February 29, 2008

Message From the President

FAPPO 41st ANNUAL CONFERENCE and TRADE SHOW
“CHANGES, CHALLENGES AND CHOICES”
APRIL 22 THRU APRIL 25, 2008

Dear Members,

Committee members are hard at work with FAPPO’s Annual Conference and Trade Show to be held April 22-25, 2008 at the Hyatt Sarasota on Sarasota Bay, 1000 Blvd. of the Arts, Sarasota, 34236. FAPPO’S current Vice President and Program Chair, Denise Schneider, has arranged an educational program that will meet and exceed everyone’s needs. A copy of the tentative program has been included in this newsletter. The President’s reception is on Monday night beginning at 6:30 p.m., and the Trade Show is on Wednesday, April 23, 2008. Special event and Banquet gala events are a Mardi Gras theme; all events are built around networking, epicurean delights, and some good old fun! The room rate is $129/night for reservations made by March 31, 2008. There are no guarantees on the rate if made after this date. The registration form and agenda are included in this newsletter and posted on your website, www.fappo.org

At the February 22nd Executive Board meeting, a motion was approved to negotiate a contract for an Executive Director that will benefit association members. We will keep you posted on any new developments. Additional training opportunities will be provided to FAPPO members not only during the conference but also throughout the year. Bob Hunter, the Pro-D Chairman has included the current training sessions available for you within this newsletter as well as the website.

Also, just a reminder that the 2008 FAPPO Award for Excellence and Best Practice in Public Procurement submittals are due March 10, 2008 by 5 p.m. to Keith Glatz. The updated application has more opportunities to obtain points for your Entity’s accomplishments. The documents are formatted in both PDF and MS Word to make it easy to prepare your application. We look forward to receiving your application.

On behalf of the Board of Directors and current Officers, we are looking forward to seeing you at the 41st Annual Conference and Trade Show on April 22-25, 2008. See you soon!

With professional and personal regards,

Cheri

Cheri Alexander, C.P.M., CPPB
FAPPO President, 2007-08

FAPPO OFFICERS
Cheri Alexander — President  Denise Schneider — Vice President
Marian Howe Pace — Treasurer  Johnny Richardson—Secretary

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FROM YOUR VICE PRESIDENT.....

I hope that many of you are taking advantage of taking a State Class at the 41st Annual FAPPO Conference. Your Officers and Board are trying to provide you with the biggest bang for your training dollars. We know that budgets are tight, and will probably be getting tighter, so we will continue to try and help you stretch your training dollars. If you have any suggestions, recommendations or ideas on how to help you attend training or the Conference for next year, feel free to contact me or any of the Officers.

I’m looking for some good volunteers for next year. Please send me an email if you are interested in being on any of the committees.

See you at the conference!

Denise

NEW CERTIFICATIONS

CPPB’s

Donald Raney, CPPB
Warehouse Assistant
City of Venice

New NIGP Director

Keith Glatz, the Purchasing and Contracts Manager for the City of Tamarac, has been elected the NIGP Board of Directors. With Kirk Buffington currently serving as 1st Vice President of NIGP, Keith’s election adds another FAPPO voice to the highest level of NIGP. We are indeed fortunate to be represented by two outstanding professionals.

Congratulations Keith!!
PURCHASING MONTH

WHEREAS, purchasing, contracting, and materials management professionals play a significant role in the efficiency and effectiveness of government and business; and

WHEREAS, purchasing and materials management professionals, through their combined purchasing power, spend billions of dollars each year and have a significant influence upon economic conditions throughout the world; and

WHEREAS, the state has a solid commitment to promoting ethical standards, best practices, education, professionals development, and research; and

WHEREAS, these professionals make it possible for the government to serve the citizens of Florida by obtaining the goods and services needed to get the job done in an efficient and economical manner; and

WHEREAS, professional purchasing employees throughout the State of Florida engage in special efforts, during the month of March, to inform the public about the importance of the role played by the purchasing profession in business, industry, and government;

NOW, THEREFORE, I, Charlie Crist, Governor of the State of Florida, do hereby extend greetings and best wishes to all observing March 2008 as Purchasing Month.

IN WITNESS WHEREOF, I have hereunto set my hand and caused the Great Seal of the State of Florida to be affixed at Tallahassee, the Capital, this 14th day of February, in the year two thousand eight.

Charlie Crist
Governor
Upcoming 2008 Legislative Session

In the interest of providing you with a somewhat quick reference to the sessions’ Legislative bills of interest, and their particular disposition, I have prepared the attached Subject index for those bills which have been filed and working their way through the legislative system. It is still early, and between both houses, over 1,000 bills have been filed for consideration.

Bills that I believe to be of a particular interest to local government procurement agencies are highlighted, with Senate or House Bill number and brief descriptions of each. You may wish to review with your legal counsel and legislative lobbyist for greater input.

Of particular interest and concern for most local gov’t entities is SB392, which would require that we report all contract expenditures exceeding $5,000 to a state created web site. Reporting would have to be done on a quarterly basis. This legislation was also submitted last year, but did not make it out of committee. Given the legislature’s continued desire to tell local governments how to conduct business, I expect this bill to have some momentum. You may want to make sure your state legislative lobbyists are aware of this bill and the impact it would have on local government operations.

