December 2013

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Message from the President

Happy Holidays FAPPO members!

What a pleasure to have so many of you join us in Port Saint Lucie for the Fall Workshop! It was wonderful to have you here! We are proud of our City and I hope you got some free time to enjoy our amenities.

I’d like to recognize Robyn Holder and Gina Jolly, Fall Workshop Program Chairs, for providing such valuable educational offerings with dynamic speakers. Also, in addition to the workshop sessions, we had several networking opportunities at the Sam Snead Restaurant and the patio meet and greet. Thank you again Robyn and Gina!!

The planning for the 47th Annual FAPPO Conference and Trade Show themed “Challenged to Change” is here! The Conference is scheduled to be held on April 13 – 16 at the West Palm Beach Marriott with the Trade Show at the Palm Beach County Convention Center across from the hotel. David Bennett, Annual Conference Program Chair, informed me that he has received an overwhelming response to the Call for Presentations. He is also planning some new twists with exciting ways to enhance the learning opportunity. I hope you make plans to join us in West Palm Beach!

Short on funds? Hurry FAPPO Bucks are available! The FAPPO Bucks are for helping you attend the Annual Conference in West Palm Beach. There are several opportunities to earn FAPPO Bucks such as:

- Recruit a member from a new agency and earn $25 FAPPO Bucks
- Recruit an exhibitor to sign up for the Annual Trade Show- $300 to $1,000 (Request an ID number from Craig Rowley, Executive Director execdirector@fappo.org)
- Volunteer for four (4) hours at the Annual Conference and receive a $100 in FAPPO Bucks Subsidy
- Two Essay Contests-“Challenged to Change” and “Diversity, What it Means to You” the winner receives $300 in FAPPO Bucks and runner ups- $25.00!
- Applying for a Best Practice or Entity Award will also earn you FAPPO Bucks in the same manner as the Essay Contests.

Interested in serving as a FAPPO Officer? At the annual conference in April, FAPPO will hold elections for the position of Secretary for the 2014/2015 year. I encourage you to consider submitting a nomination. You will find the nomination form on the FAPPO web site.

This is a great time of year and who can deny it, food, fun and festivities with family and friends. I wish each of you a safe and happy holiday season and a Happy New Year.

Cheryl

Interested in publishing an article in the newsletter? Send it to: Diane.wetherington@cityoforlando.net

FAPPO OFFICERS
Cheryl Shanaberger—President    David Bennett—Vice President
Joe Benjamin—Treasurer       Diane Wetherington—Secretary
Message from the Vice President

During this time of year my thoughts turn to family and good friends who add joy to my life. I am blessed and humbled to serve the FAPPO family and have made many memories and friends that will last a lifetime.

I look forward to meeting, working with and getting to know your thoughts on how we can improve upon and maintain FAPPO’s status as the premier governmental procurement organization in the country. The best can only get better together. So, please let me know if you would like to serve on one of FAPPO’s committees. I wish you a blessed holiday season.

David A. Bennett, Vice President, FAPPO

Message from the Treasurer

Blessed Holiday wishes to our entire FAPPO family and their families. Our hope is that in the coming year, you will consider getting involved with serving our profession within the FAPPO family. There is still much work to do. The organization has thrived even through some tough economic times and the vision remains true, now more than ever. “The Florida Association of Public Procurement Officials strives to be the leading professional association promoting the best practices of public procurement.”

Joe Benjamin, Treasurer, FAPPO

Message from the Secretary

I hope everyone had a blessed Thanksgiving!

We had an awesome Fall conference in Port St. Lucie. It is now time to start planning to attend the FAPPO Spring Conference in April. There are Volunteer opportunities available for the Spring Conference. Let one of the officers know if you are interested in volunteering.

Wishing you all a Merry Christmas and a Happy New Year!

Diane Wetherington, FAPPO Secretary
Volunteer for FAPPO…….. It is a rewarding experience!

