Message From the President

Fellow Members,

I want to personally express my appreciation and gratitude to all that were able to attend the 2008 conference and to those who stayed behind making it possible for your co-workers to attend. The 41ST FAPPO Annual Conference – *Changes, Challenges and Choices* – is now history and a conference not soon to be forgotten. Personally, these wonderful memories will stay with me for the rest of my life. The Volunteers, Executive Board and Committees did a truly outstanding job with the event – keeping all attendees busy - at all times, and the weather was perfect for the entire event. I trust that you not only had fun, but that you had fun learning and were able to take back the excitement and momentum of your experiences to your agency and co-workers. The numbers: we had a total of 220 registrations for the week, with an average daily attendance of approximately 190 attendees and 31 first time attendees! It takes about 40 people to make up the various committees that take care of the needs of this association over the course of a year. When you see a committee member at one of the conferences, please take the time to stop and say thank you. It’s for all of you and your benefit that these people volunteer and get involved. They volunteer their time and energy to make FAPPO the success that it is year in and year out. I challenge each of you to get involved with the leadership and take an active role in the future of your association!

Thanks to our Sponsors and Exhibitors, the golf tournament and trade show was a tremendous success and we received positive feedback from all of the suppliers. Congratulations to Danielle Gilbert and Neil Appel for winning the Grand Prize drawing of next year’s FAPPO conference registration complete with hotel accommodations at the Peabody in Orlando!

Congratulations and a big Welcome to Mark Raiford, City of Lakeland Purchasing Manager as our incoming Officer, Secretary. Also, please welcome your Executive Director, Craig Rowley is on board to assist all members not just the Executive Board.

I am privileged to have been in a position to recognize the following individuals for their talent and contributions to this association. They set the standard for giving and accomplishment in the purchasing profession and this association. Congratulations to John Klatt, on being awarded the 2008 Above & Beyond Award; Rhonda Ledford, in recognition of her being awarded the 2008 Distinguished Service Award; and the 2008 Volunteer of the Year Award was given to Linda Smith and Ranae Smith (not related).

Thank you for allowing me the honor and privilege to have served as your president. During the course of the week, someone stopped me and said, “Cheri, you have made all of us feel warm and welcome and a part of what is going on this week.” It has always been my desire to make everyone feel that they are a part of this association. Your support at all FAPPO events is important and needed. I will always treasure the time spent representing each of you, as well as the opportunity that you gave me.

Warmest personal regards,

Cheri J. Alexander
FAPPO President 2007-08
From your Vice-President

This year as part of a go-green effort and to save all of those trees, we did not print up the presentations for the conference, but instead posted them to the FAPPO webpage. These presentations are available for ALL of our members to view and to use. For those of you who were unable to attend the conference, feel free to download any of the presentations and use them as a training tool, or just share them with your staff. We will leave these on the website until the end of July. FAPPO is truly blessed to have such great instructors who belong to our organization and who are always willing to share their experience and knowledge with the rest of us. For those of you who were able to attend the conference, we hope you enjoyed the multiple tracks of learning or were able to attend either of the State classes that were offered during the conference. We would appreciate any feedback for future FAPPO classes or State Classes that could be offered next year. Feel free to contact myself or Marian Howe Pace with your recommendations. I am looking forward to serving as your President and promise to bring you some innovative ways that you may be able to attend next years conference during this big budget crunch that is affecting all of us. As always, I look forward to any of your suggestions and recommendation to make FAPPO an even greater organization.