Also of interest is a bill to amend FL statute 255.20, public construction. The bill makes the following changes:

1. Includes the term “repair or perform maintenance” and the term “facility” to the requirement to competitively award to a contractor each project that is estimated to cost more than $200,000. Currently, repair or maintenance of any public building, structure can be done using the cities own employees, services or equipment. This bill would require competitive awards for such contracts even if they only involve maintenance or repair.

   In order for a city to perform maintenance or repair on a project estimated to exceed 200,000 using its own service, employees, etc it must first demonstrate that the bids came in at more than 10% above the estimated project costs; that the district secured an estimate of the project costs from an independent engineer and that the bids still exceeded that estimate by more than 10%; that an independent CPA has reviewed the figures and concurs and that the city conducts a public hearing and finds that it is in the public interest that the city perform the work using its own employees etc.;

2. Removes the exception to this subsection if funding source is lost or diminished due to fault of government;

3. Providing that certain contract terms limiting the right of a contractor to recover certain costs or damages are void; and

4. Providing that certain decisions by the local governmental entity concerning additional compensation or time to which a contractor is entitled are subject to de novo review in state court.

I would advise to keep an eye on this bill as it is passed through committee and track its progress since it does propose to put additional guidelines and restrictions on local gov’t.

There is also some interesting Federal legislation that bears watching. In 2006 the Senate included a provision in a larger tax bill that would require governments with more than $100 million in annual procurement to withhold 3% (three percent) of any payments to an outside vendor for the goods and services they purchase and remit the 3% to the Federal government.

U.S. Representative Kendrick Meek’s (D-FL) language delaying implementation of a 3% withholding tax on the value of most government contracts was included in H.R. 3056, the Tax Collection Responsibility Act of 2007, which passed the House, but is delayed in the Senate. This delay is saving agencies countless millions at this time. Miami-Dade County’s Washington office was instrumental in passage of this delay in the House working under the leadership of Miami-Dade County Commissioner Sally Heyman. Commissioner Heyman passed a resolution in NACo, convincing Rep. Meek to introduce this legislation, and steered the Large Urban County Caucus to spend days lobbying their Congressional delegation to pass this legislation. However, Representative Meek’s resolution only delayed implementation; it did not defeat the proposal. So, keep this one the radar of your federal lobbyist, if your agency still has one.

This is by no means is meant to be an all inclusive list of bills that may be of interest to a particular entity, so I encourage all interested parties to stay abreast of particular bills during the legislative session.

If you have any questions, please do not hesitate to contact me at:

kbuffington@fortlauderdale.gov
<table>
<thead>
<tr>
<th>Subject</th>
<th>Senate Bill</th>
<th>House Bill</th>
<th>Short Description</th>
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<tbody>
<tr>
<td>Local Gov't Spending</td>
<td>SB392</td>
<td></td>
<td><strong>State &amp; Local Government Spending:</strong> provides definitions; requires Dept. of State to create &amp; manage website disclosing certain spending by state &amp; local governmental entities under certain contracts; provides for free access to website; provides requirements concerning content of website; provides exemption for public records that are not subject to disclosure. Local gov’t would be required to report all contracts exceeding $5,000 on a quarterly basis.</td>
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<td>Transparency</td>
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<td>State Contracting</td>
<td>HB683</td>
<td></td>
<td><strong>State Contracting:</strong> Includes the term &quot;repair or perform maintenance&quot; and the term &quot;facility&quot; to the requirement to competitively award to a contractor each project that is estimated to cost more than $200k. Currently, repair or maintenance of any public building, structure can be done by using the agency employees services or equipment. This bill would require competitive awards for such contracts even if they only involve maintenance or repair.</td>
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<td>amend 255.20</td>
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## CALENDAR OF CURRENT EVENTS

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<tr>
<th>DATES</th>
<th>EVENT</th>
<th>DESCRIPTION/INFORMATION</th>
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<tr>
<td>3/17/07-3/19/08</td>
<td>Professional Development Seminar—Introduction Public Procurement</td>
<td>Rachel D. Murrah Civic Center  1050 W. Morse Blvd.  Winter Park, FL 32789</td>
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<td>3/26/08-3/28/08</td>
<td>The Legal Aspect of Public Procurement</td>
<td>Fort Myers, FL</td>
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<tr>
<td>4/9/08-4/11/08</td>
<td>Planning, Scheduling &amp; Requirement Analysis</td>
<td>Kissimmee, FL</td>
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### Look Ahead