## CALENDAR OF EVENTS

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<thead>
<tr>
<th>Date</th>
<th>Event</th>
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<tbody>
<tr>
<td>12/31/13**</td>
<td>APPLICATION DEADLINE FOR SPRING UPPCC EXAMS</td>
<td>(MAY 2014 TESTING)</td>
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<td>3/31/2014</td>
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<td>4/13/2014</td>
<td>FAPPO BOARD MEETING</td>
<td>WEST PALM BEACH, FL</td>
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<td>4/13-6/2014</td>
<td>47TH ANNUAL CONFERENCE &amp; TRADE SHOW</td>
<td>WEST PALM BEACH, FL</td>
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<td>5/5-7/2014</td>
<td>UPPCC TESTING DATES</td>
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** FOR CONSIDERATION UNDER EXISTING CERTIFICATION ELIGIBILITY REQUIREMENTS.

## CAREER OPPORTUNITIES

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<th>TITLE</th>
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<td>CITY OF LAKELAND</td>
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<tr>
<td>SENIOR PROCUREMENT SPECIALIST</td>
<td>SOUTHWEST FLORIDA WATER MANAGEMENT DISTRICT</td>
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<td>PURCHASING &amp; WAREHOUSE MANAGER</td>
<td>TOHO WATER AUTHORITY</td>
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FAPPO BUCKS 2013

***THE FAPPO BUCKS HAVE BEEN REVISED***

IMPORTANT THINGS TO REMEMBER:

- Subsidy Amount for 2013-2014 is FBucks $100.
- Starting on September 1st, contact the Executive Director to obtain a special number for your Agency and send a blast e-mail to your vendors the application.
- FBucks earned for this Fiscal Year MUST BE USED for the 47th Annual Conference in West Palm Beach. FBucks will not rollover to the next year.
- Members receiving the Subsidy will be required to volunteer four (4) hours at the Conference.
- For more information about FAPPO Bucks, please visit the website: http://www.fappo.org/Content/Professional%20Development
- Submit your Redemption & Subsidy Request Forms to your FBucks Committee members.
- Deadline to submit Subsidy Request: February 1, 2014

Happy Holidays!

From Your FAPPO Bucks Committee,

Fatima F Calkins  Linda Hubbart-Williams
CONGRATULATION NIGP FORUM 2013!
AWARD WINNERS

2013 NIGP Award Winners

Congratulations to the following members of FAPPO who were recipients of prestigious awards at the 38th NIGP Forum in Orlando, FL:

Albert H. Hall Memorial Award

Louis Moore, CPP, CPPB

Buyer of the Year

Theresa Webb, CPP, CPPB, C.P.M., FCMM
Distinguished Service Awards

Wendy Gelich, CPPC, CPPB, C.P.M., APP, FCPPM, FCPA

Spirit of NIGP

David Nash, CPPC, CPPB
NOMINATION FOR OFFICER

A candidate for office must be a Regular member, in good standing, for a minimum of three (3) consecutive years. A candidate for office must hold a professional procurement, contract administration, or materials management certification from a universally recognized professional association at the time of election to any office, and must retain said certification for the duration of any and all terms of office. A Candidate must have chaired a FAPPO Committee. Candidate must have their entity's support as evidenced by a letter from their supervisor included with the nomination form. You may nominate yourself or have someone nominate you!

Name:__________________________________________________________________________________

Entity:__________________________________________________________________________________

Address:____________________________________  City:___________________________ Zip:_________

Phone:____________________  Fax:____________________  E-Mail:______________________________

Number of Years with Entity:_______           Number of Years FAPPO member: ______

List the committees he/she has served on:              Attach additional sheets and documentation as necessary.

<table>
<thead>
<tr>
<th>Year</th>
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<th>Committee</th>
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Describe the professional accomplishments of member:
________________________________________________________________________________________
________________________________________________________________________________________
________________________________________________________________________________________

He/she has attained the following professional purchasing certification(s):

___ CPPO  ___CPPB  ___C.P.M.  ___A.P.P.  ___CPCM  ___CFCM

Has a minimum of an Associates Degree from an accredited college or university at the time of election.