Denise

NEW CERTIFICATIONS

CPPB’s

Cynthia (Cindy) Dyal, CPPB
Purchasing Supervisor
Palm Beach County Health Care District

Linda D. Greer, CPPB
Senior Contract Specialist
South Florida Water Management District

Bernadette M. Harrison, CPPB
Contract Specialist
South Florida Water Management District

Sally Long, CPPB
Purchasing Manager
Lee County Port Authority

Belinda McKnight, CPPB
Procurement Analyst
Hillsborough County Department of Procurement Services
### CALENDAR OF CURRENT EVENTS

<table>
<thead>
<tr>
<th>DATES</th>
<th>EVENT</th>
<th>DESCRIPTION/INFORMATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>6/27/08</td>
<td>Board Meeting</td>
<td>Orlando, FL</td>
</tr>
</tbody>
</table>

### Look Ahead

<table>
<thead>
<tr>
<th>DATES</th>
<th>EVENT</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>7/21/08</td>
<td>Application deadline for new exams</td>
<td>(October 2008 testing)</td>
</tr>
<tr>
<td>7/26/08-7/30/08</td>
<td>NIGP Forum</td>
<td>Charlotte, NC</td>
</tr>
<tr>
<td>7/31/08</td>
<td>Last day to take the current CPPB or CPPO written examinations</td>
<td></td>
</tr>
<tr>
<td>9/15/08</td>
<td>Exam registration deadline for new exams</td>
<td>(October 2008 testing)</td>
</tr>
<tr>
<td>9/30/08</td>
<td>Application deadline for C.P.M. to UPPCC Bridge</td>
<td></td>
</tr>
<tr>
<td>12/31/08</td>
<td>Last day to take the written exam CPPB Bridge Exam Last day to take the CPPO Bridge Exam Last day to take the CPPO Oral Panel Exam</td>
<td></td>
</tr>
</tbody>
</table>
Volunteer!

The success of FAPPO depends on our members volunteering their expertise and services. Contact Pam Thompson, Volunteer Coordinator if you are interested in volunteering.

Pamila Thompson, CPPO, CPPB
p.thompson@miamigardens-fl.gov
(305) 622-8000

Membership Directory—Changes and Reminder

Our new Executive Director, Craig Rowley, will be responsible for your membership directory for 2008-2009. All changes should be sent to his attention at 8875 Hidden River Parkway Suite 300 #3059, Tampa, Florida 33637. If you would like either a hard copy or a CD of the membership directory, please remember to mark the appropriate box on your membership renewal form for 2008-2009. If you fail to mark either choice, the directory will be only available to you on the FAPPO website using your user name and password.

CAREER OPPORTUNITIES

<table>
<thead>
<tr>
<th>POSITION</th>
<th>ENTITY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Buyer I</td>
<td>City of Miami</td>
</tr>
<tr>
<td>Business Analyst</td>
<td>Jackson Health System</td>
</tr>
<tr>
<td>Procurement Contracting Officer</td>
<td>Jackson Health System</td>
</tr>
<tr>
<td>Purchasing Coordinator</td>
<td>City of Tarpon Springs</td>
</tr>
</tbody>
</table>

Want to advertise a Career Opportunity for your Entity? Visit the FAPPO Member Center and log on using your User Name and Password. Please note that you will be responsible for updating and removing the postings.

CURRENT COMMITTEES LIST IS AVAILABLE AT http://www.fappo.org/committee_directory.asp
NOMINATION FOR OFFICER

A candidate for office must be a Regular member, in good standing, for a minimum of three (3) consecutive years. A candidate for office must hold a professional procurement, contract administration, or materials management certification from a universally recognized professional association at the time of election to any office, and must retain said certification for the duration of any and all terms of office. A candidate for office must have at least an Associates Degree from an accredited college or university at the time of their election to office. Candidate must have their entity's support as evidenced by a letter from their supervisor included with the nomination form. You may nominate yourself or have someone nominate you!

Name:__________________________________________________________________________________

Entity:__________________________________________________________________________________

Address:____________________________________  City:___________________________ Zip:_________

Phone:____________________  Fax:____________________  E-Mail:______________________________

Number of Years with Entity:_____  Number of Years FAPPO member: _____

List the committees he/she has served on:  Attach additional sheets and documentation as necessary.

