



Florida Association of  
Public Purchasing Officers

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## Local Vendor Preferences

Presenter:

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## AGENDA

- Welcome and Introductions
- Types of Preferences
- Osceola County Vendor Preference Policy
- Why Did it Change?
- How Did it Change?
- Who was Involved?
- What Happened?
- End Result
- Questions and Answers

## Welcome and Introductions

- Your name
- Your position
- Your entity
- Do you have a Preference Policy?

## Types of Preferences

- Percentage Preference
- Tie-bid Preference
- Comparable Preference
- Reciprocal Preference

## Regional Preference in Osceola County

- Local Preference Defined
- Percent of Preference
- Criteria
- Exemptions

## Why Did it Change?

- (July 2008) Economic Conditions
- Geographics
- Social and Political Considerations
- Results
  - Two-Tier Policy
    - Resident
    - Local Area

## Two-Tier Preference

- Resident Preference
- Local Area Vendor Preference
- Percent Preference
- Criteria
- Exemptions

## Who Was Involved?

- Contractors
- Chamber of Commerce
- Small Business Development Council
- Task Force
- Local Agencies

## What Happened?

- Recession
- Political Climate
- Regional Preference Impact
- Review of Current Policy
- Development of a multi-level system

## End Result

- Expand Definition of Resident Preference
- Provide for a Multi-level preference system
- Provide for Local Vendor Affidavit of Eligibility
- Provide for Exceptions



## Questions and Answers?