Message from the President

Hello FAPPO members! Fall is quickly approaching and you know what that means… Fall Workshop! I am excited that the Fall Workshop is in PORT SAINT LUCIE!!! We have selected a wonderful facility, the Hilton Garden Inn and you will find ample eating places and even a PGA golf course nearby. Robyn Holder and Gina Jolly have been hard at work scheduling educational sessions that will be beneficial to all in attendance. Registration information is included in this newsletter and on the FAPPO web site. I hope you can join us!

The planning for the 47th Annual FAPPO Conference and Trade Show themed “Challenged to Change” has already begun! The Conference is scheduled to be held on April 13 – 16 at the West Palm Beach Marriot with the Trade Show at the Palm Beach County Convention Center across from the hotel.

Once again FAPPO Bucks are available for helping you attend the Annual Conference in West Palm Beach. There are several opportunities to earn FAPPO Bucks such as:

- Recruit a member from a new agency and earn $25 FAPPO Bucks
- Recruit an exhibitor to sign up for the Annual Trade Show- $300 up to $1,000
- Volunteer for four (4) hours at the Annual Conference and receive a $100 in FAPPO Bucks Subsidy
- Two Essay Contest-“Challenged to Change” and “Diversity, What it Means to You” the winner receives $300 in FAPPO Bucks and runner ups- $25.00!
- Applying for a Best Practice or Entity Award will also earn you FAPPO Bucks in the same manner as the Essay Contests.
- Instruct a class at the FAPPO Annual Conference- $300 FAPPO Bucks

Interested in serving as a FAPPO Officer? Included in this issue of the newsletter is the nomination form for the Secretary position for 2014-2015. Please consider getting involved…it is a very rewarding experience!

FAPPO has recently appointed Barbara Grilli from the City of St. Petersburg for the AEP Committee to serve from August 1, 2013 until July 30, 2017.

Your FAPPO Board has exciting events planned for you this year. I hope you can make plans to join us in Port St. Lucie and West Palm Beach!

Wishing you all a safe Halloween!

Cheryl Shanaberger
President FAPPO
**CALENDAR OF EVENTS**

<table>
<thead>
<tr>
<th>DATES</th>
<th>EVENT</th>
<th>LOCATION</th>
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<tr>
<td>11/07/2013</td>
<td>FAPPO BOARD MEETING</td>
<td>PORT ST. LUCIE, FL</td>
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<td>11/08/2013</td>
<td>FAPPO FALL WORKSHOP</td>
<td>PORT ST. LUCIE, FL</td>
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<td>02/21/2014</td>
<td>FAPPO BOARD MEETING</td>
<td>WEST PALM BEACH, FL</td>
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<td>04/12/2014</td>
<td>FAPPO BOARD MEETING</td>
<td>WEST PALM BEACH, FL</td>
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<td>04/13—16/2014</td>
<td>47TH ANNUAL CONFERENCE &amp; TRADE SHOW</td>
<td>WEST PALM BEACH, FL</td>
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**CAREER OPPORTUNITIES**

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<tr>
<th>TITLE</th>
<th>ENTITY</th>
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<tr>
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<td>CITY OF WEST PALM BEACH</td>
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<td>PURCHASING MANAGER</td>
<td>CITY OF PLANT CITY</td>
<td>9/30/13</td>
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<tr>
<td>GRANTS/CONTRACT ACCOUNTANT—FINANCE</td>
<td>CITY OF PORT ORANGE</td>
<td>9/6/13</td>
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Volunteer for FAPPO....... It is a rewarding experience!
FAPPO CONGRATULATES THE UPPCC CLASS OF MAY 2013

