARN $$ FAPPO BUCKS $$:

1. Register a new individual member or member(s) of an Agency who have had no previous FAPPO membership – You earned TWENTY-FIVE $$$FAPPO BUCK$$$!

2. Contact the Executive Director if you would like to email “blast” your vendors the FAPPO Exhibitors Application. He will set up a special number for your agency on the application that you “blast” that will identify the Exhibitors Applications as they come in as being recruited by your agency for credit. Vendor applications that come in with your number will earn ONE HUNDRED FAPPO BUCKS or 10% of their registration if they sign up as gold or platinum exhibitors for your Agency. (Applicable only to vendors who haven’t exhibited in the past two years).
1. Vendors who signed up last year due to the Bucks Program and who sign up again to participate in the Trade Show will earn their recruiting Agency **FIFTY FAPPO BUCKS**.

2. Serve as a Committee Chairperson-**ONE HUNDRED FAPPO BUCKS**; serve on the Committee-**FIFTY FAPPO BUCKS**.

3. Submit an application for the FAPPO Awards (Best Practices) and win, receive **THREE HUNDRED FAPPO BUCKS**. Receive an honorable mention, win **Twenty Five FAPPO BUCKS**. One award per entity please!

4. Submit a FAPPO Award of Excellence application and receive the award, win **THREE HUNDRED FAPPO BUCKS**.

5. Submit an Essay for the Essay Contest and win, receive **THREE HUNDRED FAPPO BUCKS**.

6. Instruct a class at the FAPPO Conference and receive **THREE HUNDRED FAPPO BUCKS** (divided among the instructors per class). Facilitate a networking session and receive **FIFTY FAPPO BUCKS**.

7. The President can assign BUCKS to those members that volunteer to help for duties not assigned to any committees.

8. On November 15, we will hold one more drawing and 10 lucky members will each receive **$300 FAPPO BUCKS** for 2012 Conference or Hotel.

To be eligible you must have paid your dues for 2011/2012 by the posted deadline (Sept. 1, 2011). FAPPO Bucks are not redeemable for cash, can only be used towards FAPPO Conference and must be used by May 31, 2012. FAPPO Award winners (Award of Excellence, Best Practice, Essay) will be able to use their BUCKS in the current year or opt to use them in the year immediately following the Conference (2013- June 1, 2012 to May 31, 2013). Maximum amount that a FAPPO member can earn cumulative is $1000.00 and Officers are not eligible for FAPPO BUCKS. You can transfer your FAPPO Bucks on to another FAPPO member, and the same rules will apply. First come, first serve on names, agencies or vendors submitted to the Executive Director. This will be tracked by email dates and times. The email address for the Executive Director is: executivedirector@fappo.org. Good Luck! Questions??? Call Fatima Calkins, FAPPO Bucks Chairman at 407-825-2044 or email fcalkins@goaa.org. For more information, please visit us at:


Be on the lookout for our last drawing November 15th!!!

Visit Our Website! www.fappo.org
Achievement of Excellence in Procurement Award

Next year’s submittal will cost $400 for NPI members and $450 for non-members. The NPI web site will have a best practice sample available for each question to provide assistance for new applicants and provide additional information. Members will also be able to view the submittals that were selected as Best Practices. Mentors will be available next year to any applicant that would like extra help for the submittal process. The membership is $90 so there is a value to become a member for the $40 difference and pay only $400 for the submittal.

The Achievement of Excellence in Procurement award is nationally and internationally recognized as the gold standard for the achievement of excellence, innovation and best practices in the profession of public procurement. The award criteria have evolved since the award’s inception to reflect changes that have occurred in areas such as technology, all the while maintaining the high standards and insistence on public procurement best practices that the award is known for. Our organization’s receipt of this award has been publicly recognized and honored by our governing body and executive management. The fact the application process can now be completed and submitted electronically, along with the invaluable recognition that goes along with receiving the award, provides strong motivation to apply for any agency that strives towards excellence.”

Still debating whether to submit for this year? See below some testimonials!!

**Mark Neihart, C.P.M., CPPB, CPM**  
Director of Procurement, City of Tucson, Arizona  
2008-2009 National Purchasing Institute President

“The Achievement of Excellence in Procurement award accurately and objectively reflects the health of the County’s procurement function. It validates the fact that our organization is dedicated to continuous improvements. The award challenges us to measure ourselves consistently against the criteria set forth in the award and to make the appropriate changes. By attaining the AEP award, we can be confident we are offering efficient and effective procurement services to all of our internal and external customers in this ever-changing environment.”

