Greetings to all of our Members,

In light of the pending legislation, we asked for and scheduled with the help of Cyndee Sams (Thank you Cyndee, Charles, and David !!!) the Florida DMS State Purchasing one day classes in lieu of the Fall Workshop so that our members can get some additional training this budget year if needed. Within the newsletter you will see three (3) seminar registration forms for $85.00 each to be held at the Hyatt Sarasota, 1000 Blvd of the Arts Sarasota, FL, 34236 beginning October 9-11, 2007.

October 8, 2007- FAPPO Board of Directors Meeting
October 9, 2007 – Contract Management in Florida
October 10, 2007 – Negotiation in Florida
October 11, 2007 – Best Practices for Contract Grant Management

The seminars are: Best Practices for Contract & Grant Management, Contract Management in Florida, and Negotiation in Florida: Statutes, Rules, Policies, & Best Practices. Remember, this is not a FAPPO sponsored event, so all meals will be on your own. On the forms provided by State Purchasing, there is a place for credit card information; if pre-payment is made by check, checks are due at least 2 weeks prior to class, so don't wait - register now. Please fax your registration forms to Cyndee Sams 850.414.6122 as soon as possible. Any questions regarding these seminars should be directed to Cyndee at cyndee.sams@dms.myflorida.com.

Hyatt Sarasota Hotel information is listed below, and rooms have been set aside:

$129.00 Single/Double rate ($154.00 Triple rate)
Special group rate available 2 days pre/post, subject to availability

For Reservations/Our Rates above: Attendees should call 1-800-233-1234 and refer to group code: October Meeting ‘G-FAPO’

If online: Go to: http://sarasota.hyatt.com/hyatt/hotels/index.jsp

Enter each guests' arrival and departure dates, how many guests, how many rooms; etc.

In the box marked "Group/Corp Number" enter g-fapo (for October)p (for next April)

**CUT-OFF DATE FOR HOTEL RESERVATIONS IS Sept. 8, 2007**

All of us - the purchasing professionals in Florida - are some of the most progressive in the world, and we know you want to stay on the leading edge, especially as it relates to training and professionalism.

Also included in the newsletter is the form for renewing your membership, which is available on your FAPPO website. Please mail your renewal fee as soon as possible.

In addition, your Board of Directors are hard at work behind the scenes researching and gathering additional information for moving forward with FAPPO’s strategic plan and will have a report at the October 8th Board meeting and you’re all invited! Look forward to seeing you soon, and have a great summer!

Take Care,

Cheri

Cheri Alexander, C.P.M., CPPB
FAPPO President 2007 - 2008
**New Members**

<table>
<thead>
<tr>
<th>Name</th>
<th>Organization</th>
</tr>
</thead>
<tbody>
<tr>
<td>Karen Spencer</td>
<td>School Board of Sarasota County</td>
</tr>
<tr>
<td>Irene Dahnke</td>
<td>Okaloosa County School District</td>
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<tr>
<td>Lisa K. Riner</td>
<td>Seminole County BOCC</td>
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<td>Lynne Urice</td>
<td>Seminole County BOCC</td>
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<td>Vagillia F. Taylor</td>
<td>Seminole County BOCC</td>
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<td>Sandra Rohring</td>
<td>Sarasota Manatee Airport Authority</td>
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<td>Don Grill</td>
<td>Sarasota Manatee Airport Authority</td>
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<td>Jerry Cullen</td>
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<td>Liz Johnson</td>
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<td>Teresa Smith</td>
<td>Greater Orlando Aviation Authority</td>
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<td>Judith Aakeberg</td>
<td>Greater Orlando Aviation Authority</td>
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<tr>
<td>Christine A. Bornstein</td>
<td>School Board of Lake County</td>
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<tr>
<td>Steve Miller</td>
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<tr>
<td>Alan Sazant</td>
<td>Jackson North Comm. Mental Health Ctr</td>
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<tr>
<td>Debbie Kearns</td>
<td>City of Fort Myers</td>
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<tr>
<td>Ted Coyman</td>
<td>City of Fort Myers</td>
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<tr>
<td>Karen Spencer</td>
<td>School Board of Sarasota County</td>
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<tr>
<td>Gina M. Jolly</td>
<td>City of Port St. Lucie</td>
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<tr>
<td>Daryl E. Jackson</td>
<td>Greater Orlando Aviation Authority</td>
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**NEW CERTIFICATIONS**

**Jeffrey Rackley, CPPB**

Purchasing Analyst - Florida Department of Management Services

**Adil Khan CPPB**

Procurement Contracting Officer
Miami Dade County Department of Procurement Management

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**Message from the Vice President**

Hello to all and thank you for being a part of FAPPO this year! I am totally committed to helping FAPPO become the best Procurement Organization in the world! To that end, I welcome all of your critiques, comments, kudos and suggestions to improve any part of our organization. Feel free to call me or email me any ideas you might wish to share. I will be putting together the program for next year’s Spring Conference and would also welcome your ideas for new classes, or even better, would love to hear that you are willing to teach a class and have a great new experience or process to share with all of us.

