Happy Holidays FAPPO!

Hope this newsletter finds that our members had a safe and happy Thanksgiving and gearing up for Holiday Season!

The Fall Conference was a wonderful success and experience! The program and speakers were very knowledgeable and educational for those in attendance. The attendees had several opportunities to network in Punta Gorda! The Dutch Dinner at Laishley’s Crab House provided an environment for our members to catch up and discuss current issues in our Profession.

There have been two more $100.00 drawings for FAPPO Bucks since the last newsletter was published. A total of 20 additional members have received FAPPO Bucks from these drawings. Currently, there is $17,550.00 left in the FAPPO Bucks budget to distribute! The next drawing is Valentine’s Day!

Have you sent a email to Craig Rowley, Executive Director, requesting an ID number to be assigned to your entity for sending out Trade Show brochures to your vendors? This is a great opportunity to earn FAPPO Bucks! Refer to the attached guidelines for how to earn FAPPO Bucks.

Now that the Fall Conference is behind us (and Dave Nash, Jane Dalrymple and Pamila Thompson did a wonderful job orchestrating the event!) we are continuing to plan your Annual Conference. The theme this year is Western and Tammy Hodgkins and Denise Lipscomb are working hard on the Special Event and Banquet. Johnny Richardson has the program loaded and ready to go!

NOW ARE YOU READY?? In June, the Board approved subsidizing 176 members (2 per agency) to receive a $125.00 subsidy off of registration or the hotel! This subsidy will be distributed on a 1st come 1st served basis. The Board also approved decreasing the cost of registration to further assist our members to attend the conference.

The 2010 Annual Conference Registration Form and Conference information is available on the website at http://fappo.org/annual_tradeshow.asp.

IMPORTANT…. Room tax will be added to your account if you use the subsidy or FAPPO Bucks for hotel accommodations because FAPPO is not tax exempt.

The Officer’s are looking for a VOLUNTEER to assist website updates. The duties would be reviewing the website for areas require updating, preparing the updates, coordinating website revision instructions and attachments, working with the webmaster and verifying revisions were made. The volunteer will receive $100 in FAPPO Bucks for their assistance.

Wishing you and your families a safe and happy holiday season!

Regards,

Marian H. Pace, CPPO, CPPB
President
From your Vice-President

I hope all of you enjoyed a wonderful Thanksgiving Day. After such a tumultuous year, a break with family, friends and good food was a welcome relief.

And although the next fiscal year appears to be ominous for my county and others with additional budget cuts looming, we can only hope for the best while continuing to deliver the highest quality services for our entities.

Have a tremendous holiday season!

Johnny Richardson, Vice President

FAPPO Survey on Current Trends in Florida Public Procurement
December 2009

In October FAPPO invited its membership to participate in a survey which measured current trends in and methods of local government procurement operations throughout the State of Florida. The survey was released through the use of the internet’s SurveyMonkey.com website. An overwhelming response was received from 140 agencies of all types and sizes of Florida local government agencies.

Topics surveyed consisted of common practices such as general agency information and demographics, electronic procurement, CCNA, construction procurement, P-Card programs, revenue contracts, and preferences in procurement, just to name a few.

FAPPO members can access the survey information through the Members Only section of the FAPPO website.

A special THANK YOU! To those members who were able to dedicate a few moments of their time to participate in this very worthwhile effort. Your input helps provide valuable information that can be utilized by all FAPPO members and their agencies. If you have any questions or would like to get more information, please contact Bobbye Marsala, CPPO, CPPB, C.P.M., FCPM, FCPA at (321) 952-3424, or marsab@pbfl.org.
## CALENDAR OF CURRENT EVENTS

<table>
<thead>
<tr>
<th>DATES</th>
<th>EVENT</th>
<th>DESCRIPTION/INFORMATION</th>
</tr>
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<tbody>
<tr>
<td>12/12/2009</td>
<td>FAPPO Networking Webinar Session</td>
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<tr>
<td>1/28/2010</td>
<td>FAPPO Networking Webinar Session</td>
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<tr>
<td>2/1/2010</td>
<td>Application deadline for spring UPPCC exams</td>
<td>(May 2010 testing)</td>
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<tr>
<td>2/19/2010</td>
<td>Board Meeting</td>
<td>Punta Gorda, FL</td>
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### Look Ahead

<table>
<thead>
<tr>
<th>DATES</th>
<th>EVENT</th>
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<tr>
<td>3/11/2010</td>
<td>FAPPO Networking Webinar Session</td>
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<tr>
<td>3/29/2010</td>
<td>Exam registration deadline for UPPCC exams</td>
<td>(May 2010 testing)</td>
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<td>5/2/2010</td>
<td>Board Meeting</td>
<td>Rosen Plaza, Orlando, FL</td>
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<tr>
<td>5/2/2010</td>
<td>Annual Conference and Trade Show</td>
<td>Orlando, FL</td>
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<tr>
<td>5/3-8/2010</td>
<td>UPPCC Testing Dates</td>
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</table>
Volunteer!