<table>
<thead>
<tr>
<th>CPPO</th>
<th>CPPB</th>
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<tbody>
<tr>
<td>Ilyse S. Valdivia, CPPO, CPPB</td>
<td>Jason Atwood, CPPB</td>
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<tr>
<td>Broward County Board of County Commissioners</td>
<td>Citizens Property Insurance</td>
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<td>Jessica L. Baraket, CPPO</td>
<td>Marcus E. Elliott, CPPB</td>
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<tr>
<td>School Board of Hernando County</td>
<td>Citizens Property Insurance</td>
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<td>Tara Bohnsack, CPPO, CPPB</td>
<td>Debra Kearns, CPPB</td>
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<td>Hernando County</td>
<td>City of Fort Myers</td>
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<td>Ian Superville, CPPB</td>
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<td>City of Hollywood</td>
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<td>Amy Flack, CPPB</td>
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<td>District School Board of Pasco County</td>
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<td>Sandra Rogers, CPPB</td>
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<td>Deborah Gardner, CPPB</td>
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<td>Lake County School Board</td>
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<td>Lisa Creel-Harris, CPPB</td>
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<td>Lakeland Area Mass Transit District</td>
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<td>Patricia Guthrie, CPPB</td>
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<td>Lee County Tax Collector</td>
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<td>Carmen Gomez, CPPB</td>
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<td>Sarasota County</td>
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<td>Anthony Maldonado, CPPB</td>
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<td>Seminole County</td>
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</table>
Name: __________________________________________ Last       First       M.I.

Previous Last Name, if any: _____________________________________________________________

Certification: □ CPPO □ CPPB □ C.P.M. □ A.P.P. □ Other: _______________________________________

Title: ___________________________________________________________________________________

Agency: ___________________________________________________________________________________

Address: ___________________________________________________________________________________

City: ____________________________________________________________, FL      Zip: __________________

Telephone: (________)_______________________________  Fax: (________)________________________________

EMail: ____________________________________________________________________________________

Website: ____________________________________________________________________________________

Include Entity’s Purchasing Home Page, if applicable

Type of Membership: $50.00 (Re/Assoc)

□ Renewal   □ New Member   □ Regular   □ Associate   □ Honorary   □

Late Fee (after Sept. 1) $10

To Renew your membership online, please visit www.fappo.org, log in and select “Renew Your Membership” from your membership page.

For New members, visit www.fappo.org, and select “Membership Information/Membership Application” from the menu on the left.

For multiple renewals, or if you need assistance, please contact us at execdirector@fappo.org

To Join or Renew by check, please complete this form and return with your check payable to Florida Association of Public Procurement Officials, Inc. (FAPPO Inc.)

Your annual copy of the Membership Directory will be available in December from the FAPPO website as a downloadable PDF file.

Payment for membership fees must be received prior to September 1, 2013 for your information to be included in the membership directory.

www.fappo.org - FAPPO’s FEIN: 59-2615678

MAIL CHECK AND APPLICATION TO:

FAPPO 8875 Hidden River
Parkway Suite 300 #3059
Tampa, FL 33637

Internal: □ Entity Check □ Personal Check - Check Number __________________ Date Received ____________
FAPPO FALL WORKSHOP
NOVEMBER 8, 2013
DEADLINE FOR REGISTRATION IS OCTOBER 4, 2013

Port St. Lucie Hilton Garden Inn, St. Lucie West

Name: ___________________________________________________________________________
   Last                        First

Name for Badge __________________________ CPPO ☐  CPPB ☐  C.P.M. ☐

Title: ___________________________ Other certification ______________________

Agency: ___________________________ Phone: __________________________

Address: ___________________________ Email: __________________________

City/State/Zip ___________________________ ☐ Special dietary or ADA needs?

☐ Registration for members is $75.00 (Includes lunch)

☐ Registration for non-members is $125.00 (Includes membership from receipt of payment through May 31, 2014 and lunch)

PAYMENT BY CREDIT CARD-email to execdirector@fappo.org

Name on card: ___________________ Type: Visa ☐  Master Card ☐  Amex ☐

Card No. ___________________________ Expiration date___________

Authorized signature: ____________________________________________________

PAYMENT BY CHECK
Mail to: FAPPO, 8875 Hidden River Parkway, Suite 300 #3059, Tampa, FL 33637

Hotel accommodations:
Port St. Lucie Hilton Garden Inn, St. Lucie West
8540 Commerce Centre Drive, Port Saint Lucie, Florida, 34986

Call 772-871-6850 and request a room out of the group block “FAPPO – Florida Association of Public Procurement Officials”

Or book online:

The FAPPO rate is $99.00 per night plus tax if applicable. To obtain this rate, you must book no later than October 10, 2013
***THE FAPPO BUCKS HAVE BEEN REVISED***

IMPORTANT THINGS TO REMEMBER:

