Hat’s off to Denise Schneider, Past President, for her leadership in our organization last year! Denise implemented the FAPPO Bucks program last year to help members attend the Annual Conference! In case you missed the Annual Conference, the FAPPO Bucks program resulted in:

- 155 New Vendors at the Trade Show
- Several Member’s Conference Registrations Paid
- Several Member’s Hotel Accommodations Paid

Overall, members had earned $20,000 in FAPPO Bucks to go to Conference! Since Denise did a wonderful job….. She has been appointed the FAPPO Bucks Chair and she has been working on a new program to sweeten how members may earn their way to FAPPO events!

The officers and committees have been working hard on this year’s events and educational programs for members. A few of the events and programs in planning are:

- Fall Conference will be held Punta Gorda on October 23, 2009. The official site will be the Four Points Sheraton Punta Gorda Harborside Hotel. This will be a pilot event for FAPPO as the first webinar will be tested at a reduced rate. Webinar seats will be limited so keep you eyes open for the registration form.
- Structured Networking Webinars. Proposed hour long webinars for pre-determined topics requested by members.
- Improved Vendor Program
- Board Meetings via Webinar
- On-Line survey resource for members. Need to see what others are doing? Contact Bobbye Marsala to send out a survey to members for their input!

FAPPO will open registration to FAPPO events to non-member purchasing professionals to support improvements in the Vendor Program.

FAPPO is continuing to improve the benefits to members to assist in their continuing education and networking with peers.

I am very excited and honored to be your President. I look forward to being a part of the implementation in all the new programs and benefits to add value to your membership in FAPPO! Planning and implementation requires a lot of support and assistance from FAPPO members. The organization’s continuing success depends on members volunteering! If you are interested in volunteering contact Pami Thompson…you will not regret it.

Marian
From your Vice-President

First, I’d like to say how proud I am to represent the finest body of contracting professionals in the country. As I move my way up through the various officer positions, I can’t help but reflect on the hundreds of members past and present whose commitment, love and dedication has elevated this organization to the very top of professional associations.

However, I know we are in the midst of uncertain times when each day we face even grimmer economic news. Even worst, some of us will have to deal with the hard reality of a job loss while others will have to double down and continue to do even more with less as positions go unfilled. FAPPO will do everything in its power to assist members who are displaced due to this economic downturn. Therefore, I urge you to provide us with any vacancies you may have to allow them to be advertised in our newsletter in a timely manner.

Also, I am certain that any current officer or past president will readily assist you by providing feedback on resumes and with references as appropriate.

Despite the somber economic news, I am looking forward to another exciting year. Kudos to Denise. She was an outstanding president! Marian will be equally successful while leading us through what is expected to be a very difficult year. She’ll need our support more than ever. Think positively!

Johnny Richardson
Vice President
Orange County
## CALENDAR OF CURRENT EVENTS

<table>
<thead>
<tr>
<th>DATES</th>
<th>EVENT</th>
<th>DESCRIPTION/INFORMATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>6/26/2009</td>
<td>Board Meeting</td>
<td>Punta Gorda</td>
</tr>
<tr>
<td>7/27/2009</td>
<td>Application deadline for fall UPPCC</td>
<td>(October 2009 testing)</td>
</tr>
<tr>
<td></td>
<td>exams</td>
<td></td>
</tr>
<tr>
<td>8/22-26/2009</td>
<td>NIGP Forum</td>
<td>St. Louis, MO</td>
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## Look Ahead

<table>
<thead>
<tr>
<th>DATES</th>
<th>EVENT</th>
<th>DESCRIPTION</th>
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</thead>
<tbody>
<tr>
<td>9/21/2009</td>
<td>Exam registration deadline for UPPCC exams</td>
<td>(October 2009 testing)</td>
</tr>
<tr>
<td>10/22/2009</td>
<td>Board Meeting</td>
<td>Punta Gorda</td>
</tr>
<tr>
<td>10/23/2009</td>
<td>Fall Conference</td>
<td>Punta Gorda</td>
</tr>
<tr>
<td>2/1/2010</td>
<td>Application deadline for spring UPPCC exams</td>
<td>(May 2010 testing)</td>
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<tr>
<td>3/29/2010</td>
<td>Exam registration deadline for UPPCC exams</td>
<td>(May 2010 testing)</td>
</tr>
</tbody>
</table>
Volunteer!