The success of FAPPO depends on our members volunteering their expertise and services. Contact Pam Thompson, Volunteer Coordinator if you are interested in volunteering.

Pam Thompson, CPPO, CPPB
pthompson@miamigardens-fl.gov
(305) 622-8000

Membership Directory—Changes and Reminder

Our new Membership Directory Chair, Adana Lumsden, will be responsible for your membership directory for 2009-2010, and can be contacted at alumsden@tohowater.com (e-mail) or (407) 518-2522 (phone) for any changes.

FAPPO Goes Green! The 2008-2009 Membership Directory is now available online! FAPPO is proud to provide your membership directory in a searchable and printable format. You can access the directory on the Members Only portion of the FAPPO website, download it to your computer or a CD, or download it and print it. It is designed to be printed back to back, and can be bound or hole punched and put in a binder. It can be printed in color or black and white, and you can print the covers on heavier card stock.

CAREER OPPORTUNITIES

<table>
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<th>POSITION</th>
<th>ENTITY</th>
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<tbody>
<tr>
<td>Buyer 1</td>
<td>City of Boca Raton</td>
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</table>

Want to advertise a Career Opportunity for your Entity? Visit the FAPPO Member Center and log on using your User Name and Password. Please note that you will be responsible for updating and removing the postings.

CURRENT COMMITTEES LIST IS AVAILABLE AT http://www.fappo.org/committee_directory.asp
A candidate for office must be a Regular member, in good standing, for a minimum of three (3) consecutive years. A candidate for office must hold a professional procurement, contract administration, or materials management certification from a universally recognized professional association or council and have chaired a FAPPO committee at the time of election to any office, and must retain certification for the duration of any and all terms of office. Candidate must have their entity's support as evidenced by a letter from their supervisor included with the nomination form. You may nominate yourself or have someone nominate you!

Name:__________________________________________________________________________________

Entity:__________________________________________________________________________________

Address:____________________________________ City:___________________________ Zip:_______

Phone:____________________ Fax:____________________ E-Mail:______________________________

Number of Years with Entity:______ Number of Years FAPPO member:______

List the committees candidate has served on: Attach additional sheets and documentation as necessary

<table>
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<th>Year</th>
<th>Committee</th>
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Describe the professional accomplishments of candidate:
________________________________________________________________________________________
________________________________________________________________________________________
________________________________________________________________________________________

Candidate has attained the following professional purchasing certification(s):

____ CPPO ____ CPPB ____ C.P.M. ____ A.P.P. ____ CPCM ____ CFCM ______ (List any certifications not listed)

Candidate has confirmed interest in serving as an Officer: ___Yes ___No

Submitted By:______________________________ Date:_______________________

Candidate must have the support of their entity and a letter from their supervisor must be presented at the time of nomination submission.

Send nomination form to: Johnny Richardson CPPO, CFCM, 400 E. South Street, P.O. Box 1393, Orlando, FL 32802-1393, Fax: (407)836-5899, E-mail: Johnny.Richardson@ocfl.net

Get Involved! It’s So Rewarding
Reminder!

The College Education Reimbursement (CER) program is available to any student pursuing higher education in the procurement field. Members are eligible for up to $750.00 per fiscal year to aid in subsidizing their educational endeavors. Contact Michele Sims, Polk County Board of County Commissioners, michelerawlins@polk-county.net with any questions.

The Scholarship program is available to all current FAPPO members. Scholarships up to a maximum of $250.00 are available to offset the cost of any FAPPO sponsored event, including the FAPPO Spring Conference, any FAPPO sponsored NIGP seminars, and any other FAPPO sponsored educational seminars. Conference hotel accommodations are eligible for scholarship funds for 50% of the cost of the accommodations, up to a maximum of $250.00. Contact Jane Dalrymple, City of Punta Gorda, jdalrymple@ci.punta-gorda.fl.us with any questions.

Both programs are on a first-come, first-served basis so don’t delay! Submit your request as soon as possible!

Update

An additional three (3) NIGP seminars have been approved by the Board. As soon as the seminars have been confirmed, the matrix will be updated. So keep an eye on the weekly email from the City of Winter Park to see what has been scheduled and when.

A course has been scheduled and confirmed by NIGP:

Introduction & Concepts of Public Procurement, March 10-12, 2010, hosted by the Sarasota Manatee Airport Authority. The course description is provided for information. Anyone interested in attending this course should visit the NIGP website to register. The web address is www.nigp.org. FAPPO members will be charged the subsidized rate of $300.00.