Subsidy Amount for 2013-2014 is FBucks $100;
Deadline to submit Subsidy Request: February 1, 2014;
FBucks earned for this Fiscal Year **MUST BE USED** for the 47th Annual Conference in West Palm Beach. FBucks will not roll over to the next year.
Members receiving the Subsidy will be required to volunteer four (4) hours at the Conference.
For more information about FAPPO Bucks, please visit the website: http://www.fappo.org/Content/Program%20Documents
Submit your Redemption & Subsidy Request Forms to your new FBucks Committee members:

Fatima F. Calkins
FAPPO Bucks Chair
fcalkins@goaa.org
407-825-2044

Linda Hubbart-Williams
FAPPO Bucks Co-Chair
linda.hubbart-williams@unf.edu
904-620-1739
TIME TO START THINKING ABOUT FAPPO AWARDS!

It seems like the annual conference in Daytona Beach just finished; but it’s never too early to start thinking about applying for the 2014 FAPPO “Award of Excellence” and for one of three (3) “Best Practice in Public Procurement” awards. We had 13 “Award of Excellence” and three (3) “Best Practice” awards at our 2013 conference.

Our plan for 2014 is to start earlier as we want to be able to give our award winners the opportunity to use their FAPPO Bucks at the 47th Annual FAPPO Conference to be held in West Palm Beach, April 13 – 16, 2014! So, please look for the 2014 “Award of Excellence and Best Practice in Public Procurement” award application to be available by November 11, 2013; and be sure to have your award submittal to the review committee by NO LATER than 5:00 P.M. on February 6, 2013 in order to be considered for an award.

Winners of the “Award of Excellence”, and the “Best Practice in Public Procurement” awards will be entitled to $300 in FAPPO Bucks! An entity may enter and win FAPPO Bucks for both the “Award of Excellence and the “Best Practice” award, for up to $600 total points. Please note, however, in the “Best Practice” award category, only one (1) entry per entity will be considered per entity in order to be fair to all entrants.

Any questions? Please feel free to contact me at (943) 597-3567, and I look forward to seeing many new entries in 2014!

Keith Glatz

CPPO, FCPM, FCPA
Implementing New FS 119.0701

After the most recent Florida legislative session, CS/HB 1309; authored by Appropriations Committee; Government Operations Subcommittee; and Rep. Albritton (CS/CS/SB 1150 by Appropriations Committee; Governmental Oversight and Accountability Committee; and Senators Benacquisto and Brandes); took effect on July 1, 2013. The legislation passed unanimously with a 40-0 vote in the Senate and by a 116-0 margin in the House.

The revision that is causing the most discussion in state and local agency procurement and contracting is undoubtedly the requirement for public agency contracts for services to include provisions for expanded public records access through the contractors that public agencies do business with. Further, the legislation requires the agency to enforce contractor compliance with these public records requests.

Implementations to date are as varied as there are legal opinions within the agencies, but the common denominators are that this effects service agreements only, applies to state, counties and municipalities and yes specific language must be added to the boiler plate to address the requirement and penalty for non-compliance; as well as no-cost transfer of the contract related records to the agency upon termination. Past the basics though, there are questions that leave the statute up to interpretation and future amendment, such as:

Is the change retroactive, and to what date? Implementations may vary, however the practical approach would appear to be use of July 1, 2013 effectivity. It would be difficult to require compliance by change order especially if the contractor has already discarded some of the records over time.

Should we draw attention to the change in pre-bid conferences? Because bidders are required to review and understand the entire document, value in underscoring this particular requirement is up for debate.

Is construction considered a service? Again this may vary by local interpretation, but the informal consensus so far is yes. If this is confirmed by your legal department, your construction contracts must be revised.

What about a contractor’s disclosure of exempt records? The most common exempt records may be the contractor’s own financials from public works projects (which should not create any opposition from the contractor); however production of non-exempted financials, salaries or any contract related records containing personal or health related information on agency employees, may be an area for future concern.

Should we change our contract close-out procedure? It may be a good idea, as this new no-cost transfer of records at contract end will need a trigger on the part of the agency.
Will my cost go up? This is always a consideration in our profession. Over time, if the trend in records requests moves with any significance to sourcing through contractors instead of the agency, it will be a cost of doing business that will most likely be absorbed by the agency in the form of higher cost for services. An extreme reaction would be a national company pulling their business from the state and its agencies. If we have less competition, history and economics tell us that costs will increase.