___ Yes  ___ No

He/she has been asked if they are interested in serving as an Officer, and replied:___ Yes  ___ No

Submitted By:______________________________      Date:_______________________

Candidate must have the support of their entity and a letter from their supervisor must be presented at the time of nomination submission.

SUBMIT YOUR NOMINATION TO:
David A. Bennett, FAPPO Vice President – David.Bennett@dms.myflorida.com

Get Involved! It’s So Rewarding
“CHALLENGED TO CHANGE”
SIXTH ANNUAL ESSAY CONTEST

Announcing FAPPO’s 6th Annual Essay Contest: this contest is open to all Regular FAPPO members and, of course, Officers are not eligible to compete.

Change is inevitable, yet something in our nature fiercely resists it. Your essay should address why we naturally want to resist change, why change is necessary, the challenges associated with implementing change and how to survive and thrive in an ever changing environment.

The essay should focus on this theme and you are free to be as imaginative as you desire. I know there are some very interesting stories out there just waiting to fascinate our membership.

Contestants must submit a 900 – 1000 word essay that is double-spaced in an Adobe PDF or MS Word document. Please ensure that the essay includes the author’s name, entity address, phone number, email and a signed statement giving unrestricted publishing rights to FAPPO.

Essay entries must be emailed to David Bennett, FAPPO Vice President at David.Bennett@dms.myflorida.com by January 14, 2014. Please email any questions to David Bennett.

Essays will be judged by the current FAPPO Officers based on originality, message/content focus, clarity and grammar. The winner and runners-up will be announced at the 47th Annual FAPPO Conference, April 13 – 16, 2014 in West Palm Beach, FL. The winning author will receive $300 in FAPPO Bucks and runner ups will receive $25.00 in FAPPO Bucks. FAPPO Bucks may be used to help defray the costs for registration and lodging at the official host hotel for the current year’s conference. FAPPO will reimburse the agency or member, who has made the payment, the awarded amount in the event your registration and/or official host hotel lodging has been paid for prior to receiving award notice.

Good Luck!
“Diversity – Why is it Important?”
DIVERSITY ESSAY CONTEST

This contest is open to all Regular FAPPO members and, of course, Officers are not eligible to compete.

The FAPPO organization and its members have made a commitment to respect and to provide equitable treatment to all the procurement professionals, constituents, internal customers and external customers. FAPPO recognizes the range of differences among all those that procurement professionals have interaction including their value and contributions from each.

The Diversity Essay should address why inclusiveness and respect for diversity is important to procurement. What are the implications of diversity for procurement; in your office, entity, vendor relations or customer relations?

The essay should focus on this theme and you are free to be as imaginative as you desire. I know there are some very interesting stories out there just waiting to fascinate our membership.

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Good Luck!
In Memory of Cindy Bryan

Cindy Bryan passed away on October 16, 2013 after a long battle with cancer. Cindy was employed at Kissimmee Utility Authority as a Senior Buyer. She held a CPPB certification and was active in her local NIGP chapter and FAPPO for over a decade.

Those of us who had the pleasure of interacting with Cindy were inspired by her outgoing personality and infectious smile. Cindy exemplified what it means to be a procurement professional. She was well respected, dedicated to her agency, active in associations, and was always willing to share knowledge when called upon by colleagues. She would even follow up to understand how the procurement situation was resolved so she could learn from the experience as well.

Cindy was a genuinely warm and kind person, who will be dearly missed by family, friends and colleagues.
Entity Awards & Best Practices Awards – IT’S EARLIER THIS YEAR!!!

Once again, FAPPO is providing a showcase to help you validate to your entity and colleagues that you are already using sound procurement best practices. The FAPPO Entity Award and Best Practice Awards program is that showcase, and once again, we are providing you with a great opportunity to herald your successes! Additionally, our Best Practice award allows you to share innovative methods that you have developed to meet with the daily challenges that we all face each day. The FAPPO Entity Awards program recognizes Achievements in Excellence and Best Practices by any member public procurement agency. If your entity wants to apply, simply download the application located on the FAPPO Home Page, and then document your answers to each of the questions per the instructions.