**Cheryl L. Olson, C.P.M., CPM**  
Director of Purchasing and Contracts, County of Volusia, Florida  
FAPPO Past President

“The AEP application process has challenged and motivated us to stay on the leading edge of purchasing related technology. We are continually striving to provide the most efficient purchasing practices to our departments, vendors, and ultimately to the citizens we serve. And the recognition for winning the AEP certainly doesn’t hurt.”

**Cheryl Turney, C.P.M.**  
Purchasing Manager  
City of College Station, Texas

Once again Congratulations to all FAPPO AEP award Winners for 2011!!
CONGRATULATIONS TO NEWLY CERTIFIED CPPB
FAPPO MEMBER TABATHA FREEDMAN

I would like to apologize to Ms. Freedman for failing to acknowledge her accomplishment in the September newsletter. CONGRATULATIONS TABATHA, JOB WELL DONE!!

New CPPB’s

Tabatha Freedman Volusia County
Norma W. Showley Memorial Scholarship Fund

Thank you for your support of the Dining for Norma, Silent Auction, 50/50 and donations during the annual conference:

All together we have a new balance of $3,102.00 ~ Way to go!!

The Norma W. Showley Memorial Scholarship Fund was created to provide members an opportunity to donate to a separate fund in order to increase the amount of available scholarships. We hope to double this amount through member donations. If you’re interested in contributing to this worthwhile cause, please be sure to make your check out to FAPPO using the form enclosed. Your generosity is greatly appreciated.

Thank you very much,

Cheri Alexander
cheri.alexander@srq-airport.com

Left: Nora Laudermilk
Right: Norma Showley

Visit Our Website! www.fappo.org
Norma W. Showley Memorial Scholarship Fund Donation Form

The Norma W. Showley Memorial Scholarship Fund was created by the Board of Directors in 2007 in order to provide FAPPO members with an opportunity to contribute directly to the scholarship needs of others in the association. Every dollar contributed will be used to supplement the budgeted scholarship and tuition reimbursement funds so that as many members as possible will be allowed to further their education. So far, we have received over $3,102.00 in memory of Norma!

Thank YOU to all for your generous support. Cheri

Please check one of the following boxes to indicate your level of support:

$10  
$25  
$50  
$100  
Other $________

FAPPO reserves the right to publish your name as a donor. However, If you would prefer not to have your name published, please check here.

Name:__________________________

Entity:__________________________

Address:__________________________

State:____ Zip:_________ E-mail:__________________________

Phone:_________________________ Fax:_________________________

Send this form with your check (made out to FAPPO) or credit card information to:

FAPPO  
8875 Hidden River Parkway  
Suite 300 #3059  
Tampa, FL 33637  

Credit Card Information  
Name on Card:__________________________

Type: ______ Visa ______ MasterCard ______ Amex

Card #:__________________________

Expiration Date:______________

Signature: ____________________________
Florida Association of Public Procurement Officials, Inc.

CALL FOR PRESENTATIONS - 2012 ANNUAL CONFERENCE
"INVESTING IN PROFESSIONALISM"

FAPPO is accepting proposals for presentations for the 2012 Annual Conference to be delivered to the membership during its 45th Annual Conference May 13, 2012 through May 16, 2012. **The deadline to submit proposals has been extended to November 11, 2011.**

Topics for presentation should motivate, educate and challenge our members who are "Investing in Professionalism". Every presenter is invited to share experience, expertise, knowledge, and transferrable capabilities with colleagues to offer solutions for future success.

Presentations should have high interest, quality content and delivery design. Length of presentations will be determined by the scheduling requirements. The conference will provide members with a dual track format due to its previous years.

Presenters will be required to submit their final presentations in PowerPoint format to the Program Director no later than **March 31, 2012.** This deadline is crucial to ensure proper format of material and FAPPO will upload the presentations on-line for members to download materials prior to the conference.

Proposal/Application Guidelines:
- Complete application
- Summary of presentation is limited to one paragraph of up to 150 words
- Objectives must be written in a measurable format
- Biographical information must be limited to 150 words and include a picture (.jpeg format, head-and shoulders)
- Proposal/Application shall be submitted via email, fax, or mail

Benefits of Presenting:
- FREE Registration to the 45th Annual Conference
CALL FOR PRESENTATIONS - 2012 ANNUAL CONFERENCE
“INVESTING IN PROFESSIONALISM”
APPLICATION

Name: ___________________________ Certifications: _______________________

Entity: ___________________________________________________________________

Phone: (____) ______________ Fax: (____) ________________________________

Email: ___________________________________________________________________

Number of Proposals Submitted: _______________

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Proposals will be reviewed by the Program Director and recommendations will be submitted to the FAPPO President for approval. The Program Director will notify all selected presenters no later than November 30, 2011 of the outcome of submitted proposals.