What size service contracts does this involve? The legislation had no stated threshold; however we can surmise that the likelihood of a records request for repair of an ice machine would be much less likely than one for group health insurance. When our contractors begin to be approached and have questions, certainly we will be among their first phone calls. They will certainly need to consult their legal counsel as well. The procurement community cannot issue interpretive legal opinions on their behalf.

Will the big dogs comply? Certainly time will tell, but Florida is a large state holding thousands of service contracts with large national corporations, which is certainly a good deal of leverage. The effects are just beginning to present themselves and like most of the questions presented so far, time and legal opinion will tell. Nationwide, corporate headquarters’ legal departments are gradually becoming exposed to the requirement and are developing policy as opposed to addressing contract by contract. This will take time and is an activity that was unforeseen as well as unbudgeted. [Note: Author’s agency is currently in contract negotiations with a large telecommunications company which involve the new requirement, and they are expressing intent to comply.]

Meanwhile, we’ll need to revise our documents to comply and watch the story unfold.

Barbara Grilli
SOCIAL RESPONSIVE COMMITTEE

Hello FAPPO Members! New in 2013 is the Social Responsive Committee that has a mission to find and vet a social non-profit that our organization can support. We have chosen the Fisher House Foundation – specifically supporting the Fisher House located at the West Palm Beach VA Medical Center. We are asking members to consider supporting this organization either with cash or non-cash donations. Donations will be accepted until our annual conference in April.

Cristina Tan, the Interim Fisher House Manager in West Palm let us know the following:

Beside monetary donations we appreciate any donations that can be used to help our veterans and their families during these times. Donations of food and items for our welcome bag (puzzle books, cups, snacks, games, etc) are always extremely useful. Gift cards and other vouchers are also put to good use to help families in need or to help those who have come to the hospital with nothing given the unexpected nature of an illness or injury.

Please see the larger list provided for more suggestions. Contact Mark or Susan for additional details. Thank you in advance of this worthy cause.

Submitted by: Mark Raiford / Susan Blair
WPB VAMC Fisher House Wish List

If your organization or friends & family would like to collect and donate items for families staying at the Fisher House, the following is a list of the most requested items:

**Staple Foods:**
Individual snacks (cracker pack, snack cakes, pudding, applesauce, chips), crackers, ravioli/pasta, soups, sodas, juice, cereal, spices, condiments, K-Cups (coffee & tea), eggs, creamer, milk, sugar, etc.

**Miscellaneous Items:**
Blue-Rays/DVDs, X-Box games, Wii games, toys (ages newborn – 7rs), Gift Cards (grocery, retail (Wal-Mart, Target), phone, gas). (no stuffed animals please)

**Household Products:**
Batteries, paper towels, facial tissue, liquid dish soap, dishwasher detergent, laundry detergent, fabric softener, fabric softener sheets, paper coffee cups, coffee stirrers, paper plates, napkins, plastic eating utensils, disposable cups. **(no Styrofoam products please)**

**Office Supplies:**
Stationery, sticky notes, printer ink (Epson T273120 black and color), black markers (Sharpies)

**Facts and Figures:**
- Opened to serve veterans and their families in September 1995
- An 8 bedroom home, centrally located on the West Palm Beach Veteran Affairs Medical Center Campus.
- Divided into two stories, with a living room, dining room, laundry room and fully equipped kitchen, small sitting room.
- In 2011 we accommodated 1279 guests with an average length of stay of 4 days.
- Our average occupancy rate is 97%.
- To date, over 10,835 families have stayed at our house.

If you would like to find out more about the West Palm Beach VA Medical Center Fisher House, please contact the Fisher House Manager at 561-422-5554.
Once again, another great FAPPO conference in the history books and we enjoyed seeing old friends and making new ones! A huge Thank you to all, including our suppliers and vendors during the luncheon, for your support of the Norma W. Showley Memorial Scholarship Fund through the Silent Auction, 50/50 and donations during the annual conference, especially the Trade Show Committee members, Chair - Chris Rewis, Tammy Ma, Tony Zills, and Teddi McCorkle. A Special Thank you to our very own Captain Jack Sparrow aka Jason Ouzts for his enthusiastic and personal goal to exceed, and break all previous records!!

The proceeds include:
50/50 $608
Silent Auction $1,176

All together we have a new balance of $5,049.00 ~ Outstanding!!