Please note that we are moving-up the deadline this year to FEBRUARY 6, 2014! This will better allow us to notify winning entities sooner, so that they may use their FAPPO Bucks for the 2014 Spring Conference!

This year, entities submitting Entity Award or Best Practice Award applications will be eligible for FAPPO Bucks, however, please remember that only serious submittals will be eligible. Eligibility for the Entity Awards program will require that you either win the award, or receive a score that falls within 90% of the minimum required score for the program. FAPPO Bucks eligibility for the Best Practice Award will require winning the award, or the receipt of an “Honorable Mention” designation. Only one (1) Best Practice submittal per entity will be eligible for FAPPO Bucks.

This year, in order to achieve recognition as a winner of the Achievement in Excellence Award, there is the potential to score up to a total of 166 points, with a minimum score of 124 points (75%) required to qualify in seven different areas, and since best practices can fall into many categories, there are three (3) separate categories for winners:

Innovation in the Purchasing Process – This award will spotlight a unique achievement in how we do our job. Applicants should provide information relating to new innovations in practices, technology, creative use of existing technology, and /or best practices that promote effectiveness or a positive change or impact in the purchasing process. This category is for “out of the box” innovation.

Cost Savings – Best practices that promote cost savings for the Entity, either in terms of lower product/service costs, or lower administrative costs. Innovative techniques that improve the level of economy for the entity, or promote greater efficiency for the entire purchasing process will be considered in this area.
Contribution to the Advancement of Community, your Entity, or the Public Purchasing Profession – This award will focus on best practices that contribute to the overall social good, or that promote professionalism in public purchasing. This category reflects those practices that add value to the overall purchasing process and contribute to the overall good of the community or towards the achievement of the goals of the entity.

You do NOT have to specify a category when submitting your essay. Entries will be judged, and placed into the most appropriate categories.

This year’s winners of FAPPO Entity Awards, and the Best Practices Awards will be recognized at the opening ceremonies of the FAPPO conference in Sarasota, to provide an opportunity for all members attending to view the winning entries, or talk with the award winners.

Time is marching forward, so get started on your application today! Applications for the FAPPO Award of Excellence and Best Practice Awards must be submitted by no later than Thursday, February 6, 2014 at 5:00 p.m. to Keith Glatz, CPPO, FCPM, FCPA, Purchasing and Contracts Manager for the City of Tamarac Purchasing Division, 7525 NW 88th Avenue, Tamarac, Florida 33321.

Anyone interested in applying for a FAPPO entity award may obtain the application on-line at the FAPPO web-site, www.fappo.org, where the application is available in both word and PDF formats right on the home page. Questions may be addressed directly to Keith Glatz, CPPO, or at 954-597-3567, or e-mail, keithg@tamarac.org.
Local Preference in the bidding of goods and services has been a topic of discussion at the local and state levels of government for many years. Let’s first begin by providing an explanation of what local preference is and why this concept is associated with some degree of controversy in the public bidding process. Local Preference can be defined as a mandate by law, policy or ordinance which imposes legislative requirements in the public bidding process to award contracts which favor(s) a particular segment of bidders, usually at the local or state level. From the standpoint of a pure, open and fair public bidding process, where the “open market” should be the platform for competition, one can immediately see some challenges with local preference. Specifically, the inclusion of a local preference requirement in the public bidding process is an attempt to influence the outcome of a bid award which favors a local or state bidder. From a public purchaser’s point of view, any attempt to manipulate the bid process goes against the mantra of achieving the greatest level of competition possible to maximize the tax dollar. Simply stated, the more competition there is, the greater the chances are that the entity will save money. The opposite is also true. The less competition there is, the greater the chances are that the entity will save less money.