I can be reached by phone: 407-317-3479 or email at: schneid1@ocps.net. I look forward to hearing from you.
### CALENDAR OF CURRENT EVENTS

<table>
<thead>
<tr>
<th>DATES</th>
<th>EVENT</th>
<th>DESCRIPTION/INFORMATION</th>
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<tbody>
<tr>
<td>6/1/07</td>
<td>2007-2008 Dues</td>
<td>Dues for 2007—2008 will be increased to $50.00 per member as voted on at the 2006 Annual Conference</td>
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### Look Ahead

<table>
<thead>
<tr>
<th>DATES</th>
<th>EVENT</th>
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<tr>
<td>8/4/07—8/8/07</td>
<td>NIGP Forum</td>
<td>Hartford, Connecticut</td>
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| 10/1/2007              | 2007-2008 Dues               | Dues paid after 10/1/2007 will incur a $10.00 late fee  
****PAY EARLY****       |
| 10/8/07, 2/8/08, 4/21/08| Board of Director’s Meeting | Sarasota Hyatt—Cut off dates for hotel reservations: October (Workshop) —9/8/07; February—1/7/08; April (Conference) - 3/31/08             |
Visit Our Website!  www.fappo.org for Additional Event Information
Seminar Title: Contract Management in Florida

Seminar Dates: October 9, 2007 STC: 908-660-07-1

Seminar Location: Hyatt Sarasota, 1000 Boulevard of the Arts, Sarasota, Florida 34236

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<th>Fax:</th>
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**Credit Card Information:** (Please Print)

Card Type: __________________________

Name Printed on Card: __________________________

(Please Print Name Legibly)

Individual Name: __________________________

(Person Attending Seminar)

Account Number: __________________________

Expiration Date: __________________________

Amount of Charge: $85.00

Authorized Signature: __________________________

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If Pre-payment is made by check, please make payable to: NIGP-Herndon. Check should be mailed to the address and attention above at least two weeks prior to class.
Seminar Title: Negotiation in Florida: Statutes, Rules, Policies & Best Practices

Seminar Dates: October 10, 2007

Seminar Location: Hyatt Sarasota, 1000 Boulevard of the Arts, Sarasota, Florida 34236

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<tbody>
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(Please Print Name Legibly)
Individual Name: ____________________________________
(Person Attending Seminar)
Account Number: ____________________________________
Expiration Date: ____________________________________
Amount of Charge: $85.00
Authorized Signature: ________________________________

If Pre-payment is made by check, please make payable to: NIGP-Herndon. Check should be mailed to the address and attention above at least two weeks prior to class.
Seminar Title: Best Practices for Contract & Grant Management

Seminar Dates: October 11, 2007

STC: 908-660-07-1

Seminar Location: Hyatt Sarasota, 1000 Boulevard of the Arts, Sarasota, Florida 34236

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<th>Name:</th>
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If Pre-payment is made by check, please make payable to: NIGP-Herndon. Check should be mailed to the address and attention above at least two weeks prior to class.
Volunteer!

The success of FAPPO depends on our members volunteering their expertise and services. Contact Pam Thompson, Volunteer Coordinator if you are interested in volunteering.

Pamila Thompson, CPPO, CPPB  
pthompson@miamigardens-fl.gov  
(305) 622-8000

Speaking of Volunteering……

FAPPO has created an Ambassadors program for volunteers to help out at the 40th Annual Conference and Trade Show. Each Ambassador will be easily identifiable by a special badge or pin so that they can assist other conference attendees by answering questions, introducing speakers, running errands, and pitching in wherever possible to help out with the 1001 things that are needed to put on a great conference. If you’re interested in helping us out, check the box on your registration form or contact Pam Thompson at 305-622-8000 or pthompson@miamigardens-fl.gov.

President Cheri Alexander is seeking FAPPO members to volunteer for committees for her term as President of 6/2007 through 5/2008! Interested members may contact Pamila Thompson to state their interest in volunteering!