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<tr>
<th>DATES</th>
<th>EVENT</th>
<th>DESCRIPTION</th>
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<tr>
<td>3/31/08</td>
<td>Application deadline to take the current CPPO or CPPB Exam</td>
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<tr>
<td>7/21/08</td>
<td>Application deadline for new exams</td>
<td>(October 2008 testing)</td>
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<tr>
<td>7/26/08-7/30/08</td>
<td>NIGP Forum</td>
<td>Charlotte, NC</td>
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<tr>
<td>7/31/08</td>
<td>Last day to take the current CPPB or CPPO written examinations</td>
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<tr>
<td>9/15/08</td>
<td>Exam registration deadline for new exams</td>
<td>(October 2008 testing)</td>
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<tr>
<td>9/30/08</td>
<td>Application deadline for C.P.M. to UPPCC Bridge</td>
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</table>
| 12/31/08    | Last day to take the written exam CPPB Bridge Exam  
Last day to take the CPPO Bridge Exam  
Last day to take the CPPO Oral Panel Exam |                                                 |

Visit Our Website! www.fappo.org for Additional Event Information
Entity Awards & Best Practices Award Applications Due SOON!

This is just a short reminder that applications for the FAPPO Entity Award and Best Practice Award are due shortly. The FAPPO Entity Awards program recognizes Achievements in Excellence and Best Practices by any member public procurement agency. If your entity wants to apply, simply download the application located on the FAPPO Home Page, and then document your answers to each of the questions per the instructions.

This year, in order to achieve recognition as a winner of the Achievement in Excellence Award, there is the potential to score up to a total of 166 points, with a minimum score of 124 points (75%) required to qualify in seven different areas, and since best practices can fall into many categories, there are three (3) separate categories for winners:

**Innovation in the Purchasing Process** – This award will spotlight a unique achievement in how we do our job. Innovations in practices, technology, creative use of existing technology, and /or best practices that promote effectiveness or a positive change or impact in the purchasing process. This category is for “out of the box” innovation.

**Cost Savings** – Best practices that promote cost savings for the Entity, either in terms of lower product/service costs, or lower administrative costs. Innovative techniques that improve the level of economy for the entity, or promote greater efficiency for the entire purchasing process will be considered in this area.

**Contribution to the Advancement of Community, your Entity, or the Public Purchasing Profession** – This award will focus on best practices that contribute to the overall social good, or that promote professionalism in public purchasing. This category reflects those practices that add value to the overall purchasing process and contribute to the overall good of the community or towards the achievement of the goals of the entity.

You do NOT have to specify a category when submitting your essay. Entries will be judged, and placed into the most appropriate categories.

This year’s winners of FAPPO Entity Awards, and the Best Practices Awards will be recognized at the opening ceremonies of the FAPPO conference in Sarasota, to provide an opportunity for all members attending to view the winning entries, or talk with the award winners.

Time is marching forward, so get started on your application today! Applications for the FAPPO Award of Excellence and Best Practice Awards must be submitted by no later than **Friday, March 10, 2008 at 5:00 p.m.** to Keith Glatz, CPPO, Purchasing and Contracts Manager for the City of Tamarac Purchasing Division, 7525 NW 88th Avenue, Tamarac, Florida 33321.

Anyone interested in applying for a FAPPO entity award may obtain the application on-line at the FAPPO web-site, [www.fappo.org](http://www.fappo.org), where the application is available in both word and pdf formats right on the home page. Questions may be addressed directly to Keith Glatz, CPPO, or at 954-597-3567, or e-mail, keithg@tamarac.org.
Important Information!!

**FAPPO Conference Registration:**

**Prior to Feb. 29, 2008:** Fill out the conference registration form and send your check made payable to FAPPO in the amount of $300 to Marian Howe-Pace, FAPPO Treasurer, to the address at the bottom of the registration form.

**After Feb. 29, 2008:** Fill out the conference registration form and send your check made payable to FAPPO in the amount of $325 to Marian Howe-Pace, FAPPO Treasurer to the address at the bottom of the registration form.

**FAPPO Conference and State of Florida One Day Class:**

If you would like to register for both the FAPPO Conference and a State of Florida Class, you will need to complete the attached State of Florida Registration form as well as the FAPPO Conference Registration Form.

**Prior to February 29, 2008**

If you are taking one of the State classes, please fill out the form, put in your credit card information and fax it attention: Cyndee Sams at the fax number listed.

Your credit card will be billed $60. Or, if paying by check, complete the form and mail with your check for $60 to Cyndee Sams at the address listed.

Mail the completed FAPPO application with your check made payable to FAPPO in the amount of $300.00 to Marian Howe-Pace, FAPPO Treasurer to the address at the bottom of the registration form.

(The State will charge your card $60 and FAPPO will mail the difference of $25 back to the State as a subsidy for the class).

**After February 29, 2008**

If you are taking one of the State classes, please fill out the form, put in your credit card information and fax it attention: Cyndee Sams at the fax number listed.

Your credit card will be billed $85. Or, if paying by check, complete the form and mail with your check for $85 to Cyndee Sams at the address listed.

Mail the completed FAPPO application with your check made payable to FAPPO in the amount of $300.00 to Marian Howe-Pace, FAPPO Treasurer to the address at the bottom of the registration form.