The success of FAPPO depends on our members volunteering their expertise and services. Contact Pam Thompson, Volunteer Coordinator if you are interested in volunteering.

Pam Thompson, CPPO, CPPB
pthompson@miamigardens-fl.gov
(305) 622-8000

Membership Directory—Changes and Reminder

Our new Membership Directory Chair, Adana Lumsden, will be responsible for your membership directory for 2009-2010, and can be contacted at alumsden@tohowater.com (e-mail) or (407) 518-2522 (phone) for any changes.

FAPPO Goes Green! The 2008-2009 Membership Directory is now available online! FAPPO is proud to provide your membership directory in a searchable and printable format. You can access the directory here, download it to your computer or a CD, or download it and print it. It is designed to be printed back to back, and can be bound or hole punched and put in a binder. It can be printed in color or black and white, and you can print the covers on heavier card stock.

CAREER OPPORTUNITIES

<table>
<thead>
<tr>
<th>POSITION</th>
<th>ENTITY</th>
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</thead>
<tbody>
<tr>
<td>Procurement Manager</td>
<td>Palm Beach County, Solid Waste Authority</td>
</tr>
<tr>
<td>Purchasing &amp; Facilities Manager</td>
<td>Florida Virtual School</td>
</tr>
</tbody>
</table>

Want to advertise a Career Opportunity for your Entity? Visit the FAPPO Member Center and log on using your User Name and Password. Please note that you will be responsible for updating and removing the postings.

CURRENT COMMITTEES LIST IS AVAILABLE AT http://www.fappo.org/committee_directory.asp
FALL WORKSHOP

We are in the process of assembling topics and speakers for a Fall Workshop to be held in the City of Punta Gorda on Friday, October 23, 2009. This event will be similar to the State Contract Workshops held in previous years around the state, but with a new twist this time. Members will be able to either attend the event on site or participate on the web at a reduced rate. This is being done in the continued effort to bring quality programs to the membership while being cognizant of these difficult economic times.

The workshop will be held at the Four Points Sheraton Punta Gorda Harborside Hotel, which recently opened in the past six weeks on Tamiami Trail. The cost of this workshop has not yet been determined. However, the room rate for those desiring to attend on site will be $79. Further details will be disseminated as they become available.

Questions or comments may be directed to the committee chairman, David Nash, at armynash@bellsouth.net.

INTERESTED IN A SURVEY????

As part of the new and improved services from your 2009-2010 FAPPO Board of Directors, Marian will be implementing a program for conducting surveys on topics of interest for its members. The focus of the topics must be procurement related. Potential questions for consideration can be sent to the committee for review. The committee will have the ability to format and “fine-tune” the request where necessary. The final survey will be released through the use of the internet’s SurveyMonkey.com website. The surveys will be sent to the FAPPO membership. Those who are not interested in receiving the requests will have the ability to opt-out. Completed surveys will be posted to the FAPPO website. Stay tuned for more information! If you have any questions or would like to get more information, please contact Bobbye Marsala, CPPO, CPPB, C.P.M., FCPM, FCPA at (321) 952-3424, or marsab@pbfl.org.
MESSAGE FROM THE PRO-D

FLORIDA ASSOCIATION OF PUBLIC PURCHASING OFFICERS, INC.
PROFESSIONAL DEVELOPMENT (PRO-D) SEMINARS

CHECK OUT THE SEMINARS WE HAVE IN STORE FOR YOU!
For more information, please visit our Website at http://www.fappo.org/
Registration forms will be available at least 6 – 8 weeks prior to seminar dates

Course Title: LEGAL ASPECTS OF PUBLIC PURCHASING
Dates: 3-DAYS – JUNE 22-24, 2009
Times: 8:00 A.M. to 5:00 P.M. Daily

Contact hours: 24 hours
UPPCC* Re-Certification points: 3
CEU Units**: 2.25

General Description:
Designed to be an educational exploration of the Legal Aspects of Public Procurement, this course will provide a foundation of the principles and general concepts of the law as it applies to public procurement. Course content will address issues such as the UCC, the Model Procurement Code, Sale of Goods Act and the legal implications surrounding solicitations, contracting and post award issues. Attention will be given to the ethical issues facing the profession relevant to the law. Taught by procurement professional, not an attorney, this course will focus on actual procurement situations with actual procurement implications.