Happy Holidays to all of you from your Professional Development team:

Pro-D Chair: Chris Rewis, CPPB, FCCM, Polk County BoCC, chrisrewis@polk-county.net
Scholarship Program Coordinator: Jane Dalrymple, CPPB, City of Punta Gorda, jdalrymple@ci.punta-gorda.fl.us
College Education Reimbursement Coordinator: Michele Sims, CPPB, FCCM, FCPA, FCPM Polk County BoCC, michelerawlins@polk-county.net

Visit Our Website! www.fappo.org
FLORIDA ASSOCIATION OF PUBLIC PURCHASING OFFICERS, INC.
PROFESSIONAL DEVELOPMENT (PRO-D) SEMINARS

CHECK OUT THE SEMINARS WE HAVE IN STORE FOR YOU!
For more information, please visit our Website at http://www.fappo.org/
Registration forms will be available at least 6 – 8 weeks prior to seminar dates

Course Title: INTRODUCTION TO PUBLIC PROCUREMENT
Dates: 3-DAYS – MARCH 10-12, 2010
Times: 8:00 A.M. to 5:00 P.M. Daily

Contact hours: 24 hours
UPPCC* Re-Certification points: 3
CEU Units**: 2.25

General Description:
The work of public procurement is no longer a clerical function performed independently by various people throughout different agencies or departments within a government entity. This class provides an overview of the ever-changing profession by identifying fundamental concepts that will affect procurement in the public sector.

Intended Audience:
This course is intended for individuals interested in an overview of procurement functions for the purpose of understanding the basic elements that underlie all areas of public procurement. Any government employee who has delegated authority to purchase good and services on behalf of the government should take advantage of this class. Discussion and content is relevant for those outside the profession, who are impacted by the public procurement environment.

Prerequisites:
There are no prerequisites for this class. Successful participants will either be new to the profession or have less than one year of experience and anyone employed in various positions within the government.

DATE: MARCH 10-12, 2010
LOCATION: Dan P. McClure Auditorium of the Sarasota Manatee Airport Authority
Dan P. McClure Board Road
5900 Auditorium Lane
Sarasota, FL 34243

HOTEL: Hilton Garden Inn
8270 North Tamiami Trail Lane
Sarasota, FL 34243

PHONE: 941-552-1100
ROOM RATES: $169 - $189
“LEADING THE WAY THROUGH THE ECONOMIC STORM”
ESSAY CONTEST

Announcing FAPPO’s Second Annual Essay Contest. This contest is open to all Regular FAPPO members and, of course, Officers are not eligible to compete. Our theme summarizes the economic conditions most of us have had to contend with in both our jobs and our personal lives. The fact that we have not only survived but continued to provide our entities with the highest level of professional contract support is a testament to our dedication and resolve.

The essay should focus on this theme and you are free to be as imaginative as you desire. I know there are some very interesting stories out there just waiting to fascinate our membership.

Contestants must submit a 900 – 1000 word essay. Five double-spaced copies of the essay plus an electronic file in MS Word or WordPerfect (document protected) are required. Please ensure that the essay includes the author’s name, entity address, phone number, email and a signed statement giving unrestricted publishing rights to FAPPO.

Essay entries must be mailed to Marian Howe Pace, FAPPO President, 326 W. Marion Ave., Punta Gorda, FL 33950 and postmarked on or before February 19, 2010. Please email any questions to Marian Howe Pace at MHowe@ci.punta-gorda.fl.us.

Essays will be judged by the current FAPPO Officers based on originality, message/content focus, clarity and grammar. The winner and runners-up will be announced at the 43rd Annual FAPPO Conference, May 2-5, 2010 in Orlando, FL. The winning author will receive $300 in FAPPO Bucks which may be used to defray the costs for registration and lodging during 43rd Annual Conference at the Rosen Hotel, Orlando, FL.

Good Luck!
Congratulations!
2010 Bucks Winners-$100 each
“BUCKS” HANDED OUT TO-DATE OVER $7000

FAPPO Bucks winners can use their FAPPO “bucks” towards the Spring Conference, hotel at the Spring Conference or for any FAPPO sponsored class. Go to “What’s New” on the FAPPO website to get information on the 2010 FAPPO Bucks Program.