**PLEASE NOTE:** Only the first fifty (50) applications for each State of Florida Class will be accepted on a first come-first served basis.
## Tentative Schedule

<table>
<thead>
<tr>
<th>TIME</th>
<th>SUBJECT / SPEAKER</th>
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<tbody>
<tr>
<td><strong>MONDAY APRIL 21, 2008</strong></td>
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<tr>
<td>9:00 - 4:00</td>
<td>Board of Directors Meeting</td>
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<td>11:30 -</td>
<td>19th hole</td>
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<td>5:00 - 6:30</td>
<td>Early Registration</td>
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<tr>
<td>6:30 - 9:00</td>
<td>Presidential Reception</td>
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<tr>
<td><strong>TUESDAY APRIL 22, 2008</strong></td>
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<tr>
<td>7:30 - 8:30</td>
<td>Registration &amp; Continental Breakfast</td>
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<tr>
<td>8:00 - 8:30</td>
<td>First-Timers Orientation</td>
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</table>
| 8:30 - 9:30 | Roundtable discussion – State Update  
David Bennett, Charles Covington, Cyndee Sams, Stu Potlock  
Roundtable Discussion – Cities and Counties  
Barbara Kuhl, Pam Thompson, Bobbye Marsala & Dick Cummings  
Roundtable Discussion – Education/Special  
Wendy Geltch |
| 9:30 - 9:45 | Break |
| 9:45 - 10:15 | FAPPO Welcome-Cheri Alexander-President  
(Video, Introductions and Awards) |
| 10:15 - 11:45 | Keynote Speaker-W. Neil Dorrill- |
| 11:45 - 1:15 | Welcome Luncheon (Provided) |
| 1:15 - 1:30 | Break |
| 1:30 - 2:30 | NIGP Breakout  
NPI Breakout  
FAPPO’s Updated Website |
| 2:30 - 2:45 | Break |
| 2:45 - 4:45 | Risk Management in Florida-World Risk Management |
| 6:00 - | Late | Special Event |
WEDNESDAY APRIL 23, 2008

Trade Show-9 am to 3 pm. Lunch Provided

THURSDAY APRIL 24, 2008

7:30 - 8:30 ..................... Continental Breakfast
8:00 - 5:00 ..................... State of Florida Negotiations Class
8:00 - 5:00 ..................... State of Florida Contract Management
8:30 - 10:00 .................... Beginners Track Class-“Electronic Procurement”-Steve Carnell
8:30 - 10:00 .................... Advanced Track Class-“CCNA/Design Build” –Joanne Flick
10:00 - 10:15 .................... Break
10:15 - 11:30 .................... Beginners Track Class-TBD-Kirk Buffington
10:15 - 11:30 .................... Advanced Track Class-“Leaders & Leadership Dynamics” Warren Geltch
11:31 - 1:00 .................... Business Meeting (Lunch Provided)
1:15 - 2:45 .................... Beginners Track Class- “Practical Ethics for Public Employees”
                            -Ken Hayslette, Hayslette and Associates
1:15 - 2:45 .................... Advanced Track Class-“When is a Contract Not a Contract”
                            Warren Geltch
2:46 - 2:59 .................... Break
3:00 - 4:45 .................... Beginners Track Class-“How to Run a Successful Purchasing
                            Purchasing Consortium” Angelo Salomone
                            Co-Op” Angelo Salomone and Andrea Lues
3:00 - 4:45 .................... Advanced Track Class-“Developing A World Class
                            Purchasing Organization”, Miriam Singer
6:30 - Late .................... Reception/Dinner/Banquet

FRIDAY APRIL 25, 2008

7:30 - 8:00 .................... Breakfast Buffet with Morning Session
8:00 - 9:30 .................... Beginners Class Track-“Make your website work for YOU”
                            Wendy Geltch
8:00 - 9:30 .................... Advanced Class Track-“Procurement and the Project Manager”
                            Ray Hooper
9:31 - 9:44 .................... Break
9:45 - 11:15 .................... Beginners Class Track- “RFP’s- Can your process
                            withstand the scrutiny?” Bobbye Marsala and Keith Glatz
9:45 - 11:15 .................... Advanced Class Track-“interviewing from Both Sides”
                            Nora Laudermilk
11:15 - 12:00 .................. Closing General Session
REGISTRATION FORM

Name: _________________________________     FAPPO Member    ____Yes ____No
       Last                       First

Name for Badge: ________________________       CPPO __ C.P.M. __ CPPB __ A.P.P.__

Title: _________________________________        Other Certification: ________________

Agency: _______________________________        ___This is my first FAPPO Conference

Address: ______________________________          Guest __Yes __ No Name: ________________

City,State,Zip: _________________________  Email Address: _________________________

Phone: _______________________________  ____Special Dietary needs or ADA needs?
            (You will be contacted in person)

CONFERENCE EVENTS AND FEES

Full Registration
Includes Conference Program, State of Florida Class (for an additional $60), continental breakfast on
Tuesday, Thursday and Friday, lunch on Tuesday and Thursday, Presidents reception on Monday night,
Special Event on Tuesday night and Banquet on Thursday night.