<table>
<thead>
<tr>
<th>Year</th>
<th>Committee</th>
<th>Year</th>
<th>Committee</th>
</tr>
</thead>
<tbody>
<tr>
<td>_____</td>
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<tr>
<td>_____</td>
<td>________________</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Describe the professional accomplishments of member:

________________________________________________________________________________________

________________________________________________________________________________________

________________________________________________________________________________________

He/she has attained the following professional purchasing certification(s):

____ CPPO    ____CPPB    ____C.P.M.    ____A.P.P.    ____CPCM    ____CACM

Has a minimum of an Associates Degree from an accredited college or university at the time of election.

_____ Yes  _____ No

He/she has been asked if they are interested in serving as an Officer, and replied:___Yes    ___No

Submitted By:______________________________      Date:_______________________

Candidate must have the support of their entity and a letter from their supervisor must be presented at the time of nomination submission.

Send nomination form to: Denise Schneider, Greater Orlando Aviation Authority, 8652 Casa Verde Rd, Building 811, Orlando Fl 32827-4363          Fax: (407) 825-4020         E-Mail: dschneider@goaa.org

Get Involved! It’s So Rewarding

Visit Our Website!  www.fappo.org
Universal Public Purchasing Certification Council (UPPCC)

Mark Your Calendars!

New Exam

The first Computer-Based Exam will begin October 2008. Applications must be received by the UPPCC by July 21, 2008 to be considered. Format changes for the new exam are described below.

- Computer-Based testing through nearly 400 professional testing centers throughout the U.S. and Canada
- One single assessment consisting of 175 multiple-choice questions for CPPB
- One single assessment consisting of 175 multiple-choice questions for CPPO – No Oral Exams
- 3.5 hours of testing permitted, no break
- Both examinations will consist primarily of situational questions

Bridging

Examinations for the current bridging opportunity available to C.P.M.s to UPPCC certifications ends December 31, 2008.

Important Dates to Remember:

January 1, 2008
New certification fees go into affect

March 31, 2008
Application deadline to take the current CPPO or CPPB exam

July 21, 2008
Application deadline for new exams (October 2008 testing)

July 31, 2008
Last day to take the current CPPB or CPPO written examinations

September 15, 2008
Exam registration deadline for new exams (October 2008 testing)

September 30, 2008
Application deadline for the C.P.M. to UPPCC Bridge

December 31, 2008
Last day to take the written CPPB Bridge Exam
Last day to take the CPPO Bridge Exam
Last day to take the CPPO Oral Panel Exam.

For Additional information, please visit www.UPPCC.org; or email Rhonda Scott, C.P.M, CPPO, at rscot2@osceola.org.
Become Certified

2009-2010 Exam Schedule

Beginning with the first testing window in Fall 2008, all UPPCC certification will be administered in Thomson Prometric’s Professional Testing Network via computer. Examinations will be delivered daily, Monday through Saturday at a time and location selected by the candidates within the more than 300 testing centers across the U.S. and Canada. Fall examinations will always be administered during the last full week in October. Spring examinations will always be administered during the first full week in May. Advanced application is required. Please see exam schedule and associated deadlines below.

<table>
<thead>
<tr>
<th></th>
<th>Fall Examinations</th>
<th>Spring Examinations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Deadline</td>
<td>July 21, 2008</td>
<td>February 2, 2009</td>
</tr>
<tr>
<td>Application Deadline Late Date</td>
<td>August 4, 2008</td>
<td>February 16, 2009</td>
</tr>
<tr>
<td>Exam Registration Deadline</td>
<td>September 15, 2008</td>
<td>March 30, 2009</td>
</tr>
<tr>
<td>Testing Dates</td>
<td>October 20-25, 2008</td>
<td>May 4-9, 2009</td>
</tr>
<tr>
<td>Application Deadline</td>
<td>July 27, 2009</td>
<td>February 3, 2010</td>
</tr>
<tr>
<td>Application Deadline Late Date</td>
<td>August 10, 2009</td>
<td>February 15, 2010</td>
</tr>
<tr>
<td>Exam Registration Deadline</td>
<td>September 21, 2009</td>
<td>March 29, 2010</td>
</tr>
<tr>
<td>Testing Dates</td>
<td>October 26-31, 2009</td>
<td>May 3-6, 2010</td>
</tr>
</tbody>
</table>
Please complete this form and return with your check **payable to** Florida Association of Public Purchasing Officers, Inc. (FAPPO Inc.) or enter your credit card information and signature for processing.