CAREER OPPORTUNITIES

<table>
<thead>
<tr>
<th>POSITION</th>
<th>ENTITY</th>
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</thead>
<tbody>
<tr>
<td>Purchasing Agent</td>
<td>Lee County Port Authority</td>
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<tr>
<td>Senior Buyer</td>
<td>Canaveral Port Authority</td>
</tr>
<tr>
<td>Director - Purchasing</td>
<td>Sheriff’s Office of Broward County</td>
</tr>
</tbody>
</table>

Want to advertise a Career Opportunity for your Entity? Visit the FAPPO Member Center and log on using your User Name and Password. Please note that you will be responsible for updating and removing the postings. If you need assistance to post or delete a position, contact Jennifer Slusarz, Web Site Liaison at jslusarz@scgov.net

CURRENT COMMITTEES LIST IS AVAILABLE AT http://www.fappo.org/committee_directory.asp
2007 Legislative Session

In the interest of providing you with a somewhat quick reference to the sessions’ Legislative bills of interest, and their particular disposition, I have prepared the attached Subject index for those bills which have been filed and working their way through the legislative system. It is still early, and between both houses, over 1,000 bills have been filed for consideration.

Bills that I believe to be of a particular interest to local government procurement agencies are highlighted, with Senate or House Bill number and brief descriptions of each. You may wish to review with your legal counsel and legislative lobbyist for greater input.

Of particular interest and concern for most local gov’t entities is SB2516, which would require that we report all contract expenditures exceeding $5,000 to a state created web site. Reporting would have to be done on a quarterly basis.

This is by no means meant to be an all inclusive list of bills that may be of interest to a particular entity, so I encourage all interested parties to stay abreast of particular bills during the legislative session.

If you have any questions, please do not hesitate to contact me at: kbuffington@fortlauderdale.gov

Senate Bill 2516—State & Local Government Spending (Filed 3/2/2007) (Local Government Spending Transparency)

Provides definitions; requires Dept. of State to create & manage website disclosing certain spending by state & local governmental entities under certain contracts; provides for free access to website; provides requirements concerning content of website; provides exemption for public records that are not subject to disclosure. NOTE: Frequency of reporting is on a quarterly basis.

Senate Bill 1810—Florida Security & Immigration (LPCC) (State Contracting—Amending 287.0575)

State Contracting; prohibits agencies from entering into contracts for commodities or services with contractors not registered or participating in federal work authorization program; prohibits DOT from entering into construction & maintenance contracts with contractors not registered or participating in said program; provides for phased compliance with Requirements, etc. Creates 287.0575, 337.163. EFFECTIVE DATE: 07/01/2007.

Link to the Florida Legislation

http://www.myfloridahouse.gov/
Officer

President Cheri Alexander, C.P.M., CPPB  
Purchasing Manager  
Sarasota Manatee Airport Authority  
cheri.alexander@srq-airport.com  
Phone 941-359-5200 x 4246  Fax 941-359-5055

Vice President Denise Schneider, C.P.M., CPPB  
Procurement Administrator  
Orange County Public Schools  
schneid1@ocps.net  
Phone 407-317-3200 x 2417  Fax 407-317-3414

Treasurer Marian Howe, CPPO, CPPB  
Procurement Manager  
City of Punta Gorda  
mhowe@ci.punta-gorda.fl.us  
Phone 941-575-3348  Fax 941-575-3340

Secretary Johnny Richardson, CPPO, CFCM  
Purchasing and Contracts Manager  
Orange County Board of County Commissioners  
johnny.richardson@ocfl.net  
Phone 407-836-5633  Fax 407-836-5899

Committee Members

AEP Awards Com. Sr.  
Bobbye Marsala, CPPO, C.P.M., CPPB  

Barbara Kuhl, C.P.M.  

AV COM. Chair (Audio Visual)  
Mark Lovell, PMP, CPPB  

Adver. / Sponsor Chair  
Mark Raiford, CPPB, FCPM, FCPA  

Adver. / Sponsor Com.  
Cheryl Olson, C.P.M.  