AUGUST Drawing
Linda Smith, SRWMD
Gale Johnson, Orange County
Caleb Fisher, City of New Smyrna Beach
Suzanne Steele, Pinellas County
Vigililla Taylor, Seminole County
Stevelee Dover, City of New Smyrna Beach Utilities
Robert Schanley, City of Sarasota
Chris Bross, SFRTA
Sheryl Bray, SJRWMD
Thomas Bartol, SJRWMD

OCTOBER Halloween Drawing
Jason Ouzts, Citizens Property Insurance
Ann Potter, City of Sunrise
Norma Armstrong, Citrus Connection
Jay Maynard, City of Ocala
Gail Banner, Broward College
Ben Scott, Columbia County
Bruce Lampman, GOAA
Ann Medina, City of Miami
James Barnhill, Palm Beach Sheriff
Shawanderlan Williams, Broward County

November “Turkey Shoot”
Joni Fox, SFWMD
Ashley Provenza, Polk County Sheriff
Danea Ebanks, Broward Co BOCC
Joyce Haney, School Board Sarasota County
Malcolm Wilson, SFWMD
Lori Deloach, City of Sarasota
Mark Foss, Fl State Purchasing
Andrew Frye, City of Tampa
Diane Koslak, City of Cocoa
Lisa Spillman, Seminole Co BOCC

Ten more people will have the chance to win $100 FAPPO Bucks. We will have one more drawing, a “sweetest” drawing in February. Make sure you get your membership registrations in to be eligible for this drawing.

Also, YOUR agency or staff members can earn “bucks” by getting vendors to sign up for our Trade Show in May of 2010. Contact the Executive Director to get the Trade Show registration form with your special agency number on the form. For any new vendor who registers with your code, your agency will receive $100 FAPPO bucks.

For additional information, contact Denise Schneider, FAPPO Bucks Chairperson at dschneider@goaa.org or at 407-825-3843.
FAPPO 43rd Annual Conference
Leading the Way Through an Economic Storm

May 2—May 5, 2010
Rosen Plaza ~ Orlando, Florida

Conference Registration Fees:
Early Bird Registration $275.00 / Regular $300.00

Hotel Accommodations:
Single/Double Occupancy $125.00 per night and includes free self parking
Triple Occupancy $145.00 and includes FREE self parking
Overnight Valet Parking available at $12.00 per day

FAPPO Group Rate Code will be released when issued

Schedule Summary:
May 2, 2010 — Board Meeting, Golf Tournament, Sessions, RECEPTION AND SPECIAL EVENT
May 3, 2010 — Opening Session & TRADE SHOW
May 4, 2010 — Sessions & BANQUET
May 5, 2010 — Sessions and Closing of Conference

MEALS INCLUDED IN YOUR REGISTRATION FEE

Breakfast (Continental, Sit Down, or Buffet): Monday through Wednesday
Lunch: Monday through Wednesday
Special Event: Heavy Hors d’ Oeuvres
Trade Show Mixer: Appetizers
Dinner: Tuesday night at the Banquet

Visit Our Website! www.fappo.org
<table>
<thead>
<tr>
<th>Date</th>
<th>Day</th>
<th>Time</th>
<th>General Description</th>
<th>Meals Included in Registration</th>
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<td></td>
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<td>Breakfast</td>
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<td>May 2, 2010</td>
<td>SUNDAY</td>
<td>9:30 - 2:00</td>
<td>Golf Tournament</td>
<td>Heavy Appetizers</td>
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<td>8:00 - 1:00</td>
<td>Board Meeting</td>
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<td>2:00 - 3:30</td>
<td>Stormin' Networking Session</td>
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<td>3:45 - 5:00</td>
<td>Member/Vendor Networking Sessions</td>
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<td>6:00 - 10:00</td>
<td>Reception &amp; Special Event</td>
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<td>7:30 - 8:00</td>
<td>First Timers</td>
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<td>8:00 - 8:30</td>
<td>Presidents Welcome</td>
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<td>9:00 - 9:30</td>
<td>Key Note Speaker</td>
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<td>9:30 - 10:15</td>
<td>State of Florida</td>
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<td>10:15 - 10:30</td>
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<td>NIGP Update</td>
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<td>10:45 - 11:15</td>
<td>NPI Awards</td>
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<td>Member/Vendor Lunch (Plated or Buffet)</td>
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<td>Trade Show</td>
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<td>4:30 - 6:00</td>
<td>Trade Show Mixer w/Appetizers</td>
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<td>May 3, 2010</td>
<td>MONDAY</td>
<td>7:00 - 8:00</td>
<td>Continental Breakfast</td>
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<td>6:30 - 11:00</td>
<td>Banquet (Plated)</td>
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<td>Breakfast - Buffet</td>
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<td>3:30 - 5:00</td>
<td>General &amp; Closing Session</td>
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Exciting News: Trade Show Exhibitor Value!!!!

