



FAPPO Fall Workshop
"DEFINING EXCELLENCE IN PROCUREMENT"

November 2, 2018
Lido Beach Resort
Sarasota, Florida

It's never too early to begin planning! The FAPPO Fall Workshop "Defining Excellence in Procurement" will be held at the Lido Beach Resort on November 2, 2018.

Fall Workshop Registration: **\$ 99.00 – Member Rate;**
\$149.00 - Non-member Rate

Hotel Rate (single/double): **\$149.00 plus hotel tax (if applicable)**

Resort fee reduced to \$10, Parking fee waived





FAPPO Fall Workshop
"DEFINING EXCELLENCE IN PROCUREMENT"
Lido Beach Resort
Sarasota, Florida
Friday, November 2, 2018

7:30 – 8:15	Continental Breakfast Sunset Terrace	
8:15 – 8:45	Opening Session & Business Meeting Laurie Victory, CPPB FAPPO President Royal Palm Room	
8:45 – 10:00	The Power of Fun at Work Learn to reduce stress, re-energize, perform better, and have maximum fun at work. Benefits of this keynote presentation: <ul style="list-style-type: none"> • Discover the crucial difference between employees who have fun at work and those who don't. <ul style="list-style-type: none"> • Reduce the amount of stress hormones in the bloodstream with laughter. • Find out the value of humor in resolving conflicts at the workplace. • Learn the way to end the work week with a laugh and drive home with a smile on your face. Presenter: Walt Stasinski Royal Palm Room	
10:00 – 10:15	Break	
10:15 – 10:45	FAPPO Professional Development Programs Learn about the College Education Reimbursement and Scholarship Programs, and How to Host an NIGP class Presenter: Kristine Rodriguez, MBA, CPPO, CPPB, FCCM Cypress Room	How to Apply for the National Procurement Institute, Inc. (NPI) Achievement of Excellence in Procurement (AEP) Award Presenter: Mark Raiford, CPPB, FCPM, FCPA Royal Palm Room
10:55 – 11:55	Groundhog Day...Are you stuck on repeat? Presenter: Theresa Webb, M.A., CPPO, CPPB, CPSM, C.P.M. Cypress Room	Municipal Purchasing Thresholds Presenter: Dean Mealy, II, CPPO, Six Sigma Black Belt Royal Palm Room
12:00 - 1:00	Lunch Sunset Terrace	
1:15 – 2:15	Sowing Seeds of Success Presenter: David E. Nash, CPPO, CPPB Cypress Room	Lessons Learned From Hurricane Irma Presenter: Ellen Pinder, Florida Associate Emergency Manager Royal Palm Room

2:15 – 2:30	Break	
2:30 – 3:30	<p>The Importance of Contract Management</p> <p>Presenter: Jane Benton, CPPO</p> <p>Cypress Room</p>	<p>Case Study - Embezzlement of Funds by the Town's Top Official</p> <p>Presenter: Herb Hyman, CPPO, CPPB</p> <p>Royal Palm Room</p>
3:30 – 3:45	Break	
3:45 – 4:45	<p>Spectacular Specifications - The Art of Getting What We Want</p> <p>Presenter: David E. Nash, CPPO, CPPB</p> <p>Cypress Room</p>	<p>How to Prepare Essential Staff for Disasters at Work and Home</p> <p>Presenter: Ellen Pinder, Florida Associate Emergency Manager</p> <p>Royal Palm Room</p>
4:45 - 5:00	<p>Closing Remarks</p> <p>Laurie Victory, CPPB</p> <p>FAPPO President</p> <p>Royal Palm Room</p>	



FAPPO FALL WORKSHOP
FRIDAY, November 2, 2018

(Deadline for Workshop Registration is October 20, 2018)

Lido Beach Resort, Sarasota

Name: _____
Last First Middle Initial

Name for Badge: _____ CPPO CPPB C.P.M.

Title: _____ Other Certification: _____

Agency: _____ Phone: _____

Address: _____ Email: _____

City: _____ Special dietary or ADA needs? _____

State/Zip: _____

Registration for members is \$99.00 (Includes lunch)

Registration for non-members is \$149.00

PAYMENT BY CREDIT CARD (email to execdirector@fappo.org)

Name on card: _____ Type: Visa ___ Mastercard ___ Amex ___

Card No. _____ Expiration date: _____ CVV _____

Authorized signature: _____

PAYMENT BY CHECK (mail to)

NEW ADDRESS!

FAPPO, P. O. Box 622612, Orlando, FL 32862-2612

HOTEL ACCOMMODATIONS:

The FAPPO rate is \$149.00 per night plus applicable fees and taxes. To obtain this rate, you must book no later than October 1, 2018. Request group block "FAPPO"

Lido Beach Resort, Sarasota
700 Benjamin Franklin Drive | Sarasota, FL 34236
800-441-2113