Name: ____________________________     ____________________________     ____________________________

Previous Last Name, if any: ____________________________

Certification: □ CPPO   □ CPPB   □ C.P.M.   □ A.P.P.   □ Other: _______

Title: ____________________________

Entity: ____________________________

Address: ____________________________

City: ____________________________     FL     Zip+4: ____________________________

Telephone: (______)_________     Fax: (______)_________

EMail: ____________________________

Website: ____________________________

*Include Entity's Purchasing Home Page, if applicable*

**Check all that apply:**

- □ Renewal
- □ New Member

**Type of Membership: $50.00 (Reg/Assoc)**

- □ Regular
- □ Associate
- □ Honorary

**Credit Card Information**

Name on Card: ____________________________

Type: □ Visa   □ MasterCard   □ Amex   □ Other: _______

Card #: ____________________________

Expiration Date: _______     Security Code: _______

Authorized Signature: ____________________________

**Late Fee of $10.00 per membership shall apply to all checks received after September 1, 2008**

*Late Fees do not pertain to New Members*

**□ Membership Directory on CD**

Your annual copy of the Membership Directory will be available in December from the FAPPO website as downloadable PDF files, **unless you mark a box (above) for a CD or a hard copy version.**

*Payment for membership fees must be received prior to November 30, 2008 for your information to be included in the membership directory.*

**www.fappo.org** - FAPPO’s FEIN: 59-2615678

**MAIL TO CHECK AND APPLICATION TO** New FAPPO Address

8875 Hidden River Parkway
Suite 300 #3059
Tampa, FL 33637

Internal:

- □ Entity Check
- □ Personal Check - Check Number ___________     Date Received ___________
MESSAGE FROM THE PRO-D

NEW!
FAPPO is committed to providing useful resources to its members and is in the process of upgrading its website. As part of that process, the "Professional Development" section will soon have a new look and will provide more information with regard to training and programs. Please let the Pro-D team know how we’re doing by dropping us a line via email.

FAPPO SPONSORED SEMINARS
The following list includes current opportunities within the 08/09 fiscal year, which will be presented on a semi-annual basis:

**Course Title:** THE LEGAL ASPECTS OF PUBLIC PROCUREMENT  
**Dates:** 3-DAYS – MAY 19, 20, 21, 2008  
**Times:** 8:00 A.M. to 5:00 P.M. Daily  
**General Description:** Designed to be an educational exploration of the Legal Aspects of Public Procurement, this course will provide a foundation of the principles and general concepts of the law as it applies to public procurement.

**Course Title:** INTRODUCTION TO PUBLIC PROCUREMENT  
**Dates:** 3-DAYS – JUNE 16, 17, 18, 2008  
**Times:** 8:00 A.M. to 5:00 P.M. Daily  
**General Description:** The work of public procurement is no longer a clerical function performed independently by various people throughout different agencies or departments within a government entity.

**Course Title:** SOURCING IN THE PUBLIC SECTOR  
**Dates:** 3-DAYS – JULY 9, 10, 11, 2008  
**Times:** 8:00 A.M. to 5:00 P.M. Daily  
**General Description:** This course provides the participant with a comprehensive overview of the sourcing process within the public sector.

**Course Title:** CONTRACT ADMINISTRATION  
**Dates:** 3-DAYS – AUGUST 27, 28, 29, 2008  
**Times:** 8:00 A.M. to 5:00 P.M. Daily  
**General Description:** The class provides a framework for examining contract administration by focusing on essential elements of the discipline.

**Course Title:** INTRODUCTION TO PUBLIC PROCUREMENT  
**Dates:** 3-DAYS – SEPTEMBER 15, 16, 17, 2008  
**Times:** 8:00 A.M. to 5:00 P.M. Daily  
**General Description:** This class provides an overview of the ever-changing profession by identifying fundamental concepts that will affect procurement in the public sector.