Early Bird Registration-prior to February 29, 2008.    $300.00
Early Bird Registration w/State class prior to February 29, 2008    $360.00
Regular Registration after February 29, 2008 $325.00
Regular Registration w/State Class after February 29, 2008 $385.00

*Please check which State of Florida Class you would like to attend on Thursday, April 24th, 2008
    _____ Negotiations   _____ Contract Mgmt In Florida   (Fill out and attach State Form)

*Additional Tickets for meals may be purchased before the conference. Please visit the registration desk.
*I’d like to volunteer to be an Ambassador at the Conference ____ YES (we’ll contact you).

One Day Registration includes any meals scheduled One day Registration-Tuesday or Friday
for that day. Please indicate which day you would like to attend:  ____ Tuesday   FREE Wednesday-Trade Show
    _____ Thursday
    _____ Friday

One Day Registration w/State Class Thursday  $165.00

Please fill in this form and make check payable to FAPPO (no credit cards acceptable) and mail to:
Marian Howe-Pace
FAPPO Treasurer
PO Box 511275
Punta Gorda, Florida 33951-1275
FAPPO’s Fein: 59-2615678
Seminar Title: Negotiation in Florida: Statues, Rules, Policies & Best Practices

Seminar Dates: April 24, 2008 STC: 908-660-07-1

Seminar Location: Hyatt Sarasota, 1000 Boulevard of the Arts, Sarasota, Florida 34236

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<td>City, State, Zip:</td>
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<td>Phone:</td>
<td>Fax:</td>
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Credit Card Information: (Please Print)

Card Type: ______________________________________

Name Printed on Card: ______________________________________

(Please Print Name Legibly)

Individual Name: ______________________________________

(Person Attending Seminar)

Account Number: ______________________________________

Expiration Date: ______________________________________

Amount of Charge: $85.00

Authorized Signature: ______________________________________

If Pre-payment is made by check, please make payable to: NIGP-Herndon. Check should be mailed to the address and attention above at least two weeks prior to class.
Seminar Title: Contract Management in Florida

Seminar Dates: April 24, 2008  STC: 908-660-07-1

Seminar Location: Hyatt Sarasota, 1000 Boulevard of the Arts, Sarasota, Florida 34236

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<th>Phone:</th>
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<tr>
<th>Individual Name:</th>
<th>(Person Attending Seminar)</th>
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Amount of Charge: $85.00

Authorized Signature: __________________

If Pre-payment is made by check, please make payable to: NIGP-Herndon. Check should be mailed to the address and attention above at least two weeks prior to class.
The success of FAPPO depends on our members volunteering their expertise and services. Contact Pam Thompson, Volunteer Coordinator if you are interested in volunteering.

Pamila Thompson, CPPO, CPPB
pthompson@miamigardens-fl.gov
(305) 622-8000

Speaking of Volunteering…….

FAPPO has created an Ambassadors program for volunteers to help out at the 41st Annual Conference and Trade Show. Each Ambassador will be easily identifiable by a special badge or pin so that they can assist other conference attendees by answering questions, introducing speakers, running errands, and pitching in wherever possible to help out with the 1001 things that are needed to put on a great conference. If you’re interested in helping us out, check the box on your registration form or contact Pam Thompson at 305-622-8000 or pthompson@miamigardens-fl.gov.

Denise Schneider, Vice President is seeking FAPPO members to volunteer for committees for her term as President of 5/2008 through 6/2009! Interested members may contact Pamila Thompson to state their interest in volunteering!

CURRENT COMMITTEES LIST IS AVAILABLE AT
http://www.fappo.org/committee_directory.asp
### CAREER OPPORTUNITIES

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<td>Assistant Director, Purchasing Services</td>
<td>Miami Dade College</td>
</tr>
<tr>
<td>Director of Medical Purchasing</td>
<td>University of Miami</td>
</tr>
<tr>
<td>Buyer - Purchasing Services</td>
<td>Miami Dade College</td>
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</tbody>
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Want to advertise a Career Opportunity for your Entity? Visit the [FAPPO Member Center](#) and log on using your User Name and Password. Please note that you will be responsible for updating and removing the postings.
NOMINATION FOR OFFICER

A candidate for office must be a Regular member, in good standing, for a minimum of three (3) consecutive years. A candidate for office must hold a professional procurement, contract administration, or materials management certification from a universally recognized professional association at the time of election to any office, and must retain said certification for the duration of any and all terms of office. A candidate for office must have at least an Associates Degree from an accredited college or university at the time of their election to office. Candidate must have their entity's support as evidenced by a letter from their supervisor included with the nomination form. You may nominate yourself or have someone nominate you!

Name:__________________________________________________________________________________

Entity:__________________________________________________________________________________

Address:____________________________________  City:___________________________ Zip:_________

Phone:____________________  Fax:____________________  E-Mail:______________________________

Number of Years with Entity:_______           Number of Years FAPPO member: ______

List the committees he/she has served on:  Attach additional sheets and documentation as necessary.