Intended Audience:
This fundamental approach to procurement law will be of interest to those who are substantially involved in the public procurement contracting process. Individuals who want to increase their understanding of both the capability and limitation of the law on government procedures will be responsive to the course content. In addition, this course will be beneficial to all those who work alongside those in the public sector and must operate under the guidelines of procurement law for the successful acquisition of products and services. Please note that this course is intended to address US legal issues and may not meet the needs of those working outside the United States. The UPPCC certification exams do not contain questions about country-specific laws.

Prerequisites:
Though no prerequisites are stipulated for this class, successful participants should have completed the NIGP Introduction to Public Procurement class, or have some public procurement introduction to the field prior to enrolling.

DATE: JUNE 22-24, 2009
LOCATION: Marion County BOCC
Procurement Services
2511 SE 3rd Street
Ocala, FL 34471

HOTEL: Holiday Inn Express Hotel & Suites
5360 E. Silver Springs Blvd.
Silver Springs, FL 34488

PHONE: 877-410-6667
ROOM RATES: $70.00 government rate

(cont'd.)
FLORIDA ASSOCIATION OF PUBLIC PURCHASING OFFICERS, INC.
PROFESSIONAL DEVELOPMENT (PRO-D) SEMINARS

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Registration forms will be available at least 6 – 8 weeks prior to seminar dates

Course Title: CONTRACT ADMINISTRATION
Dates: 3-DAYS – JULY 8-10, 2009
Times: 8:00 A.M. to 5:00 P.M. Daily

Contact hours: 24 hours
UPPCC* Re-Certification points: 3
CEU Units**: 2.25

General Description:
The class provides a framework for examining contract administration by focusing on essential elements of the discipline. It also provides the participant with a focused look at key considerations related to important contract terms and conditions that must be enforced during contract administration. The intent is for the student to develop a strong understanding of the complexities of contract administration and recognize the importance of planning, monitoring, and proactive insight into and oversight of contract performance. This class provides a comprehensive overview of the contract administration process within the public sector along with illustrations of the various methods available. Determining the appropriate contract administration method, preparing a relevant plan, participating in the process, evaluating the success of the contract and evaluation procedures will all be addressed.

Intended Audience:
This class is designed for contract managers at every level; contract managers with significant experience will find the material to be useful, as it examines contract administration in the context of 21st century contract challenges. Material addresses contracting from a global perspective, i.e. unique statues and/or regulations may be mentioned; however the material transcends state or national level interest by offering a look at the process and best practices that have application regardless of unique laws and regulations that may govern.

Prerequisites:
Though no prerequisites are stipulated for this class, successful participants should have one to two years of public procurement experience prior to enrolling. Others may find completion of the NIGP Introduction to Public Procurement class, and the NIGP Planning, Scheduling and Requirements Analysis class to be of benefit.

DATE: JULY 8-10, 2009
LOCATION: Osceola County BOCC
1 Courthouse Square
Suite 2300
Kissimmee, FL 34741

HOTEL: Clarion Resort & Waterpark
PHONE: 407-846-2221 or 877-846-2221
ROOM RATE: $59.99

(cont'd.)
FLORIDA ASSOCIATION OF PUBLIC PURCHASING OFFICERS, INC.
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Registration forms will be available at least 6 – 8 weeks prior to seminar dates

Course Title: PLANNING, SCHEDULING & REQUIREMENTS ANALYSIS
Dates: 3-DAYS – JULY 13-15, 2009
Times: 8:00 A.M. to 5:00 P.M. Daily

Contact hours: 24 hours
UPPCC* Re-Certification points: 3
CEU Units**: 2.25

General Description:
This course will cover strategic planning within an organization and the importance of its relationship to procurement planning. Planning models will be discussed as will public sector budgeting. Developing key partnerships within the organization in requirements determination will be explored, as this will lead to the development of proper specifications. Pricing strategies employed in the public sector such as cost analysis and life cycle costing will also be covered.

Intended Audience:
This introduction to the strategic planning/procurement planning process will be valuable to all public procurement professionals who are interested in developing strategic working relationships with end users in their organizations. This course will be beneficial to every public procurement professional attempting to advance in the field and develop their knowledge, skills and abilities relative to procurement’s strategic position within an organization. In light of the broad nature of the text, many of the concepts may be of special interest to the practicing public administrator and public procurement professionals.

Prerequisites:
Though no prerequisites are stipulated for this class, successful participants should have at least one year of public procurement experience prior to enrollment. Those without applicable experience may find this class more beneficial after having taken the NIGP Introduction to Public Purchasing.