PROFESSIONAL DEVELOPMENT PROGRAMS
I'd like to welcome Jane Dalrymple, CPPB of the City of Punta Gorda to FAPPO’s Professional Development Committee. Jane will oversee the responsibilities of the Scholarship Program and the Norma J. Showley Scholarship Fund.

Scholarship Program applications will continue to be accepted for training coursework that will be completed on or before May 31, 2008. Please be sure to check the FAPPO Web Site for updates on this fund, and how individual members can both provide assistance and apply for scholarships from this fund: (http://www.fappo.org/pro_development_results.asp):

All our best,

The Professional Development Team

CER Program & Pro-D Training Classes
Robert L. Hunter, MBA, CPPB, FCN, FCCM  
Telephone: (407) 665-7119 & Fax: (407) 665-7956  
bhunter@seminolecountyfl.gov

Scholarship Program & Norma J. Showley Scholarship Fund
Jane Dalrymple, CPPB  
Telephone: (941) 575-3368 & Fax: (941) 575-3340  
jdalrymple@ci.punta-gorda.fl.us

Visit Our Website! www.fappo.org
### Officers

**President Cheri Alexander, C.P.M., CPPB**  
Purchasing Manager  
Sarasota Manatee Airport Authority  
cheri.alexander@srq-airport.com  
Phone 941-359-5200 x 4246  Fax 941-359-5055

**Treasurer Marian Howe Pace, CPPO, CPPB**  
Procurement Manager  
City of Punta Gorda  
mhowe@ci.punta-gorda.fl.us  
Phone 941-575-3348  Fax 941-575-3340

**Vice President Denise Schneider, C.P.M., CPPB**  
Assistant Director— Purchasing & Material Control  
Greater Orlando Aviation Authority  
dschneider@goaa.org  
Phone 407-825-3843  Fax 407-825-4020

**Secretary Johnny Richardson, CPPO, CFCM**  
Purchasing and Contracts Manager  
Orange County Board of County Commissioners  
johnny.richardson@ocfl.net  
Phone 407-836-5633  Fax 407-836-5899

