



# Florida Association of Public Purchasing Officers

FEBRUARY/MARCH 2005

38<sup>th</sup> Annual Conference registration form enclosed. Please forward your completed form along with your check to Treasurer Dave Nash. Forms and agenda will be available on your website too!  
[www.fappo.org](http://www.fappo.org)

Check out the **Professional Development Seminars** we have in store for you!

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## *Message from the President*

Alan E. Weaver, CPPB

Dear Members,

The first Tuesday in May will be here before you know it. FAPPO's Annual Conference is just weeks away! The committees have pressed themselves and continue to fine-tune all of the conference and trade show details. From the President's reception on Monday night, which is being co-hosted by the City of Jacksonville and the Radisson Inn to the Closing Session on Friday at noon, everyone will come away from the conference feeling like they have been trained, educated, and fed – both professionally and physically. A copy of the conference schedule and breakout sessions is included in the newsletter. "Going the Extra Mile" is not only a theme, but also a state of mind that all of us need to live on a daily basis, professionally and personally.

For all of you golfers that are hearty and fearless enough to arrive Monday morning, we have arranged for you to play "The Slammer & Squire" at World Golf Village (just north of St. Augustine). The tournament will be played under four-person scramble format with a shotgun start at 12:30 pm. The outing will include a box lunch. The cost for green fees, cart and lunch is \$70.00. Please make your check out to FAPPO and send it to: Patrick M. Sherbak, C/O St. Johns River Water Management District, 4049 Reid Street, Palatka, Florida 32177. Please complete the attached registration form and fax to Mr. Sherbak at (386) 329-4546. If we do not get at least 40 players, we may be forced to cancel the outing. FAPPO members and their immediate family may enter the tournament at the reduced rate shown above. Registration forms and entry fees are due by not later than March 31, 2005. Additional information may be obtained by emailing Mr. Sherbak at [psherbak@sjrwmd.com](mailto:psherbak@sjrwmd.com).

Learning is fun. Finding out new things, understanding a different way, and discovering ideas that you never thought of are one of the true joys of life. I'm a strong believer that there is no reason why learning can't be full of laughter and I think you remember it better when it's done with humor.

The Radisson Riverwalk Hotel installed a deck on the fifth floor overlooking the St. Johns River and the city skyline for Super Bowl XXXIX festivities. We are going to take advantage of this by holding the President's Reception there on Monday, May 2 at sunset. Check out the FAPPO Web site for some great photos of the city.

see page 2

Visit Our Website! [www.fappo.org](http://www.fappo.org)

## **Message from the President**

*(continued from page 1)*

Please remember to make your reservations at the Radisson by April 15, 2005. The room rate is \$109.00 per night. Also, do not forget to bring a copy of your tax exemption certificate when you check in. All taxes will be waived, including the local bed tax and amenity fee.

FAPPO's conference registration desk will open Monday evening (5:00 – 6:30 pm) and early Tuesday morning (7:30 am). The Conference will start at 8:45 a.m., so plan accordingly by driving up on Monday or early Tuesday.

The Presidential banquet theme will be centered on the movie, "Grease." We will be having several contests, including Sandy and Danny look-a-likes, hand jive, twist, best-dressed Pink Lady and T-Bird, and a "Grease Lightning" race that you will not want to miss. Find the key to your trunk and pull out your 50's clothes and lets Rock N' Roll!

If this is your first conference, there will be a First-Timers Orientation from 8:00 – 8:45 am on Tuesday, May 2. Attendance is recommended for all first timers. We want to ensure that your week will be an enjoyable experience and make sure you are informed of all conference happenings and activities.

Our Trade Show Committee has been working hard and has lined up many new vendors eager to meet you and share information on their products and services. We will have a ribbon-cutting ceremony on Wednesday morning at 10:00 am. It's important that all of us attend the trade show and support the vendors. By buying booths at our trade show they enable us to offer professional development seminars to our membership at below cost. The grand prize, along with other gifts and items, will be given away the Closing General Session on Friday. **YOU MUST BE PRESENT TO WIN!**

If you have any questions or concerns, do not hesitate to call me or e-mail me. See you this May in Jacksonville!

*Alan E. Weaver*

FAPPO President, 2004-05

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### ***...and a Big Welcome to our New Members!!***

Ed Ames, Valencia Community College

Cheryl C. Binnall, Palm Beach County - Facilities Management

Lori Houghton, City of Tavares

Ann M. Parsons, Lee County -- Fiscal Pool

Terri L. Seely, Lee County – Fiscal

Michele Rawlins, Polk County

Tiffany Kimball, FL DOT

Christine Calhoun, Palm Beach County

**Visit Our Website! [www.fappo.org](http://www.fappo.org)**

***...and a Big Welcome to our New Members!!***

Bernard Guida, South FL Regional Transportation Authority (Tri-Rail)

Ryan Switzer, Seminole County

Sharon A. Bates, C.P.M. -- Florida Gulf Coast University

Lisa Crone -- Lee County

Anthony Hudson, CPPB, CPM -- SW FL WMD

Michele Jones, CPPB - SW FL WMD

Edward Rader - School Board of Marion County

Jason Sheffield -- City of St. Augustine

J. Dereck Miller, City of Fernandina Beach

Andrea Park, Lake County Clerk of Courts

Rebecca Prosser, School Board of Brevard County

Andrea "Andi" Park, Lake County Clerk of Courts

Toni Holland Jacksonville Housing Authority

Tonia Lawson, Okaloosa-Walton College

Claudette E. Saunders, School Board of Miami-Dade County

Eddie R. Bailey, Broward County

*...and returning members:*

Mike Bowen, Seminole County

Mike Hauer, CPPO -- Collier County

***WELCOME TO ALL!***

***We look forward to seeing you at the upcoming Annual Conference.***

# FAPPO GOLF TOURNAMENT

## MONDAY, MAY 2: WORLD GOLF VILLAGE

**WHERE:**

World Golf Village  
The Slammer and Squire  
2 World Golf Place  
St. Augustine, Florida