To be completed by FAPPO:

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SUBMIT YOUR PROPOSALS TO:
Carrie Woodell, CPPO, CFCM, C.P.M., FCPM – cwoodell@cityofwinterpark.org
FAPPO Vice President/Program Chair
401 Park Avenue South, Winter Park, FL 32789

Visit Our Website!  www.fappo.org
National Council for Public Procurement and Contracting

During the 2011 National Forum/NIGP conference and NCPPC meeting in DC, I'm pleased to offer an update on the bright future for our profession that we will realize as a direct result of the efforts put forth by the National Council for Public Procurement and Contracting (NCPPC).

FAPPO has contributed their great resources and included results from the Current Trends in Public Procurement - 2011 FAPPO Survey, presented by our member Bobbye Marsala's presentation during our 2011 Annual FAPPO Spring conference and our very own FAPPO member and NIGP Region VII representative Keith Glatz's article was selected by the Council, "Meeting New Challenges to the Public Procurement Profession", By: Keith K. Glatz, CPPO, FCPM, FCPA, Purchasing & Contracts Manager City of Tamarac, FL

Both can be viewed: http://www.goncppc.org/resources.html

One of NCPPC’s next steps include identifying commonality between our survey information, Federal, Canadian and other Council members information to develop a professional standard, a minimum baseline, including education, experience and certification. What are they? What should it be?

As a reminder, on August 5, 2006, the National Council for Public Procurement and Contracting (NCPPC) officially came into being to be the “voice” of the profession.

The NCPPC joins the voices of eight charter associations and the professional groups and individuals whose focus is public procurement and contracting. Collectively, the Council represents more than 37,000 members who are responsible for in excess of 5 trillion dollars of spend annually. Through its collaborative network, the Council seeks to promote the value and recognition of the public procurement and contracting profession. Key to achieving this goal is the programs each member association offers:

- Advocacy of public procurement principles
- Education, training and professional certification
- Applied research studies and activities
- Strategic marketing of the public procurement and contracting profession

For more information about NCPPC, contact FAPPO representative, Cheri Alexander cheri.alexander@srg-airport.com

As always, your thoughts and comments are welcome,
Best to you,
Cheri
NOMINATION FOR OFFICER

A candidate for office must be a Regular member, in good standing, for a minimum of three (3) consecutive years. A candidate for office must hold a professional procurement, contract administration, or materials management certification from a universally recognized professional association at the time of election to any office, and must retain said certification for the duration of any and all terms of office. A candidate for office must have at least an Associates Degree from an accredited college or university at the time of their election to office. Candidate must have their entity's support as evidenced by a letter from their supervisor included with the nomination form. You may nominate yourself or have someone nominate you!

Name:______________________________________________________________

Entity:___________________________________________________________

Address:________________________________ City:_________________________ Zip:________

Phone:____________________ Fax:____________________ E-Mail:______________

Number of Years with Entity:______ Number of Years FAPPO member:______

List the committees he/she has served on: Attach additional sheets and documentation as necessary.

<table>
<thead>
<tr>
<th>Year</th>
<th>Committee</th>
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Describe the professional accomplishments of member:

____________________________________________________________________

____________________________________________________________________

He/she has attained the following professional purchasing certification(s):

_____ CPPO  _____ CPPB  _____ C.P.M.  _____ A.P.P.  _____ CPCM  _____ CFCM

Has a minimum of an Associates Degree from an accredited college or university at the time of election.

_____ Yes  _____ No

He/she has been asked if they are interested in serving as an Officer, and replied:____ Yes  ____ No

Submitted By:_________________________ Date:____________________

Candidate must have the support of their entity and a letter from their supervisor must be presented at the time of nomination submission.

Mail or fax nomination form to: Carrie Woodell, CPPO, CFCM, C.P.M., FCPM, c/o City of Winter Park
401 Park Avenue South, Winter Park, FL 32789  Fax: (407) 599-3448  E-Mail: cwoodell@cityofwinterpark.org

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View from Inside the State of Florida Division of State Purchasing

MRO Contract

The Division of State Purchasing issued a single award contract to W.W. Grainger, Inc., under the WSCA MRO Industrial Supplies cooperative agreement. The WSCA (Western States Contracting Alliance) solicitation leveraged more than $360 million in nationwide annual spend resulting in a multiple award to Fastenal, MSC, and Grainger (earned highest evaluation score of the three). State Purchasing negotiated with all three vendors and leveraged a combined $48 million in Florida MRO spend to acquire additional aggressive pricing. The single award to Grainger is based primarily on:

- WSCA scoring results
- Aggressive Florida Market Basket Core Item pricing
- 10.3 percent savings over baseline spend when compared to existing contracts, equating to more than $3.6 million annually
- Quick implementation of MyFloridaMarketPlace Punch-out catalog

The negotiated contract rolls up three existing MRO State Term Contracts (STC) under WSCA. By rolling current STC Core Items up under WSCA, the state achieves 1.6 percent in baseline savings, and reduces vendors from nine to one. That saves the state additional administrative soft costs by reducing contract management and administrative support duties.