FAPPO, in response to vendor request, is expanding the exhibitor value for the 43rd Annual Conference and Trade Show on May 3, 2010, at the Orange County Convention Center. Below is the list of enhancements:

Exhibit Package:
- NEW - Website Link on FAPPO to Vendor site upon signing and until 1 month post conference
- NEW - Sunday afternoon Vendor Sessions

Gold: (All the above NEW benefits +)
- Conference Sessions May 4 – 5
- Breakfast May 4 – 5

Platinum: (All the above NEW benefits +)
- Two Tickets to either the golf tournament or special event or combination thereof.
- FAPPO provided Trade Show giveaways through special drawings

Diamond: (All the above NEW benefits +)
- Six Tickets to either the golf tournament, special event, banquet or combination thereof.
- Advertisement in the newsletter upon signing and until the 1st newsletter post conference
- FAPPO’s Hospitality Suite on Sunday and Monday night
- FAPPO’s Breakfast and Opening Session on Monday morning

FAPPO members and vendors will have an opportunity to mix during a buffet lunch served at noon before the Trade Showing Opening at 1:00 pm.

A Trade Show Mixer will be from 4:30 to 6:00 with appetizers located throughout the Exhibitor Booths.

Members get ready to earn FAPPO Bucks by contacting Craig Rowley, C.P.M., at execdirec-tor@fappo.org starting August 24, 2009 for your agency number to receive credit for signing up your vendors as exhibitors. Your agency will receive One Hundred FAPPO Bucks for exhibitor’s who have not participated in the past two years that register with your agency code. Exhibitors who signed up last year due to the FAPPO Bucks Program and who sign up again to participate in this years Trade Show will earn your Agency Fifty FAPPO Bucks.

Promote exhibitor registration by sending an email “blast” of the Trade Show Application to your vendors. The application will include your agency special number. Also, include a link on your agency web site to FAPPO for the exhibitor application. Attend the 43rd Annual Conference using FAPPO bucks not your agency budget!!!!

Important Dates

September 1, 2009-Booth assignments open
January 29, 2010-Last day for early registration discount
FAPPO NETWORKING WEBINAR SESSION
REGISTRATION FORM
www.fappo.org – FAPPO FEIN: 59-2615678

SELECT THE SESSION FOR REGISTERING (ONE PER FORM)

☐ JANUARY 28, 2010  ☐ MARCH 11, 2010

Name: ______________________________  FAPPO Member _____Yes _____No
  Last               First

CPPO ☐  C.P.M. ☐  CPPB ☐  A.P.P ☐  Other Certification: ____________________________

Title: ______________________________  Agency: ______________________________

Address: ____________________________  City, State, Zip: ____________________________

Email Address: ______________________  Phone: ______________________________

NETWORKING SESSION AND FEES

REGISTRATION INFORMATION – FAPPO MEMBERS - FREE
1) DEADLINE FOR REGISTRATION: JANUARY 27, 2010
2) FAX OR EMAIL COMPLETED REGISTRATION TO: Fax 941.575.3340 or dadams@ci.punta-gorda.fl.us

REGISTRATION INFORMATION – NON-FAPPO MEMBERS - $25.00 PER ATTENDEE
1) DEADLINE FOR REGISTRATION AND PAYMENT: JULY 24, 2009
2) MAIL COMPLETED REGISTRATION AND PAYMENT TO:

FAPPO, c/o Deb Adams, 326 W. Marion Avenue, Punta Gorda, FL 33950
PAYMENT BY CHECK – MAKE CHECKS PAYABLE TO: FAPPO
PAYMENT BY CREDIT CARD: Name on Card: ______________________________
  Type: Visa ☐  MasterCard ☐  AmEx ☐  Card #: ______________________________
  Expiration Date: ___/___  Security Code: _____  Authorized Signature: ______________________________

NETWORKING DISCUSSION TOPICS – Please provide requested topics for discussion*

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* The topics will be reviewed and prioritized by frequency of request. Attendees will be notified prior to the conference of the primary topics. If time allows additional topics will be discussed. It is requested to keep each topic discussion to 15-20 minutes in length.
Changes to Body Armor (Bulletproof Vests) Requirements

ABC News reported on last month’s death of Stephanie Kwolek at the age of 86. Ms. Kwolek led the team that invented the Kevlar Bulletproof vest nearly 45 years ago. She was a chemist and inventor working for DuPont Laboratories when she produced the chemical composition that led to this product in 1965. This is still the primary material protecting Law Enforcement and Corrections officers from serious injuries and death in shooting and stabbing attacks. The story on the November 29, 2009 edition of This Week with George Stephanopoulos went on to estimate that this product has saved the lives of over 3,000 Law Enforcement Officers since it was introduced.