DATE: JULY 13-15, 2009
LOCATION: Seminole County Training Room
County Services Building
1101 E. First Street
Sanford, FL 32771
HOTEL: Comfort Inn & Suites
PHONE: 407-585-1580
ROOM RATE: $129.00

(cont’d.)
FLORIDA ASSOCIATION OF PUBLIC PURCHASING OFFICERS, INC.
PROFESSIONAL DEVELOPMENT (PRO-D) SEMINARS

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Registration forms will be available at least 6 – 8 weeks prior to seminar dates

Course Title: DEVELOPING & MANAGING RFPs
Dates: 3-DAYS – JULY 20-22, 2009
Times: 8:00 A.M. to 5:00 P.M. Daily

Contact hours: 24 hours
UPPCC* Re-Certification points: 3
CEU Units**: 2.25

General Description:
This course is uniquely designed to prepare procurement professionals to use the RFP process to its maximum potential. The class agenda will identify the process, offer a key understanding of the elements of the proposal and ascertain ways in which the document can be used to its full capability. Pitfalls and success stories will make the class relevant and applicable when planning to incorporate this type of solicitation into the government process.

Intended Audience:
Designed for procurement professionals that are entrenched in the competitive process this in-depth study of RFPs, from development through evaluation, will be enlightening. Major topics to be covered include managing the process, evaluating submissions, negotiations and an overview of the subsequent contract. Those interested in gaining a thorough understanding of the process and its implications for successful public procurement should be encouraged to attend. Team leaders, committee members, contract administrators and procurement managers and any other procurement professional interested in achieving “best value” during this acquisition process should register.

Prerequisites:
There are no prerequisites for this class. Successful participants will either be new to the profession or have less than one year of experience and anyone employed in various positions within the government.

DATE: JULY 20-22, 2009
LOCATION: Lake Island Rec. Center
450 Harper Street
Winter Park, FL  32789

HOTEL: Best Western/Mt. Vernon Inn
110 S. Orlando Avenue
Winter Park, FL  32789

PHONE: 407-647-1166

ROOM RATES: Call for rates

(cont’d.)
FLORIDA ASSOCIATION OF PUBLIC PURCHASING OFFICERS, INC.
PROFESSIONAL DEVELOPMENT (PRO-D) SEMINARS

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Registration forms will be available at least 6 – 8 weeks prior to seminar dates

Course Title: DEVELOPING & MANAGING RFPs
Dates: 3-DAYS – AUGUST 10-12, 2009
Times: 8:00 A.M. to 5:00 P.M. Daily

Contact hours: 24 hours
UPPCC* Re-Certification points: 3
CEU Units**: 2.25

General Description:
This course is uniquely designed to prepare procurement professionals to use the RFP process to its maximum po-
tential. The class agenda will identify the process, offer a key understanding of the elements of the proposal and as-
certain ways in which the document can be used to its full capability. Pitfalls and success stories will make the class
relevant and applicable when planning to incorporate this type of solicitation into the government process.

Intended Audience:
Designed for procurement professionals that are entrenched in the competitive process this in-depth study of RFPs,
from development through evaluation, will be enlightening. Major topics to be covered include managing the proc-
cess, evaluating submissions, negotiations and an overview of the subsequent contract. Those interested in gaining a
thorough understanding of the process and its implications for successful public procurement should be encouraged
to attend. Team leaders, committee members, contract administrators and procurement managers and any other
procurement professional interested in achieving “best value” during this acquisition process should register.

Prerequisites:
There are no prerequisites for this class. Successful participants will either be new to the profession or have less
than one year of experience and anyone employed in various positions within the government.

DATE: AUGUST 10-12, 2009
LOCATION: Marion County BOCC
Procurement Services
2511 SE 3rd Street
Ocala, FL  34471

HOTEL: Holiday Inn Express
5360 E. Silver Springs Blvd.
Silver Springs, FL  34488

PHONE: 877-410-6667
ROOM RATES: $70.00 government rate

(cont’d.)
Course Title: LEGAL ASPECTS OF PUBLIC PURCHASING  
Dates: 3-DAYS – AUGUST 17-19, 2009  
Times: 8:00 A.M. to 5:00 P.M. Daily  

Contact hours: 24 hours  
UPPCC* Re-Certification points: 3  
CEU Units**: 2.25  

General Description:  
Designed to be an educational exploration of the Legal Aspects of Public Procurement, this course will provide a foundation of the principles and general concepts of the law as it applies to public procurement. Course content will address issues such as the UCC, the Model Procurement Code, Sale of Goods Act and the legal implications surrounding solicitations, contracting and post award issues. Attention will be given to the ethical issues facing the profession relevant to the law. Taught by procurement professional, not an attorney, this course will focus on actual procurement situations with actual procurement implications.  