The Norma W. Showley Memorial Scholarship Fund was created to provide members an opportunity to donate to a separate fund in order to increase the amount of available scholarships. If you’re interested in contributing to this worthwhile cause, please be sure to make your check out to FAPPO using the form enclosed. Your generosity is greatly appreciated.

Thank you very much,

Cheri Alexander
cheri.alexander@srq-airport.com
## Check Our Upcoming Classes

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<tr>
<th>CLASS</th>
<th>Aug-13</th>
<th>Sep-13</th>
<th>Oct-13</th>
<th>Nov-13</th>
<th>Dec-13</th>
<th>Jan-14</th>
<th>Feb-14</th>
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<tr>
<td>Capital Acquisitions</td>
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<td>CFC-NIGP 11/14-15/13 (Kissimmee)</td>
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<td>Contracting for Construction Services</td>
<td>Forum 8/23-24/13 (Orlando)</td>
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<td>Ethics: A Survival Kit for Public Procurement</td>
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<td>Legal Aspects of Public Procurement</td>
<td>Forum 8/24-28/13 (Orlando)</td>
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<td>SEFL NIGP 10/9-11/13 (Ft. Lauderdale)</td>
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<td>Protests and Disputes: What’s a Buyer to Do?</td>
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<td>CFC NIGP 10/10/13 (Kissimmee)</td>
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<td>Strategic Procurement Planning</td>
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**Check out FAPPO’s Scholarship Opportunities**
PROFESSIONAL DEVELOPMENT—LEGEND

DMS: State of Florida Department of Management Services  
website: http://dms.myflorida.com/business_operations/state_purchasing

CFL-NIGP: Central Florida Chapter of NIGP  
website: www.nigp-cfc.org

FAPPO: Florida Association of Public Purchasing Officials  
website: www.fappo.org

SEFL NIGP: Southeast Florida Chapter of NIGP  
website: www.nigpsefl.org

NFLPA: North Florida Procurement Association Chapter of NIGP  
website: www.nf-pa.org

NIGP: National Institute of Governmental Purchasing  
website: www.nigp.org

MIDFL: Mid Florida Chapter of NIGP  
website: www.midflnigp.org

TB NIGP: Tampa Bay Chapter of NIGP  
website: HTTP://www.nigp-tampabay.org/

GMC: Greater Miami Chapter of NIGP  
website: www.nigpmiami.org

GCAGPO: Gulf Coast Association of Governmental Purchasing Officers  
website: www.gcagpo.org

NCFCNIGP: North Central FL Chapter of NIGP  
website:

SBAC NIGP: Sarasota Bay Area Chapter of NIGP  
website: http://204.193.113.204/PurchasingPartners/SarasotaAreaChapterNIPG.aspx

TAC NIGP: Tallahassee Area Chapter of NIGP  
website: www.tacnigp.com
How to Become a Host Site

If your agency is interested in hosting a FAPPO sponsored seminar, this document will provide you with the process guidelines.

Requirements

Must be a current FAPPO member to host a FAPPO sponsored seminar and serve as site coordinator. A local agency or NIGP chapter is eligible to host one (1) class per fiscal year. The site coordinator is eligible to attend one (1) seminar per year.

Responsibilities

1. Provide a seminar facility, at no cost to FAPPO, which will accommodate up to 30 attendees, as well as any equipment that is required by the instructor (i.e. easel pad, markers, projector, screen, etc.).

2. Submit request to host in writing to FAPPO ProD Chair. Provide seminar dates in request. Each seminar requires a minimum of 8 attendees for the seminar to be held. Plan seminar dates accordingly to allow enough time to reach minimum requirements. Host requests should be submitted a minimum of sixty (60) days prior to seminar date(s).

3. Provide a completed Seminar Logistics Form to the FAPPO ProD Chair when requested. This form will provide details on local hotel including address, contact number, rates and proximity to nearest airport.

4. Correspond with assigned instructor and ProD Chair to ensure proper flow of information to all parties.

5. Provide light refreshments each morning and afternoon for the duration of the seminar. FAPPO will generate a check in the amount of $200.00 to the site coordinator to cover the cost.

6. Receive and secure all books and materials for the seminar. Upon receipt of shipments, confirm receipt of correct materials and communicate that to ProD Chair. Receive NIGP toolkit and provide to instructor at start of seminar.