Recent changes to the U.S. Department of Justice/National Institute of Justice (NIJ) will impact your entity, especially if you receive federal funding through the Bulletproof Vest Partnership (BVP). On October 30, 2009, the NIJ announced that only products meeting the more stringent testing requirements detailed in NIJ Standard 01.01.06 will be included in the Compliant Products List (CPL), and eligible for BVP funding. For many entities, this program returns up to 50% of their purchase price for compliant Body Armor. The complete announcement can be found here: http://www.justnet.org/Pages/CTPAnnouncement2005ArchivedCPL.aspx

The deadline for this changeover is January 25, 2010. As of early December, there are only 50-60 compliant vests listed on the NIJ website, but this number should increase to over 100 as the deadline nears and additional, “in testing” products continue to be certified.

Fortunately, many of the approved vests are manufactured or distributed by suppliers on the current Florida State Term Contract, STC # 680-850-05-1. This contract has been renewed through February 2, 2011, but most products listed only meet the previous standards (.04/.05), and new products will continue to be added as Body Armor manufacturers continue the testing and approval process.

Please note that it will still be legal to purchase the previous standard model vests, and there will be no apparent changes if your city or county does not receive BVP assistance. I have commitments from the major State Contract vendors, and special thanks to Point Blank Body Armor of Pompano Beach. Not only did they provide their new and approved product list, they also maintained their 46% discount for Florida contract customers. We’ve added a new link to the contract that will highlight these revised products. This is located at the bottom of the (Body Armor contract) home page:

NIJ Standard 01.01.06 Compliant Body Armor

Point Blank State Contract 06 Vest (vnd.ms-excel 26.00 kB)

Finally, although the State Term Contract is effective until February of 2011, this is such a major change that State Purchasing will likely resolicit this category in the Spring of 2010. This will allow more products to be tested, approved and available for purchase, without risking huge price increases at a time when demand is high, supplies are limited and prices are still fluctuating.

This is a new, “under the radar” program, and many of your Law Enforcement and Corrections program staff may be unfamiliar with the important ramifications to their programs and budgets. Additional FAQ’s can be located on the main NIJ/Body Armor homepage at http://www.ojp.usdoj.gov/nij/topics/technology/body-armor/welcome.htm.

Any questions on the contract can be directed to me at mark.lovell@dms.myflorida.com, or my direct line at (850) 487-2304.

Thanks fellow FAPPO’s, and happy holidays in the weeks ahead!

Mark Lovell, PMP, CPPO, CPPB
FL Department of Management Services/State Purchasing
Coping with today’s economic perils provides a great challenge to all of us in the public sector. Today, we find that we have new demands for increased levels of service coupled with a shrinking tax base, which has created new challenges that we never thought possible! There is one sure thing in these trying times, however – members of the public purchasing profession are problem solvers and innovators, and these talents have always yielded positive results for our individual entities.

Once again, FAPPO is providing a showcase to help you validate to your entity and colleagues that you are already using sound procurement best practices. The FAPPO Entity Award and Best Practice Awards program is that showcase, and once again, we are providing you with a great opportunity to herald your successes! Additionally, our Best Practice award allows you to share innovative methods that you have developed to meet with the daily challenges that we all face each day. The FAPPO Entity Awards program recognizes Achievements in Excellence and Best Practices by any member public procurement agency. If your entity wants to apply, simply download the application located on the FAPPO Home Page, and then document your answers to each of the questions per the instructions.

This year, entities submitting Entity Award or Best Practice Award applications will be eligible for FAPPO Bucks, however, please remember that only serious submittals will be eligible. Eligibility for the Entity Awards program will require that you either win the award, or receive a score that falls within 90% of the minimum required score for the program. FAPPO Bucks eligibility for the Best Practice Award will require winning the award, or the receipt of an “Honorable Mention” designation.

This year, in order to achieve recognition as a winner of the Achievement in Excellence Award, there is the potential to score up to a total of 166 points, with a minimum score of 124 points (75%) required to qualify in seven different areas, and since best practices can fall into many categories, there are three (3) separate categories for winners:

**Innovation in the Purchasing Process** – This award will spotlight a unique achievement in how we do our job. Applicants should provide information relating to new innovations in practices, technology, creative use of existing technology, and/or best practices that promote effectiveness or a positive change or impact in the purchasing process. This category is for “out of the box” innovation.
Entity Awards & Best Practices Awards (cont’d).

Cost Savings – Best practices that promote cost savings for the Entity, either in terms of lower product/service costs, or lower administrative costs. Innovative techniques that improve the level of economy for the entity, or promote greater efficiency for the entire purchasing process will be considered in this area.

Contribution to the Advancement of Community, your Entity, or the Public Purchasing Profession – This award will focus on best practices that contribute to the overall social good, or that promote professionalism in public purchasing. This category reflects those practices that add value to the overall purchasing process and contribute to the overall good of the community or towards the achievement of the goals of the entity.