Intended Audience:  
This fundamental approach to procurement law will be of interest to those who are substantially involved in the public procurement contracting process. Individuals who want to increase their understanding of both the capability and limitation of the law on government procedures will be responsive to the course content. In addition, this course will be beneficial to all those who work alongside those in the public sector and must operate under the guidelines of procurement law for the successful acquisition of products and services. Please note that this course is intended to address US legal issues and may not meet the needs of those working outside the United States. The UPPCC certification exams do not contain questions about country-specific laws.  

Prerequisites:  
Though no prerequisites are stipulated for this class, successful participants should have completed the NIGP Introduction to Public Procurement class, or have some public procurement introduction to the field prior to enrolling.  

DATE: AUGUST 17-19, 2009  
LOCATION: Lake Island Recreation Center  
450 Harper Street  
Winter Park, FL 32789  

HOTEL: Best Western/Mt. Vernon Inn  
110 S. Orlando Avenue  
Winter Park, FL 32789  

PHONE: 407-647-1166  
ROOM RATES: call for rates  

(cont’d).
FLORIDA ASSOCIATION OF PUBLIC PURCHASING OFFICERS, INC.
PROFESSIONAL DEVELOPMENT (PRO-D) SEMINARS

CHECK OUT THE SEMINARS WE HAVE IN STORE FOR YOU!
For more information, please visit our Website at http://www.fappo.org/
Registration forms will be available at least 6 – 8 weeks prior to seminar dates

Course Title: SOURCING IN THE PUBLIC SECTOR
Dates: 3-DAYS – OCTOBER 14-16, 2009
Times: 8:00 A.M. to 5:00 P.M. Daily

Contact hours: 24 hours
UPPCC* Re-Certification points: 3
CEU Units**: 2.25

General Description:
This course provides the participant with a comprehensive overview of the sourcing process within the public sector. Essential elements, including pre-sourcing planning, needs assessment, specifications, scope of work, deliverables, procurement strategies, value analysis, and internal control processes are explored. Determining the appropriate sourcing method, preparing the relevant sourcing invitation document, managing the acquisition process, evaluation of response submissions, and contract awards will also be explored. In addition, trends and technology developments and their effect of processes will be discussed.

Intended Audience:
Sourcing, by government organizations is a different and complex process, filled with rules, regulations, procedures, court decisions, conflict of interest prohibitions, and issues that can complicate and confound the lives of government officials charged with procurement responsibilities. This course is intended for those who want to learn how to navigate the process and increase their understanding of the critical issues that frame the concept of public sector sourcing and discusses future sourcing challenges. Procurement practitioners at all levels aspiring to public procurement professional certification, senior agency managers, suppliers, and internal customers who wish to understand their role in the public sector acquisition process are encouraged to attend.

Prerequisites:
Though no prerequisites are stipulated for this class, successful participants should have one to two years of public procurement experience prior to enrolling. Others may find completion of the NIGP Introduction to Public Procurement class, and the NIGP Planning, Scheduling and Requirements Analysis class to be of benefit.

DATE: OCTOBER 14-16, 2009
LOCATION: Marion County BOCC
Procurement Services
2511 SE 3rd Street
Ocala, FL 34471

HOTEL: Holiday Inn Express Hotel & Suites
5360 E. Silver Springs Blvd.
Silver Springs, FL 34488

PHONE: 352-304-6111 or 877-410-6667
ROOM RATES: $70.00/govt. rate
**PROFESSIONAL DEVELOPMENT REGISTRATION FORM**

<table>
<thead>
<tr>
<th>Check Desired Course(s)</th>
<th>Instructor</th>
<th>Title</th>
<th>Location</th>
<th>Dates</th>
<th>Cost</th>
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<tr>
<td></td>
<td>James Davis</td>
<td>Legal Aspects of Purchasing</td>
<td>Ocala, FL</td>
<td>June 22-24, 2009</td>
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<td>Jennie Readey</td>
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<td>Kissimmee, FL</td>
<td>July 8-10, 2009</td>
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<td>Sanford, FL</td>
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<td>Winter Park, FL</td>
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<td>Ken Hayslette</td>
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<td>John Zeyer</td>
<td>Sourcing in the Public Sector</td>
<td>Ocala, FL</td>
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Please check one:  □ M – Member  □ N – Non-Member