On July 1, 2013, SB 684 for the State of Florida was signed into law, which amended F.S. 287.084 requiring the State of Florida and any political subdivision of the State to provide preferential consideration to a Florida business in awarding competitively bid contracts for personal property and construction services. There are two provisions which govern the application of the local preference requirement. One is “reciprocal” in nature and one is a “mandated” 5%.

Under the reciprocal local preference, the lowest responsive and responsible vendor whose principal place of business is in a state or political subdivision which grants a preference for the purchase of personal property or construction services to a person whose principal place of business is in such state, the State of Florida or any political subdivision in Florida is required to apply the out of state preference of the low bidder in determining who wins the award. If the difference in the bid amount between the low bidder from “out of state” and the “in state” bidder is within the governing preference of the “out of state bidder’s governing legislation”, the bid presumably is awarded to the Florida bidder. The following charts illustrate this example.
Reciprocal Local Preference Example

<table>
<thead>
<tr>
<th>Out of State Bidder</th>
<th>$250,000 - Low Bidder</th>
</tr>
</thead>
<tbody>
<tr>
<td>In State Bidder</td>
<td>$260,000 - High Bidder</td>
</tr>
<tr>
<td>Bid Difference</td>
<td>$10,000</td>
</tr>
<tr>
<td>5% Bid Preference Applied to Low Bidder’s Bid</td>
<td>$12,500 (Differential)</td>
</tr>
</tbody>
</table>

- State Bidder is within 5% ($12,500) of Low Out of State Bidder’s Bid
- State Bidder Can Be Awarded Bid

The Florida Statue does not suggest that the low “in State” bidder has to match the low “out of State” bidder’s bid price. As you can see from the example above, if the “in state” bidder is not required to match the price of the low “out of state” bidder, applying a “reciprocal preference” could cost Florida tax payers (in the above example), an additional $10,000, which some politicians would suggest is a good thing in that the money for the project stays within the State and keeps Floridians working.

Under the “mandated” State of Florida preference, if the low bid received is from an “out of state” bidder and that state does not grant a preference in bidding, an automatic 5% preference applies. If the low “in state” vendor’s bid falls within the mandated 5% preference, the Florida bidder receives the award. Once again, the statute does not indicate that the Florida bidder has to match the bid price of the low “out of state” bidder’s bid.

There are many reasons why politicians favor local preference. As suggested above, local preference (artificially) keeps the money local. Typically when the economy slows down or the Country goes into a recession, which is also reflective in the reduction of the amount work available for competition from public entities, “in state” suppliers who are not competitive or perhaps experience a serious decline in business, complain to their political constituents about the amount of work that leaves the state through contracts awarded to successful “out of state” bidders. This political pressure often results in the enactment of bidding preferences in support of local and small businesses. There are some “pros” and “cons” to local preference, but among most public purchasers, the “cons” far outweigh the “pros”. Let’s review some examples of each.
As you can see, the reasons for having (or not having) a local preference program are many and varied. The job of the public purchaser is to present the facts to their local legislative bodies and to the business community who will ultimately decide whether or not to proceed with enacting such legislation. One of the first steps to take is to review just exactly how much money is being spent with local suppliers. I suggest that your local supplier base should include not just the City or County boundaries for your entity, but an area to include several contiguous counties. It is an unrealistic expectation that the majority of the personal property and construction services needs for your entity will be available from local suppliers within a narrowly defined geographic region. The exception is, of course, large metropolitan areas where there is a critical mass of diverse suppliers already in existence. By doing an analysis of your agencies spend data; you may be surprised by just how much your entity is already spending in the local economy. Secondly, it’s important to define the term “local vendor”. Some would argue that the big box companies like Wal-Mart, Kmart, Sears, Home Depot and Lowes, for example, are not local companies because their corporate offices are located in other states. While this may be true, these big box companies have a “huge” economic impact on the local economy. These companies pay local taxes, hire local citizens who work in their stores who buy houses, who send their children to local colleges and universities, who shop at the local grocery stores, who utilize local medical and dental services, who shop at local restaurants and stores, and the list goes on and on.
If big box companies were to leave the local area, the local economic impact would be devastat- ing to the local economy.