### Committee Members

<table>
<thead>
<tr>
<th>Committee</th>
<th>Chair/Contact</th>
</tr>
</thead>
<tbody>
<tr>
<td>AEP Awards Com. Sr.</td>
<td>Bobbye Marsala, CPPO, C.P.M., CPPB</td>
</tr>
<tr>
<td>AEP Awards Com. Jr.</td>
<td>Barbara Kuhl, C.P.M.</td>
</tr>
<tr>
<td>AV COM. Chair (Audio Visual)</td>
<td>Mark Lovell, PMP, CPPB</td>
</tr>
<tr>
<td>Adver. / Sponsor Chair</td>
<td>Mark Raiford, CPPB, FCPM, FCPA</td>
</tr>
<tr>
<td>Adver. / Sponsor Com.</td>
<td>Cheryl Olson, C.P.M.</td>
</tr>
<tr>
<td>Banquet Com. Chair</td>
<td>Alan Weaver, CPPB, CPPO</td>
</tr>
<tr>
<td>By-Laws Com. Chair</td>
<td>Wendy Geltch, C.P.M., CPPO</td>
</tr>
<tr>
<td>Credit Card Committee Chair</td>
<td>Nora Laudermilk, CPPO</td>
</tr>
<tr>
<td>Education Committee-</td>
<td>Chair Pro -Bob Hunter, CPPB</td>
</tr>
<tr>
<td>Seminar Coord. - Vacant</td>
<td>Scholarships - Vacant</td>
</tr>
<tr>
<td>Entity Awards Chair</td>
<td>Keith Glatz, CPPO</td>
</tr>
<tr>
<td>Fall Workshop Chair</td>
<td>Cyndi Sams, DMS, CPPO</td>
</tr>
<tr>
<td>Finance Committee</td>
<td>Chair - Conrad Allstock, CPPO, CPPB, FCPM</td>
</tr>
<tr>
<td>John Klett, C.P.M.</td>
<td>CPPO, FCPM</td>
</tr>
<tr>
<td>First Timers Com. Chair - Nora</td>
<td>Laudermilk, CPPO</td>
</tr>
<tr>
<td>Food Service</td>
<td>Chair—Janet Sheehan, CPPB</td>
</tr>
<tr>
<td>Golf Tournament Chair</td>
<td>Alan Weaver, CPPO, CPPO</td>
</tr>
<tr>
<td>Historian - Wendy Geltch, C.P.M.</td>
<td>CPPO</td>
</tr>
<tr>
<td>Hospitality Committee</td>
<td>Chair - Ranae Smith</td>
</tr>
<tr>
<td>Linda Smith, CPPB</td>
<td></td>
</tr>
<tr>
<td>Legislative Affairs Chair -</td>
<td>Kirk Buffington, C.P.M., CPPO, MBA</td>
</tr>
<tr>
<td>Membership Directory</td>
<td>Chair - Tammy Hodgkins, CPPO, FCPA</td>
</tr>
<tr>
<td>Denise Lipscomb</td>
<td></td>
</tr>
<tr>
<td>Membership Recruiting</td>
<td>Chair - Saundra Brady, CPPO</td>
</tr>
<tr>
<td>Vernelta Green, CPPO, FCPM</td>
<td></td>
</tr>
<tr>
<td>Nominating Chair</td>
<td>Denise Schneider, C.P.M., CPPO</td>
</tr>
<tr>
<td>Parliamentarian - Glenn Cummings, CPPO</td>
<td></td>
</tr>
<tr>
<td>Past President - David Nash, CPPO</td>
<td>CPPO</td>
</tr>
<tr>
<td>Photography Chair—Leane Suominen</td>
<td></td>
</tr>
<tr>
<td>Presidential Advisors</td>
<td>Bobbye Marsala, C.P.M., CPPO, CPPB</td>
</tr>
<tr>
<td>David Nash, CPPO, CPPB</td>
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<tr>
<td>Janet Sheehan, CPPB</td>
<td>Russ Wetherington, CPM, CPPB, CPCM</td>
</tr>
<tr>
<td>Alan Weaver, CPPO, CPPO</td>
<td></td>
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<tr>
<td>Program Chair</td>
<td>Denise Schneider, C.P.M., CPPB</td>
</tr>
<tr>
<td>Public Relations/Marketing Chair</td>
<td>Pending</td>
</tr>
<tr>
<td>Resolution/Awards Chair</td>
<td>David Nash, CPPO, CPPB</td>
</tr>
<tr>
<td>Sergeant-at-Arms—Vacant</td>
<td></td>
</tr>
<tr>
<td>Special Events - Baron Greenwade</td>
<td></td>
</tr>
<tr>
<td>State Procurement/DMS Rep</td>
<td>David Bennett, MBA, CPPO, CPPB, PMP</td>
</tr>
<tr>
<td>Strategic Planning Liaison</td>
<td>Warren Geltch</td>
</tr>
<tr>
<td>Trade Show Committee</td>
<td>Chair – Malcom Wilson, CPPO</td>
</tr>
<tr>
<td>Ranae Smith</td>
<td>Linda Smith, CPPO, FCPA</td>
</tr>
<tr>
<td>George Earnest, Jr.</td>
<td></td>
</tr>
<tr>
<td>Vacant</td>
<td></td>
</tr>
<tr>
<td>Transportation Chair - Vacant</td>
<td></td>
</tr>
<tr>
<td>UPPCC Committee Chair - Rhonda Scott, C.P.M., CPPO</td>
<td></td>
</tr>
<tr>
<td>Volunteer Coordinator</td>
<td>Pamela Thompson, CPPO, CPPO</td>
</tr>
<tr>
<td>Website Liaison - Cheri Alexander, C.P.M., CPPB</td>
<td></td>
</tr>
</tbody>
</table>

**Are you interested in serving on a committee?**  
Contact an Officer or Committee Member for information.