You do NOT have to specify a category when submitting your essay. Entries will be judged, and placed into the most appropriate categories.

This year’s winners of FAPPO Entity Awards, and the Best Practices Awards will be recognized at the opening ceremonies of the FAPPO conference in Sarasota, to provide an opportunity for all members attending to view the winning entries, or talk with the award winners.

Time is marching forward, so get started on your application today! Applications for the FAPPO Award of Excellence and Best Practice Awards must be submitted by no later than Wednesday, March 10, 2010 at 5:00 p.m. to Keith Glatz, CPPO, Purchasing and Contracts Manager for the City of Tamarac Purchasing Division, 7525 NW 88th Avenue, Tamarac, Florida 33321.

Anyone interested in applying for a FAPPO entity award may obtain the application on-line at the FAPPO web-site, www.fappo.org, where the application is available in both word and pdf formats right on the home page. Questions may be addressed directly to Keith Glatz, CPPO, or at 954-597-3567, or e-mail, keithg@tamarac.org.
The Excellence in Public Procurement and Best Practices Awards Program was established to recognize agencies that meet/exceed benchmarks and best practices in the Procurement Profession. Each year your Entity Awards Committee reviews the program and revises the application’s criteria to ensure that it reflects the current benchmarks and best practices and encourages our members to keep improving within their organizations/agencies. In 2009, we presented 8 Entity Awards and 2 Best Practices Awards to the agencies listed below. Our best practice award winners will also be asked to provide a presentation to the full membership at the FAPPO Spring Conference in order to share their successes with their colleagues! I encourage you to review the winning applications/best practice submittals and apply next year. Congratulations to our winners, and I look forward to seeing next year’s winners as well!

Sincerely,

Keith K. Glatz, CPPO, FCPM, FCPA

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2009 FAPPO AWARD OF EXCELLENCE IN PUBLIC PROCUREMENT

Broward County Board of County Commissioners Purchasing Division
City of Miami Purchasing Department
City of Palm Bay Purchasing & Contracts Division
City of Port St. Lucie Office of Management & Budget
Polk Community College Purchasing Department
Polk County Board of County Commissioners Purchasing Division
School District of Volusia County Purchasing & Warehousing Services
Seminole County Purchasing & Contracts Division
The Norma W. Showley Memorial Scholarship Fund was created by the Board of Directors in 2007 in order to provide FAPPO members with an opportunity to contribute directly to the scholarship needs of others in the association. Every dollar contributed will be used to supplement the budgeted scholarship and tuition reimbursement funds so that as many members as possible will be allowed to further their education.

Please check one of the following boxes to indicate your level of support:

- $10 ___
- $25 ___
- $50 ___
- $100 ___
- Other $_________ ___

*FAPPO reserves the right to publish your name as a donor. However, if you would prefer not to have your name published, please check here. ___*

Name: ____________________________________________________________

Entity: ____________________________________________________________

Address: __________________________________________________________

State: ___ Zip: _________ E-mail: ______________________________________

Phone: _____________________________ Fax: ____________________________

Send this form with your check or credit card information to:

**FAPPO**
8875 Hidden River Parkway
Suite 300 #3059
Tampa, FL 33637

**Credit Card Information**
Name on Card: ____________________________________________________
Type: ___ Visa ___ MasterCard ___ Amex
Card #: __________________________________________________________
Expiration Date: _____________

Signature: _______________________________________________________
Norma W. Showley Scholarship Fund

For many years, FAPPO’s annual budget has included money for scholarships and tuition reimbursement. These funds are available to any member who meets the requirements established by the Professional Development Committee and approved by the Board of Directors. The requests for assistance are always greater than the amount of money available.

In 2007, the Board approved the creation of the Norma W. Showley Scholarship Fund. This was done so that individual members of FAPPO would have the opportunity to make a donation to assist other members in the pursuit of their education. None of us has gotten where we are without the help of others and it is in this spirit that the fund was created so that we may assist as many members as possible.

Who was Norma W. Showley? She was a long time member of FAPPO and twice served as its President. She passed away on July 3, 2003. At that time, a close friend of hers and Past President named Bernadette Hitchins wrote the following message for the FAPPO newsletter. This will explain better than anything who Norma was.

MESSAGE OF LOVE AND REMEMEBRENCE

When asked to write a brief message about Norma Showley I wondered how I could do her justice and keep it short. For those who had the pleasure of knowing her, there are no short descriptions of Norma. For those who did not have the opportunity to spend time with her, my lack of an author’s ability to bring her to you by mere words is difficult at best. Allow me to try to give Norma to you with words from my heart.

I met Norma in 1978 when we both attended a one-day seminar offered by FAPPO. Our agencies were not inclined to provide travel money for mere purchasing people so we made deals with our respective agencies: We would share the cost of the room, meals and gas if they would pay our registration. Thus began the involvement of the most respected member of FAPPO.