Year   Committee   Year   Committee
  ____   ___________________________   ____   _____________________________
  ____   ___________________________   ____   _____________________________

Describe the professional accomplishments of member:

________________________________________________________________________________________

________________________________________________________________________________________

________________________________________________________________________________________

He/she has attained the following professional purchasing certification(s):

____ CPPO    ____CPPB    ____C.P.M.    ____A.P.P.    ____CPCM    ____CACM

Has a minimum of an Associates Degree from an accredited college or university at the time of election.  
_____ Yes   _____ No

He/she has been asked if they are interested in serving as an Officer, and replied:___Yes    ___No

Submitted By:______________________________      Date:_______________________

Candidate must have the support of their entity and a letter from their supervisor must be presented at the time of nomination submission.

Send nomination form to: Denise Schneider, Greater Orlando Aviation Authority, 8652 Casa Verde Rd, Building 811, Orlando Fl 32827-4363          Fax: (407) 825-4020         E-Mail: dschneider@goaa.org

Get Involved! It’s So Rewarding
MESSAGE FROM THE PRO-D

FAPPO SPONSORED SEMINARS
The following list includes current opportunities within the 07/08 fiscal year. We are currently working on the schedule for new seminars within the 08/09 fiscal year, which will be presented on a semi-annual basis. FAPPO is very interested in developing future training schedules based on central locations in order to reach as many of our members as possible so please think about hosting a class at your site- the host will attend the class for free in return for their efforts in coordination of the class. Also, please be sure to check the FAPPO Web Site for updates (http://www.fappo.org/pro_development_results.asp):

Duration: 3-DAYS – MARCH 17, 18, 19, 2008
Course Title: INTRODUCTION TO PUBLIC PROCUREMENT
Location: WINTER PARK, FL 32789

General Description: The work of public procurement is no longer a clerical function performed independently by various people throughout different agencies or departments within a government entity. This class provides an overview of the ever-changing profession by identifying fundamental concepts that will affect procurement in the public sector.

Duration: 3-DAYS – MARCH 26, 27, 28, 2008
Course Title: THE LEGAL ASPECTS OF PUBLIC PROCUREMENT
Location: FORT MEYERS, FL 33901

General Description: Designed to be an educational exploration of the Legal Aspects of Public Procurement, this course will provide a foundation of the principles and general concepts of the law as it applies to public procurement. Course content will address issues such as the UCC, the Model Procurement Code, Sale of Goods Act and the legal implications surrounding solicitations, contracting and post award issues. Attention will be given to the ethical issues facing the profession relevant to the law. Taught by procurement professional, not an attorney, this course will focus on actual procurement situations with actual procurement implications.

Duration: 3-DAYS – APRIL 9, 10, 11, 2008
Course Title: PLANNING, SCHEDULING & REQUIREMENT ANALYSIS
Location: KISSIMMEE, FL 34741

General Description: This course will cover strategic planning within an organization and the importance of its relationship to procurement planning. Planning models will be discussed as will public sector budgeting. Developing key partnerships within the organization in requirements determination will be explored, as this will lead to the development of proper specifications. Pricing strategies employed in the public sector such as cost analysis and life cycle costing will also be covered.

PROFESSIONAL DEVELOPMENT PROGRAMS
FAPPO provides two (2)exceptional development reimbursement opportunities for its membership. Please note that in order to take advantage of the following programs, applicants must remain in good standing with FAPPO (i.e. current payment of FAPPO membership dues):

Scholarship Program: FAPPO offers a Scholarship Program to be used in conjunction with professional development training courses, where applicants submit for reimbursement of registration fees and the FAPPO Board reviews and approves requests. Scholarship Program applications continue to be accepted for training coursework that would begin prior to May 31, 2008.

College Education Reimbursement (CER) Program: FAPPO offers a College Education Reimbursement Program to be used in conjunction with college-level courses for degree-seeking individuals. The CER Program continues to be a success, and to date FAPPO has and is in the process of assisting seven (7) FAPPO members toward their academic goals. Recently, the FAPPO Board had increased the program budget and we’re able to receive any new applications for this type of coursework that would begin prior to May 31, 2008.

**IMPORTANT NEW INFORMATION – NORMA W. SHOWLEY MEMORIAL SCHOLARSHIP FUND**
FAPPO has established the Norma W. Showley Memorial Scholarship Fund for the purpose of providing funds to individual FAPPO members who are interested in furthering the development of their procurement skills and professionalism. These recipients will be chosen by their demonstration the skills and values of the FAPPO organization as demonstrated by Mrs. Norma Showley, one of FAPPO’s most cherished and supportive members.

The following are the program guidelines as envisioned by the FAPPO Board:
1. Provide FAPPO members with an opportunity to donate to a separate fund in order to increase the amount of funds available to members for scholarships.
2. Suggested minimum individual donation is $5.00, and these donations can be made at any time.
3. These donations are requested from individuals; no agency donations would be solicited or accepted.
4. The FAPPO Board will investigate the potential for a sponsorship opportunity by vendors.
5. Application process for payment will use the same system currently in place for the Scholarship Program.
6. Applicants will be measured on their demonstrated commitment to the Core Values of FAPPO’s Leadership for the areas of ethics, integrity, professionalism, diversity, education, growth and commitment to customer service.