Banquet Com. Chair  
Alan Weaver, CPPB, CPPO  

Banquet Committee  
Vacant  

By-Laws Com. Chair  
Wendy Geltch, C.P.M., CPPO  

Credit Card Committee Chair  
Nora Laudermilk, CPPB  

Education Committee-  
Chair Pro D-Laurie Victory, CPPB  
Seminar Coord. - Lisa Riner  
Seminar Coord. - Vacant  
Scholarships - Bob Hunter, CPPB  

Entity Awards Chair  
Keith Glatz, CPPO  

Fall Workshop Chair - Vacant  

Finance Committee  
Chair - Conrad Allstock, CPPO, CPPB, FCPM  
John Klatt, C.P.M. CPPB, FCPM  

First Timers Com. Chair - Nora Laudermilk, CPPO  

Food Service  
Chair—Janet Sheehan, CPPO  

Diana Khan  

Golf Tournament Chair  
Alan Weaver, CPPB, CPPO  

Historian - Wendy Geltch, C.P.M. CPPB  

Hospitality Committee  
Chair - Ranae Smith  
Linda Smith, CPPB  

Legislative Affairs Chair -  
Kirk Buffington, C.P.M., CPPO, MBA  

Membership Directory  
Chair - Tammy Hodgens, CPPO, FCPA  
Denise Lipscomb  

Membership Recruiting  
Chair - Saundra Brady, CPPB  
Vernetha Gree, CPPO, FCPM  

Nominating Chair  
Denise Schneider, C.P.M., CPPO  

Parliamentarian - Glenn Cummings, CPPO  

Past President - David Nash, CPPO, CPPB  

Photography Chair—Leane Suominen  

Presidential Advisors  
Bobbye Marsala, C.P.M., CPPO, CPPB  
David Nash, CPPO, CPPB  
Janet Sheehan, CPPO  
Russ Weatherington, CPM, CPPB, CPCM  
Alan Weaver, CPPB, CPPO  

Printing Coordinator  
Vernetha Green, CPPB, FCPM  

Program Chair  
Denise Schneider, C.P.M., CPPB  

Public Relations/Marketing Chair  
Pending  

Resolution/Awards Chair  
David Nash, CPPO, CPPB  

Sergeant-at-Arms  
Mike Rath, CPPO, CPPB  

Special Events - Baron Greenwade  

State Procurement/DMS Rep  
David Bennett, MBA, CPPO, CPPB, FCPM, FCN, FCCM, PMP  

Strategic Planning Liaison  
Warren Geltch  

Trade Show Committee  
Chair – Malcolm Wilson, CPPO  
Ranae Smith  
Linda Smith, CPPO  
George Earnest, Jr.  

Vacant  

Vacant  

Transportation Chair  
Vacant  

UPPCC Committee Chair -  
Rhonda Scott, C.P.M., CPPO  

VIP Chair - SRQ  

Volunteer Coordinator  
Pamila Thompson, CPPO, CPPB  

Website Liaison - Jennifer Slusarz  

Are you interested in serving on a committee?  
Contact an Officer or Committee Member for information.
Dear Friends:

Thanks for the opportunity to join you for your 2007 conference in Fort Lauderdale as you embarked on your Journey to Learning. It is always a great honor to return home to my native Sunshine State and be with the FAPPO membership at your premier conference.

Thanks also for the opportunity to provide you with an update on NIGP activities via the acronym association game. During this activity, participants were asked to spell out the actual translation to 20 acronyms. I was surprised to receive a very positive 71 responses – so I’m hopeful that the experience was both fun and educational.

We had four individuals that answered every acronym correctly – and these individuals will receive a certificate to attend a complimentary NIGP Webinar of their choosing. Congratulations to Gail Dixon, CPPB (City of Coral Springs), Lora Lester, CPPB (Polk County Board of County Commissioners), Alyssa Milo, CPPB (City of Greenacres), and Barbara Ann Taylor, CPPB (City of Oviedo) for achieving a perfect score.

Another thirteen participants missed only one acronym and will receive a quality boxed pen from NIGP.

The most commonly missed acronym was CPPB and CPPO, which were also the most highly recognized acronyms. The "PP" in the acronym is different for these two designations. The CPPB is a Certified Professional Public Buyer while the CPPO is a Certified Public Purchasing Officer. Geez, it’s tough enough just to remember that the certifications are issued by the UPPCC - not NIGP!

Although I’m in Herndon, Virginia, I keep tabs on Florida politics on a very regular basis – so I realize that city, county and local governments are facing significant budget difficulties in the next few years as the tax reform legislation moves forward. Please continue to rely on NIGP as you seek to develop, support and promote our profession against difficult odds! And, as always, if I can be of any assistance to you, please feel free to contact me directly at (800) FOR-NIGP x235 or rgrimmm@nigp.org

Thanks again for our time together. Hopefully, some of you will be able to join us in Hartford for NIGP’s educational showcase in August as we gather for NIGP’s 62nd Annual Forum and Products Exposition. I wish you the very best of a productive, restful and hurricane-free summer!

Rick Grimm CPPO CPPB
NIGP Chief Executive