In conclusion, local preference is a conundrum, with “pros” and “cons” that should be debated at public hearings before the enactment of such legislation. Although local preference may be “good public relations”, it’s also “bad purchasing policy”. The public purchaser’s role is to learn and much as he or she can about this subject, and when called upon, must be prepared to present to their governing boards information which should be used in the political decision making process to enact or not to enact such legislation.
Negotiating In the Sunshine
By
Gregory K. Spearman, CPPO, FCCM
Purchasing Director
City of Tampa

The State of Florida has a broad open public records law which can be found under Section 119 of the State Statutes. This law, as you know, also applies to public purchasing, more specifically as stated under Section 119.071(1)(b)2 of the State Statute. The statute states that sealed bids, proposals, or replies received by an agency pursuant to a competitive solicitation are exempt from public record until such time as the agency provides notice of an intended decision or until 30 days after opening the bids, proposals, or final replies, whichever is earlier. While the State Statute has made some stride in extending the period of time in which to review bids and proposals out of the sunshine from 10 days to 30 days, in my opinion, this period of time should be extended, for Request for Proposals, at least until after the submission and acceptance of the “Best and Final Offer” from the top ranked proposer.

It is nearly impossible to conduct the most favorable contract terms and pricing under the sunshine. What proposer do you know is willing to have an open discussion about their company’s approach, design, technical solution and technology to meet your agency’s needs in the presence of its competitor(s) during an open negotiation? The argument I suspect, for open negotiations in Florida, may have resulted from some disgruntled proposer from years past who complained to someone of unfair treatment during a proposal evaluation process. Or perhaps there might have been unethical behavior during an evaluation process conducted by an evaluation committee. Whatever the reason, the solution enacted was far too extreme of what was reasonable, and the issue of closed negotiations in the interest of obtaining the very best possible solution for public entities should be revisited.

So what’s changed since the enactment of negotiating in the sunshine? Several things have changed. For one, there are ethical standards in place governing the behavior of public procurement officials. In addition to the ethical standards developed over the past several years, there is training on negotiation strategies and techniques for public purchasing officials by NIGP and the State of Florida. There is certification offered by NIGP and the State of Florida for public purchasers. Public purchasers spend lots of tax payer dollars within the boundaries dictated by policies, procedures, charters, ordinances and State and Federal Laws and Regulations which govern how these funds are to be used in awarding contracts. There are audits which are performed on a regular basis of the bid and proposal contract files at the public purchaser’s entity. Losing proposers can and should be debriefed as to why their proposed solution was not the best solution offered for the entity. And then there is the media, who always seems to be ready to ferret out a news story regarding any (perceived or alleged) impropriety within local and state government.

With so many things that have changed over the years, and with an economy that is slow in recovery, I believe it would be in any entity’s best interest to maximize and leverage the expenditure of tax dollars, not to mention getting the very best solutions through negotiated contracts out of the sunshine.
# TRAINING MATRIX

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<th>Dec-13</th>
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<td>SEFL NIGP 4/17-18/14 (Pompano Beach)</td>
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<td>CFC-NIGP 2/3-4/14 (Kissimmee)</td>
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**PROFESSIONAL DEVELOPMENT—LEGEND**

CFL-NIGP: Central Florida Chapter of NIGP  
Website: www.nigp-cfc.org

SEFL NIGP: Southeast Florida Chapter of NIGP  
Website: www.nigpsefl.org
How to Become a Host Site

If your agency is interested in hosting a FAPPO sponsored seminar, this document will provide you with the process guidelines.

Requirements

Must be a current FAPPO member to host a FAPPO sponsored seminar and serve as site coordinator. A local agency or NIGP chapter is eligible to host one (1) class per fiscal year. The site coordinator is eligible to attend one (1) seminar per year.