Please be sure to check the FAPPO Web Site for updates on this fund, and how individual members can both provide assistance and apply for scholarships from this fund: (http://www.fappo.org/pro_development_results.asp):

All our best,
Professional Development Chair:
Robert (Bob) Hunter

PRO-D CONTACT INFORMATION FOR 2007/2008:

Facilitation of Seminars / Scholarship & College Education Programs:
Robert L. Hunter, MBA, CPPB, FCN, FCCM
Procurement Supervisor
Seminole County Government
Purchasing & Contracts Division
1101 East First Street
Sanford, FL 32771
Office (407) 665-7119
Fax (407) 665-7956
bhunter@semolecountyfl.gov
Universal Public Purchasing Certification Council (UPPCC)

Mark Your Calendars!

New Exam

The first Computer-Based Exam will begin October 2008. Applications must be received by the UPPCC by July 21, 2008 to be considered. Format changes for the new exam are described below.

- Computer-Based testing through nearly 400 professional testing centers throughout the U.S. and Canada
- One single assessment consisting of 175 multiple-choice questions for CPPB
- One single assessment consisting of 175 multiple-choice questions for CPPO – No Oral Exams
- 3.5 hours of testing permitted, no break
- Both examinations will consist primarily of situational questions

Bridging

Examinations for the current bridging opportunity available to C.P.M.s to UPPCC certifications ends December 31, 2008.

Important Dates to Remember:

January 1, 2008
New certification fees go into affect

March 31, 2008
Application deadline to take the current CPPO or CPPB exam

July 21, 2008
Application deadline for new exams (October 2008 testing)

September 15, 2008
Exam registration deadline for new exams (October 2008 testing)

September 30, 2008
Application deadline for the C.P.M. to UPPCC Bridge

December 31, 2008
Last day to take the written CPPB Bridge Exam
Last day to take the CPPO Bridge Exam
Last day to take the CPPO Oral Panel Exam.

For Additional information, please visit www.UPPCC.org; or email Rhonda Scott, C.P.M, CPPO, at rsco2@osceola.org.
Florida Association of Public Purchasing Officers

Membership Application / Dues Invoice
June 1, 2007 through May 31, 2008

Please type or print

Name: ______________________________________________________________________

 Last          First       M.I.____________________________________________________________________

Certification: CPPO  CPPB  C.P.M.  A.P.P.  Other: __________________________________________________________________________

Title: ______________________________________________________________________

Entity: ______________________________________________________________________

Address: ______________________________________________________________________

City: ___________________________ FL   Zip+4: ___________________________

Telephone: (       ) ______________________________________________________________________

Fax: (       ) ______________________________________________________________________

EMail: ______________________________________________________________________

Website: ______________________________________________________________________

Include Entity’s Purchasing Home Page, if applicable

Check all that apply:

Renewal  Institutional Membership / Entity Check

New Member  Personal Membership / Personal Check

Regular or Associate Member: $ 50.00

Late Fee (after Sept. 1*): $ 10.00

* Late Fees do not pertain to New Members

Membership Directory on CD  *Membership Directory in Hard Copy

Your annual copy of the Membership Directory will be available in December from the FAPPO website as downloadable PDF files, unless you mark a box (above) for a CD or a hard copy version.

* Membership fees must be paid prior to November 30, 2007 for your information to be included in the membership directory.

www.fappo.org
FAPPO’s FEIN: 59-2615678

Please fill in this form completely, and return with your check (no credit cards) payable to …

Florida Association of Public Purchasing Officers, Inc. or FAPPO, Inc. to:

Marian Howe-Pace
FAPPO Treasurer
PO Box 511275
Punta Gorda, Florida 33951-1275
The Department of Management Services values your opinion. Please see the following link to assess your experiences with the **STATE PURCHASING AGREEMENT #9913231R FOR QUICK COPY SERVICES**, and your opinions on the Quick Copy Services category as a whole. We shall utilize the input towards creating a new State Term Contract for Quick Copy Services allowing us to enhance the services within the upcoming new contract.

http://dms.myflorida.com/business_operations/state_purchasing/doing_business_with_the_state_of_florida/purchasing_bulletin_board/spa_9913231r_quick_copy_services_survey

**ANNUAL FAPPO GOLF TOURNAMENT**

The FAPPO golf tournament will be held on Monday, April 21, 2008, at the Legacy Golf Club (8255 Legacy Boulevard, Bradenton, Florida, [www.legacygolfclub.com](http://www.legacygolfclub.com)), which is about 20 minutes from the Hyatt Regency Sarasota. Legacy is an upscale, 18-hole championship course, different from anything found in the region. Offering a level of service and conditions found at world-class private facilities, this award-winning Arnold Palmer-signature designed course, managed by Troon Golf®, has quickly earned its reputation as one of the premier courses in Southwest Florida. The course features elevated multiple tees, and virtually every hole is framed with sand and water. What makes this course unique is the 360-foot wide fairways on all corridors making the look very dramatic and visually challenging while still approachable to all players. Should you wish to play a round prior to the tournament call 941-907-7067.