She was working in Lake County under someone who encouraged her education in the purchasing field. Within a few years she was hired as Purchasing Agent for the City of Eustis, a small city in Lake County. It didn’t take long for the city officials to recognize the true professional qualities in Norma and she was soon promoted to General Services Manager.

During all this time she kept her involvement in FAPPO and in 1983 was elected Treasurer of the association. In 1988 she became our 21st President. Norma has the dubious distinction of holding the Presidency twice. She was elected President again in 1995 when the then current President left office. The Board unanimously voted her in for this second term because of her competency and the professional manner in which she solved problems. That year was a real challenge, even for Norma, but she pulled the association out of what could have been a disastrous situation.

Norma went on to serve as FAPPO’s Historian and as a Presidential Advisor up until her illness forced her to be less active. Still, up until her death, her love for the Association remained on her mind and in her heart.

On a personal note, Norma, was my rock. If ever you needed words of wisdom about a personal or professional problem, Norma could give you volumes in a few short sentences. When someone became agitated, Norma had a calming resolve about her that would dissolve situations that could potentially become uncomfortable. She gave of herself unselfishly and without hesitation. Friends like her are hard to come by. I’m sure those of you who knew her would agree. Those who did not know her can only guess at how lucky we are to have been called “friend” by her. Norma, I will always respect and love you and miss you beyond words.
Dining For Norma

At each annual conference, we typically have a free night for everyone and most people find dinner somewhere with a group of friends, but…

This year you have an opportunity to go to dinner with about 25 people somewhere near the hotel. There will be a flat rate charged each person, with an extra ten or twenty dollar donation tacked on for the Norma W. Showley Scholarship Fund - hence the name —Dining for Norma!

There will be a choice of three entrees, with dessert and a soft drink. Any alcohol will be at each person’s own cost. There will be one price that includes tax and tip and then we will add ten or twenty dollars to it as a donation to the scholarship fund. More information will be forthcoming in a future newsletter!

Any questions or interest, please contact Cheri Alexander @ cheri.alexander@srq-airport.com

Please join us, we look forward to seeing you,

Cheers!

Cheri

Norma W. Showley Memorial Scholarship Fund

FAPPO currently has a scholarship and tuition reimbursement fund of $5000. The Norma W. Showley Memorial Scholarship Fund was created to provide members an opportunity to donate to a separate fund in order to increase the amount of available scholarships. We hope to double this amount through member donations.

Left: Nora Laudermilk  
Right: Norma Showley
CONGRATULATIONS NEWLY UPPCC CERTIFIED FAPPO MEMBERS!

New CPPOs

Kendra D. Goodman
District School Board of Pasco County

Arthur “Dino” DeRostaing
Greater Orlando Aviation Authority

Dr. Gian Basili
St. Johns River Water Management District

Claudia Simmons
Escambia County, Board of County Commissioners

Diane R. Reed
Seminole County

Dr. Mina M. Kaeding
Hillsborough County Public Schools

Theresa A. Kempa
City of Tarpon Springs

Cathy E. L. Morgan
City of Tarpon Springs

Phillip Ford
Solid Waste Authority of Palm Beach County
CONGRATULATIONS NEWLY UPPCC CERTIFIED FAPPO MEMBERS!

New CPPBs

Ilyse S. Valdivia
Broward County Board of County Commissioners

Janice A. Gorham
City of Fort Pierce

Felicia J. Holmes
Osceola County

Laurette M. Burks
City of Lake City

Elena Varona
City of Miami Gardens

Ginny (Virginia) A. Duyn
City of North Port

Mark Kowalski
City of Sarasota

Anthony A. Durrum, II
City of Winter Park

Visit Our Website! www.fappo.org
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President Marian Howe Pace, CPPO, CPPB
Procurement Manager
City of Punta Gorda
mhowe@ci.punta-gorda.fl.us
Phone 941-575-3348 Fax 941-575-3340

Vice President Johnny Richardson, CPPO, CFCM
Purchasing and Contracts Manager
Orange County Board of County Commissioners
johnny.richardson@ocfl.net
Phone 407-836-5633 Fax 407-836-5899

Treasurer Mark Raiford, CPPB, FCPM, FCPA
Purchasing Manager
City of Lakeland
mark.raiford@lakelandgov.net
Phone 863-834-6780 Fax 863-834-6777

Secretary Carrie Woodell, CPPO, CFCM, C.P.M.
Purchasing Manager
City of Winter Park
cwoodell@cityofwinterpark.org
Phone 407-599-3434 Fax 407-599-3448

Are you interested in serving on a committee?
Contact an Officer or Committee Member for information.