Responsibilities

1. Provide a seminar facility, at no cost to FAPPO, which will accommodate up to 30 attendees, as well as any equipment that is required by the instructor (i.e. easel pad, markers, projector, screen, etc.).

2. Submit request to host in writing to FAPPO ProD Chair. Provide seminar dates in request. Each seminar requires a minimum of 8 attendees for the seminar to be held. Plan seminar dates accordingly to allow enough time to reach minimum requirements. Host requests should be submitted a minimum of sixty (60) days prior to seminar date(s).

3. Provide a completed Seminar Logistics Form to the FAPPO ProD Chair when requested. This form will provide details on local hotel including address, contact number, rates and proximity to nearest airport.

4. Correspond with assigned instructor and ProD Chair to ensure proper flow of information to all parties.

5. Provide light refreshments each morning and afternoon for the duration of the seminar. FAPPO will generate a check in the amount of $200.00 to the site coordinator to cover the cost.

6. Receive and secure all books and materials for the seminar. Upon receipt of shipments, confirm receipt of correct materials and communicate that to ProD Chair. Receive NIGP toolkit and provide to instructor at start of seminar.

7. Distribute required forms each seminar day, including registration forms, sign in sheets (each morning and afternoon), and evaluation sheets.

8. Provide attendees with a listing of nearby restaurants and be available to assist with any inquiries to ensure a positive training experience.

9. At end of seminar, ship unused materials back to NIGP within 2 days; may use portion of funds provided by FAPPO. Return required forms ONLY in pre-paid UPS envelope within 2 days.

10. Mail all receipts and unused funds back to FAPPO Executive Director for reconciliation.

In exchange for serving as the site coordinator and performing all aforementioned duties, FAPPO will pay the cost of registration for that designee.
Membership Application/Dues Invoice
June 1, 2013 through May 31, 2014

Name: ____________________________________________________________________________________________

Last                                                               First                                                               M.I.

Previous Last Name, if any: _______________________________________________________________________

Certification: ☐ CPPO ☐ CPPB ☐ C.P.M.  ☐ A.P.P. ☐ Other: ______________________________________________

Title: _____________________________________________________________________________________________

Agency: ___________________________________________________________________________________________

Address: __________________________________________________________________________________________

City: ____________________________________________________________, FL      Zip: ________________________

Telephone: (________)_______________________________  Fax: (________)__________________________________

EMail: ____________________________________________________________________________________________

Website: __________________________________________________________________________________________

Include Entity’s Purchasing Home Page, if applicable

Type of Membership:  $50.00 (Re/Assoc)

☐ Renewal  ☐ New Member  ☐ Regular  ☐ Associate  ☐ Honorary  ☐ Late Fee (after Sept. 1) $10

To Renew your membership online, please visit www.fappo.org, log in and select “Renew Your Membership” from
your membership page.

For New members, visit www.fappo.org, and select “Membership Information/Membership Application” from the menu
on the left.

For multiple renewals, or if you need assistance, please contact us at execdirector@fappo.org

To Join or Renew by check, please complete this form and return with your check payable to Florida Association of
Public Procurement Officials, Inc. (FAPPO Inc.)

Your annual copy of the Membership Directory will be available in December
from the FAPPO website as a downloadable PDF file.

Payment for membership fees must be received prior to September 1, 2013 for your
information to be included in the membership directory.

www.fappo.org - FAPPO’s FEIN: 59-2615678

MAIL CHECK AND APPLICATION TO:

FAPPO 8875 Hidden River
Parkway Suite 300 #3059
Tampa, FL 33637

Internal:  ☐ Entity Check  ☐ Personal Check - Check Number _____________  Date Received ____________
OFFICERS

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Deputy Director of OMB
City of Port St. Lucie
cheryls@cityofpsl.com
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Vice President - David A. Bennett, MBA, CPPO, PMP
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Special Event
Teresa Smith, FCCM
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Holly Raphaelson, CPPO, CPM

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