Date: ________________________________

Name: ____________________________________________________________________________

Title: ____________________________________________________________________________

Agency Name: _____________________________________________________________________

Address: __________________________________________________________________________

City: ______________________________________________________________________________, FL Zip __________________________

Telephone: (_______)_____________________________ Facsimile: (_______)____________________

E-mail Address: ____________________________________________________________________

Seminar Title: _____________________________________________________________________
REGISTRATION
INSTRUCTIONS & POLICY

Rates
Must be a current member of FAPPO at the time of registration to take advantage of membership rate. All non-FAPPO members will be subject to the non-member rate.

Payment
Please note that payment arrangements must be made in advance. FAPPO’s Tax I.D. Number is #59-2615678. Payment can made by credit card (Visa, Mastercard, American Express) or check.

Registration
Whenever possible, please submit your registration form as soon as possible to lock in your registration for the requested course. Registrants should submit the registration form via E-Mail (preferred) or Fax, and make arrangements to mail payment to the Pro-D Chair:

Chris Rewis, CPPB
Polk County BOCC
2470 Clower Lane
Bartow, FL 33830-6729
Office 863-534-5609
Fax 863-534-0055
chrisrewis@polk-county.net

Schedule
Our goal is to provide further information on actual course locations, site coordinators and hotel information at least 6 – 8 weeks prior to the date of the course. FAPPO will seek to establish semi-annual schedules for courses based on its fiscal year (i.e. 6/1 – 5/31). For more information, please visit our Website at: http://www.fappo.org/

(cont’d.)
Become a Host!
FAPPO is also seeking centralized host venues to increase the accessibility to training for its members. Courses available include:

- Contract Administration
- Developing and Managing RFPs
- Introduction to Public Procurement
- Legal Aspects of Public Purchasing
- Planning, Scheduling and Requirement Analysis
- Sourcing in the Public Sector

As a reminder, FAPPO will sponsor the entire registration fee for the individual identified as the host for the training site. FAPPO members interested in hosting an NIGP training course, please contact FAPPO's Professional Development (Pro-D) Chair listed above for more details on this exciting opportunity!
Scholarship Opportunities

Don’t miss your opportunity to receive a FAPPO scholarship! Details are at:

Visit Our Website! www.fappo.org
FAPPO BUCKS JUNE 2009

Pay your dues by **July 31, 2009** and ten lucky FAPPO members will have a chance to win $100 FAPPO Bucks to use for any sponsored FAPPO event.

All members who pay their dues by July 31st will go on a numbered list, and President Marian Pace will pick ten numbers, and we will match them up with the numbered list and voila, we will have ten winners! We will notify the winners on August 3, 2009. All paid members are eligible.

To learn more about the FAPPO Bucks Program, go to the FAPPO website and look under “What’s New”. You can also call or email Denise Schneider, the FAPPO Bucks Chairperson at 407-825-3843 or dschneider@goaa.org. Look for more ways to win FAPPO Bucks in upcoming editions of the newsletter!
Norma Showley Scholarship Fund

For many years, FAPPO’s annual budget has included money for scholarships and tuition reimbursement. These funds are available to any member who meets the requirements established by the Professional Development Committee and approved by the Board of Directors. The requests for assistance are always greater than the amount of money available.

In 2007, the Board approved the creation of the Norma Showley Scholarship Fund. This was done so that individual members of FAPPO would have the opportunity to make a donation to assist other members in the pursuit of their education. None of us has gotten where we are without the help of others and it is in this spirit that the fund was created so that we may assist as many members as possible.

Who was Norma Showley? She was a long time member of FAPPO and twice served as its President. She passed away on July 3, 2003. At that time, a close friend of hers and Past President named Bernadette Hitchins wrote the following message for the FAPPO newsletter. This will explain better than anything who Norma was.

MESSAGE OF LOVE AND REMEMBERENCE

When asked to write a brief message about Norma Showley I wondered how I could do her justice and keep it short. For those who had the pleasure of knowing her, there are no short descriptions of Norma. For those who did not have the opportunity to spend time with her, my lack of an author’s ability to bring her to you by mere words is difficult at best. Allow me to try to give Norma to you with words from my heart.