State Purchasing is scheduling webinars for October to inform state agency customers and other eligible users. Watch our online Purchasing Bulletin Board for registration information—coming soon.

http://www.dms.myflorida.com/business_operations/state_purchasing/doing_business_with_the_state_of_florida/purchasing_bulletin_board

MFMP 3.0

September 6, the MyFloridaMarketPlace team successfully upgraded to MFMP 3.0, the first upgrade to the Buyer application in four years! The upgrade allows us to take advantage of new Ariba technology, improve the technical infrastructure, and deliver new features to better serve our customers. In addition, state agencies and vendors will now be able to use the MFMP Sourcing 3.0 application for information solicitations (less than $35,000) and quotes off State Term Contracts.

https://buyer.myfloridamarketplace.com/Buyer/Main
2011 MatchMaker Conference and Trade Show

November 16-18, 2011 | Buena Vista Palace Hotel & Spa, Orlando

Who should attend

- Government purchasing representatives and major corporate representatives
- Small, minority, women and service-disabled veteran-owned business enterprises

Who you will meet

- Business entrepreneurs have the opportunity to meet with government agency representatives, supplier diversity managers, and procurement directors and managers from both the government and corporate sectors.
- Diversity managers and procurement directors have the chance to network with small businesses throughout the state.

Learn more and register today!


Procurement Process Improvement Project (PPIP)

State Purchasing launched its Procurement Process Improvement Project (PPIP – pronounced ‘pip’) in September, with State Purchasing Director Tim Gibney as the project sponsor. To meet the division’s stated goals of providing efficient and effective eProcurement services and contracts, the PPIP aims to:

- Establish State Purchasing standardized processes and procedures,
- Better leverage the MyFloridaMarketPlace (MFMP) eProcurement tool, and
- Develop a continuous improvement process to better monitor and actively manage sourcing and contracting activities.

To work collaboratively with state agency stakeholders, DMS engaged representatives from several state agencies to participate in the PPIP work group. Deliverables for this project include a State of Florida Sourcing Best Practices document, updated sourcing policies and procedures manual, electronic sourcing forms and templates, training materials, and a continuous-improvement process aimed at supporting and actively managing sourcing activities. These deliverables will support State Purchasing’s work to develop best-in-class procurement practices, as well as provide models for other agencies to use.
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Secretary - David A. Bennett, MBA, CPPO, PMP
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Phone: 850-921-4072

Committee Members

Advertising/Sponsor
Craig Rowley
AEP Awards Com. Sr.
Cheryl Shanaberger, MPA,CPPO
David Nash, CPPO, CPPB
Appointment/Awards Entity
Cheryl Olson, CPPO, C.P.M., CPM
FAPPO Awards
Keith Glatz, CPPO
AV (Audio Visual)
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Mark Lovell, CPPB,FCCN,FCCM
FCPM
Banquet
Co-Chair-Tammy Hodgkins, CPPB
Co-Chair-Denise Lipscomb
By-Laws
Wendy Geltch, C.P.M., CPPO, CPPB
Education
Chair Pro D-Diane Wetherington, CPPB, FCCP
Scholarship Coord.-Jane Dalrymple, CPPB
CER Coord–Jennifer Jones, CPPB, FCCM
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VACANT
Food Service
Linda Carson, CPPB
Facilities
David Nash CPPO, CPPB
FAPPO Bucks
Chair-Fatima Calkins, CPPB
Finance
Chair-Rebecca Begley, CPPB,A.P.P., FCCM
Wendy Geltch, C.P.M., CPPO, CPPB
First Timers
Chair-Bobbye Marsala, CPPO, CPPB, C.P.M.
Golf Tournament
Co-Chair Jay Jackus
Co-Chair- Ed Parker
Historian
Wendy Geltch, CPPO, C.P.M., FCM, FCPA
Hospitality
VACANT
Legislative Affairs
Co-Chair Steve Carnell, C.P.M.
Co-Chair Cheryl Shanaberger, MPA, CPPB
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NCPPC Representative
Cheri Alexander, C.P.M., CPPB
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Trade Show
Chair-Chris Rewis, CPPO, FCCM
Jason Ouzts, FCCM,
Ranae Smith
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UPPCC Rep CPPB
Sally Long, CPPO, FCCM
VIP Coordinator
Teresa Smith
Website Liaison
Mary Combee, CPPB, CPCP, FCCM

Are you interested in serving on a committee?