7. Distribute required forms each seminar day, including registration forms, sign in sheets (each morning and afternoon), and evaluation sheets.

8. Provide attendees with a listing of nearby restaurants and be available to assist with any inquiries to ensure a positive training experience.

9. At end of seminar, ship unused materials back to NIGP within 2 days; may use portion of funds provided by FAPPO. Return required forms ONLY in pre-paid UPS envelope within 2 days.

10. Mail all receipts and unused funds back to FAPPO Executive Director for reconciliation.

In exchange for serving as the site coordinator and performing all aforementioned duties, FAPPO will pay the cost of registration for that designee.
NOMINATION FOR OFFICER

A candidate for office must be a Regular member, in good standing, for a minimum of three (3) consecutive years. A candidate for office must hold a professional procurement, contract administration, or materials management certification from a universally recognized professional association at the time of election to any office, and must retain said certification for the duration of any and all terms of office. A Candidate must have chaired a FAPPO Committee. Candidate must have their entity’s support as evidenced by a letter from their supervisor included with the nomination form. You may nominate yourself or have someone nominate you!

Name:__________________________________________________________________________________

Entity:__________________________________________________________________________________

Address:____________________________________  City:___________________________ Zip:_________

Phone:____________________  Fax:____________________  E-Mail:______________________________

Number of Years with Entity:_______           Number of Years FAPPO member: ______

List the committees he/she has served on:

<table>
<thead>
<tr>
<th>Year</th>
<th>Committee</th>
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Attach additional sheets and documentation as necessary.

Describe the professional accomplishments of member:

________________________________________________________________________________________

________________________________________________________________________________________

________________________________________________________________________________________

He/she has attained the following professional purchasing certification(s):

____ CPPO    ____CPPB    ____C.P.M.    ____A.P.P.    ____CPCM    ____CFCM

Has a minimum of an Associates Degree from an accredited college or university at the time of election.

_____ Yes _____ No

He/she has been asked if they are interested in serving as an Officer, and replied: ___ Yes    ___ No

Submitted By:_________________________________      Date:_______________________

Candidate must have the support of their entity and a letter from their supervisor must be presented at the time of nomination submission.

Mail your nomination form to: David A. Bennett, 2815 Saw Palmetto Lane, Tallahassee, FL 32309
Or E-Mail your Nomination form to: David.Bennett@dms.Myflorida.com

Get Involved! It’s So Rewarding
Announcing FAPPO’s 6th Annual Essay Contest: this contest is open to all Regular FAPPO members and, of course, Officers are not eligible to compete.

Change is inevitable, yet something in our nature fiercely resists it. Your essay should address why we naturally want to resist change, why change is necessary, the challenges associated with implementing change and how to survive and thrive in an ever changing environment.

The essay should focus on this theme and you are free to be as imaginative as you desire. I know there are some very interesting stories out there just waiting to fascinate our membership.

Contestants must submit a 900 – 1000 word essay that is double-spaced in an Adobe PDF or MS Word document. Please ensure that the essay includes the author’s name, entity address, phone number, email and a signed statement giving unrestricted publishing rights to FAPPO.

Essay entries must be emailed to David Bennett, FAPPO Vice President at David.Bennett@dms.myflorida.com by January 14, 2014. Please email any questions to David Bennett.

Essays will be judged by the current FAPPO Officers based on originality, message/content focus, clarity and grammar. The winner and runners-up will be announced at the 47th Annual FAPPO Conference, April 13 – 16, 2014 in West Palm Beach, FL. The winning author will receive $300 in FAPPO Bucks and runner ups will receive $25.00 in FAPPO Bucks. FAPPO Bucks may be used to help defray the costs for registration and lodging at the official host hotel for the current year’s conference. FAPPO will reimburse the agency or member, who has made the payment, the awarded amount in the event your registration and/or official host hotel lodging has been paid for prior to receiving award notice.

Good Luck!
“Diversity – Why is it Important?”
DIVERSITY ESSAY CONTEST

This contest is open to all Regular FAPPO members and, of course, Officers are not eligible to compete.

The FAPPO organization and its members have made a commitment to respect and to provide equitable treatment to all the procurement professionals, constituents, internal customers and external customers. FAPPO recognizes the range of differences among all those that procurement professionals have interaction including their value and contributions from each.