I met Norma in 1978 when we both attended a one-day seminar offered by FAPPO. Our agencies were not inclined to provide travel money for mere purchasing people so we made deals with our respective agencies: We would share the cost of the room, meals and gas if they would pay our registration. Thus began the involvement of the most respected member of FAPPO.

She was working in Lake County under someone who encouraged her education in the purchasing field. Within a few years she was hired as Purchasing Agent for the City of Eustis, a small city in Lake County. It didn’t take long for the city officials to recognize the true professional qualities in Norma and she was soon promoted to General Services Manager.

During all this time she kept her involvement in FAPPO and in 1983 was elected Treasurer of the association. In 1988 she became our 21st President. Norma has the dubious distinction of holding the Presidency twice. She was elected President again in 1995 when the then current President left office. The Board unanimously voted her in for this second term because of her competency and the professional manner in which she solved problems. That year was a real challenge, even for Norma, but she pulled the association out of what could have been a disastrous situation.

Norma went on to serve as FAPPO’s Historian and as a Presidential Advisor up until her illness forced her to be less active. Still, up until her death, her love for the Association remained on her mind and in her heart.

On a personal note, Norma, was my rock. If ever you needed words of wisdom about a personal or professional problem, Norma could give you volumes in a few short sentences. When someone became agitated, Norma had a calming resolve about her that would dissolve situations that could potentially become uncomfortable. She gave of herself unselfishly and without hesitation. Friends like her are hard to come by. I’m sure those of you who knew her would agree. Those who did not know her can only guess at how lucky we are to have been called “friend” by her. Norma, I will always respect and love you and miss you beyond words.
The Norma W. Showley Memorial Scholarship Fund was created by the Board of Directors in 2007 in order to provide FAPPO members with an opportunity to contribute directly to the scholarship needs of others in the association. Every dollar contributed will be used to supplement the budgeted scholarship and tuition reimbursement funds so that as many members as possible will be allowed to further their education.

Please check one of the following boxes to indicate your level of support:

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FAPPO reserves the right to publish your name as a donor. However, if you would prefer not to have your name published, please check here.  ____

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LAKELAND AREA MASS TRANSIT DISTRICT dba CITRUS CONNECTION EARN PERFECTION SCOR ON FTA TRIENNIAL REVIEW

Every three years, the Federal Transit Administration performs a “Triennial Review” covering 23 major federally regulated areas that public transit agencies must comply with. A major block of those 23 areas concerns procurement policies, procedures, and a well-constructed contract administration system. The reviewer also conducts an on-site review of contract files, usually selecting the largest ones. In federal procurement, a large number of required clauses, depending on the type of contract and amount, must be included, as well as various certifications that vary with each type of solicitation. The reviewers pay particular attention to whether a proper cost estimate, cost-price analysis, and responsibility determination was done in each case. Thanks to the diligence of our staff, we received no corrective actions – a vast improvement since our department was created three years ago. Given our receipt of ARRA (Federal stimulus) grant funds, we are now well positioned to build on the integrity, transparency, and efficiency processes we have implemented as we expend those funds in an effective manner. If you would like more information, please contact Adam Goldman at Citrus Connection at 863-327-0132.

Adam S. Goldman
Manager, Office of Purchasing & Contracts

Lakeland Area Mass Transit District
D/B/A Citrus Connection

P.O. Box 1687
Lakeland, Florida 33802
Direct Phone: (863) 327-1323
E-Fax: (863) 327-1363
Officers

President Marian Howe Pace, CPPO, CPPB
Procurement Manager
City of Punta Gorda
mhowe@ci.punta-gorda.fl.us
Phone 941-575-3348 Fax 941-575-3340

Treasurer Mark Raiford, CPPB, FCPM, FCPA
Purchasing Manager
City of Lakeland
mark.raiford@lakelandgov.net
Phone 863-834-6780 Fax 863-834-6777

Vice President Johnny Richardson, CPPO, CFCM
Purchasing and Contracts Manager
Orange County Board of County Commissioners
johnny.richardson@ocfl.net
Phone 407-836-5633 Fax 407-836-5899

Secretary Carrie Woodell, CFCM, CPPB, C.P.M.
Purchasing Manager
City of Winter Park
cwoodell@cityofwinterpark.org
Phone 407-599-3434 Fax 407-599-3448

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TBA
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Are you interested in serving on a committee?
Contact an Officer or Committee Member for information.