This year there will be a **$10,000 hole-in-one** contest open to all participants. In addition, hole-in-one contests will be conducted on all Par 3’s. Prizes include a four-night/four-day vacation, name-brand drive, and a lifetime supply of golf balls (some limitations apply). A long-drive contest that is closest to the centerline marked on the fairway (men and women winners) and closest to the pin (one winner). The cost to members and their guests (family or friends) is $100/person. The fee will include all golf-related fees, use of the driving range, lunch, and two non-alcoholic beverages during play. The cost to vendors is $125/person.

The tournament will be a four-person Captain’s choice scramble. There will also be a new twist this year on selection of the teams. Each foursome, based on the number of participants, will be made up of two people from each group (Group 1: Vendors and Group 2: members/member-guests). The object is to allow vendor representatives and FAPPO members to meet and network while having some good-hearted fun.

Registration forms and fees are due by Friday, April 11, 2008. If you have any questions, contact the golf committee chair, Alan Weaver, at (386) 329-4271 or aweaver@sjrwmd.com.

Good luck to all participants!
Officers

President Cheri Alexander, C.P.M., CPPB
Purchasing Manager
Sarasota Manatee Airport Authority
cheri.alexander@srq-airport.com
Phone 941-359-5200 x 4246  Fax 941-359-5055

Vice President Denise Schneider, C.P.M., CPPB
Assistant Director—Purchasing & Material Control
Greater Orlando Aviation Authority
dschneider@goaa.org
Phone 407-825-3843  Fax 407-825-4020

Treasurer Marian Howe Pace, CPPO, CPPB
Procurement Manager
City of Punta Gorda
mhowe@ci.punta-gorda.fl.us
Phone 941-575-3348  Fax 941-575-3340

Secretary Johnny Richardson, CPPO, CFCD
Purchasing and Contracts Manager
Orange County Board of County Commissioners
johnny.richardson@ocfl.net
Phone 407-836-5633  Fax 407-836-5899

Committee Members

AEP Awards Com. Sr.
Bobbye Marsala, CPPO, C.P.M., CPPB
Barbara Kuhl, C.P.M.
AV COM. Chair (Audio Visual)
Mark Lovell, PMP, CPPB
Adver. / Sponsor Chair
Mark Raiford, CPPB, FCPM, FCPA
Adver. / Sponsor Com.
Cheryl Olson, C.P.M.
Banquet Com. Chair
Alan Weaver, CPPB, CPPO
Vacant
By-Laws Com. Chair
Wendy Geltch, C.P.M., CPPO
Credit Card Committee Chair
Nora Lauderdale, CPPB
Education Committee-
Chair Pro-D-Bob Hunter, CPPB
Seminar Coord. - Vacant
Scholarships - Vacant
Entity Awards Chair
Keith Glatz, CPPO
Fall Workshop Chair
Cyndi Sams, DMS, CPPO
Finance Committee
Chair - Conrad Allstock, CPPO, CPPB, FCPA
John Klatt, C.P.M. CPPO, FCPM
First Timers Com. Chair - Nora Lauderdale, CPPO
Food Service
Chair—Janet Sheehan, CPPB
Golf Tournament Chair
Alan Weaver, CPPB, CPPO
Historian - Wendy Geltch, C.P.M.
Hospitality Committee
Chair - Ranae Smith
Linda Smith, CPPB
Legislative Affairs Chair -
Kirk Buffington, C.P.M., CPPO, MBA
Membership Directory
Chair - Tammy Hodgkins, CPPB, FCPA
Denise Lipscomb
Membership Recruiting
Chair - Saundra Brady, CPPB
Vernetha Green, CPPB, FCPM
Nominating Chair
Denise Schneider, C.P.M., CPPO
Parliamentarian - Glenn Cummings, CPPO
Past President - David Nash, CPPB
Photography Chair—Leane Suominen
Presidential Advisors
Bobbye Marsala, C.P.M., CPPO
CPPB
David Nash, CPPO, CPPB
Janet Sheehan, CPPB
Russ Wetherington, C.P.M., CPPO, CPCM
Alan Weaver, CPPB, CPPO
Program Chair
Denise Schneider, C.P.M., CPPO
Public Relations/Marketing Chair
Pending
Resolution/Awards Chair
David Nash, CPPO, CPPB
Sergeant-at-Arms—Vacant
Special Events - Baron Greenwade
State Procurement/DMS Rep
David Bennett, MBA, CPPO, CPPB, PMP
Strategic Planning Liaison
Warren Geltch
Trade Show Committee
Chair – Malcom Wilson, CPPO
Ranae Smith
Linda Smith, CPPB, FCPA
George Earnest, Jr.
Vacant
Vacant
Transportation Chair - Vacant
UPPCC Committee Chair -
Rhonda Scott, C.P.M., CPPO
Volunteer Coordinator
Pamila Thompson, CPPO, CPPO
Website Liaison - Cheri Alexander, C.P.M., CPPO

Are you interested in serving on a committee?
Contact an Officer or Committee Member for information.