The Diversity Essay should address why inclusiveness and respect for diversity is important to procurement. What are the implications of diversity for procurement; in your office, entity, vendor relations or customer relations?

The essay should focus on this theme and you are free to be as imaginative as you desire. I know there are some very interesting stories out there just waiting to fascinate our membership.

Contestants must submit a 900 – 1000 word essay that is double-spaced in an Adobe PDF or MS Word document. Please ensure that the essay includes the author’s name, entity address, phone number, email and a signed statement giving unrestricted publishing rights to FAPPO.

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Good Luck!
CALL FOR PRESENTATIONS - 2014 ANNUAL CONFERENCE
“CHALLENGED TO CHANGE”

FAPPO is accepting proposals for presentations for the 2014 Annual Conference to be delivered to the membership during its 47th Annual Conference April 13, 2014 through April 16, 2014. **The deadline to submit proposals is October 22, 2013.**

Topics for presentation should motivate, educate and challenge our members who are “Challenged to Change”. Every presenter is invited to share experience, expertise, knowledge, and transferrable capabilities with colleagues to offer solutions for future success.

Presentations should have high interest, quality content and delivery design. Length of presentations will be determined by the scheduling requirements. The conference will provide members with a dual track format due to its previous years.

Presenters will be required to submit their final presentations in PowerPoint format to the Program Chair no later than **February 3, 2014**. This deadline is crucial to ensure proper format of material and FAPPO will upload the presentations on-line for members to download materials prior to the conference.

**Presenters must provide their own laptops. FAPPO does not have laptops available for individual use. If needed, presenters are responsible for making arrangements for this equipment.**

Proposal/Application Guidelines:
- Complete application
- Summary of presentation is limited to one paragraph of up to 150 words
- Objectives must be written in a measurable format
- Biographical information must be limited to 150 words and include a picture (.jpeg format, head-and-shoulders)
- Proposal/Application shall be submitted via email

Benefits of Presenting:
- Member will receive $300.00 in FAPPO Bucks for presenting, or if co-presenting, $150.00 per person in FAPPO Bucks.
- Non-Members will receive complimentary registration to the conference.
CALL FOR PRESENTATIONS - 2014 ANNUAL CONFERENCE  
“CHALLENGED TO CHANGE”  
APPLICATION

Name: _______________________________ Certifications: __________________

Entity: ______________________________________________________________

Phone: (_____) __________________ Fax: (_____) ________________________

Email: ______________________________________________________________

Number of Proposals Submitted: _______________

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Proposals will be reviewed by the Program Committee and recommendations will be submitted to the FAPPO President for approval. The Program Committee will notify all selected presenters no later than November 19, 2013 of the outcome of submitted proposals.

To be completed by FAPPO:

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<th>Topic</th>
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SUBMIT YOUR PROPOSALS TO:
David A. Bennett, FAPPO Vice President/Program Chair  
David.Bennett@dms.myflorida.com
IT TOOK US THREE DAYS AT THE EXECUTIVE RETREAT TO COME UP WITH A NAME FOR OUR NEW PROCUREMENT POLICY.

WE NAMED IT THE "PROCUREMENT OPERATIONS OVERSIGHT POLICY."

P.O.O.P.?

DO YOU KNOW HOW MANY MANAGERS IT TAKES TO COME UP WITH A GOOD NAME?

A FEW MORE THAN YOU HAD?
Get Connected!

Here’s how **YOU** can join the conversation:

Follow [@FAPPO_Inc](https://twitter.com/FAPPO_Inc) for news, resources and updates about FAPPO and engage in the conference discussion using #FAPPOConf.

"Like" the FAPPO fan page on Facebook to see how others are discussing, teaching and sharing procurement news.

Join the FAPPO group on LinkedIn to participate in procurement discussions and information exchange opportunities.

Join the FAPPO group on GovLoop for additional interaction with government procurement professionals.

Subscribe to the official FAPPO Blog for access to procurement articles and updates or to submit a list serve inquiry.

Get with Carrie to see if it needs to be updated
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Committee
Nora Laudermilk
Trade Show
Chair-Allison Brookes, FCCM
Committee Lead-Holly Raphaelson, CPPO, CPM, FCPA

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Contact an Officer or Committee Member for information.
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