**WHEN:**

Monday, May 2, 2005  
11:30 am Shotgun Start

**FORMAT:**

4 Person Scramble, select your own foursome (if unable to organize a foursome we will place you with a group).

**COST:**

\$70 per person for FAPPO members & their immediate family.  
\$110 per person for vendors and other participants.  
Entry fee includes green fee, cart, driving range, prizes, 2 mulligans, entry in longest drive & closest to the pin, and the box lunch prior to start. Complimentary fruit will be provided to participants at the 1<sup>st</sup> and 10<sup>th</sup> tees.

**PRIZES:**

Prizes will be awarded to 1<sup>st</sup>, 2<sup>nd</sup>, & 3<sup>rd</sup> place foursomes; and miscellaneous door prizes.

**CONTESTS:**

Longest drive, closest to the pin, putting and accuracy will be held.

**DEADLINE:**

Friday, April 8, 2005

**COMMITTEE:**

Patrick Sherbak (386) 329-4451  
Sam Browning  
Ray de Lugo, Jr.



Slammer & Squire, Number 14

©2003 Lawrence Michael Chesser



Slammer & Squire, Number 17

©2003 Lawrence Michael Chesser



Slammer & Squire - Number 18

©2003 Lawrence Michael Chesser

*The World Golf Village's first 18-hole course is The Slammer & Squire, named for its legendary course consultants, Sam Snead and Gene Sarazen. With its clubhouse just yards from the World Golf Hall of Fame, The Slammer & Squire meanders naturally through native flatwoods and hardwood*

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hammocks, and bordering wetland preserves and wildlife habitat. The course is nestled into the existing surroundings so as not to disturb the area's pristine natural setting.

# FAPPO GOLF TOURNAMENT REGISTRATION FORM

NAME: \_\_\_\_\_

ENTITY/COMPANY: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_



GUESTS (The subsidized rate is available to FAPPO members and their immediate family).

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_



TOTAL FAPPO MEMBER GOLFERS: \_\_\_\_\_ X \$ 70.00 = \$ \_\_\_\_\_

TOTAL VENDOR & OTHER GOLFERS: \_\_\_\_\_ X \$ 110.00 = \$ \_\_\_\_\_

*Please fax this form to: Patrick Sherbak – (386) 329-4451*

Mail your check or money order payable to “FAPPO” and mail it to:

Patrick Sherbak – FAPPO  
P. O. Box 2553  
Palatka, Florida 32178-2553

For additional information contact Mr. Sherbak at (386) 329-4451 or [psherbak@sjrwmd.com](mailto:psherbak@sjrwmd.com).

**REGISTRATION FORM AND ENTRY FEE MUST BE REMITTED  
BY NO LATER THAN APRIL 8, 2005.**

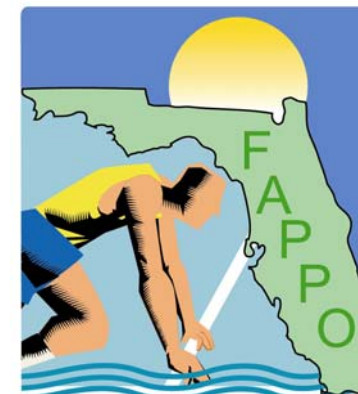


# FAPPO - 38th ANNUAL CONFERENCE

## "GOING THE EXTRA MILE"



Going The Extra Mile



Going The Extra Mile

**MONDAY, MAY 2, 2005**

TIME	ROOM / LOCATION
9:00am – 4:00pm	Board of Directors Meeting
12:30pm – Till	FAPPO Golf Tournament
5:00pm – 6:30pm	Early Registration
6:30pm - 9:30pm	Presidential Reception

## TUESDAY, MAY 3, 2005

TIME	SUBJECT / SPEAKER	ROOM / LOCATION
7:30am – 8:30am	Registration	
8:00am – 8:40am	First-Timers Orientation	
8:45am – 10:29am	Opening Ceremonies/Breakfast/Keynote Speaker	

*Keynote Speaker: RICK BUTTS, a hilariously funny, motivational speaker, will provide the keynote address at the Opening Ceremonies. "In this day and age of change and uncertainty, many of us feel a lack of control on certain aspects of our lives. Rick Butts will energize and amuse you with his hilarious speech, "Kicking the Big 'Butts' of Life—Get off Your Excuses and Do Big Things" Rick will share with us his insights on dealing with the stress of change and taking charge of your life using control, clarity and courage. Rick has been a pig farmer, rock star, lumberjack, minister and sales trainer, just to name a few. Join Rick as he shares his many funny stories and examples for a one-of-a-kind unique look at the powerful methods he has used to do big things".*



TUESDAY, MAY 3, 2005



<b>TIME</b>	<b>SUBJECT / SPEAKER</b>	<b>ROOM / LOCATION</b>
10:30am – 10:44am .....	BREAK.....	
10:45am – 11:59am .....	Breakout Session: Rick Butts <u>“WORKS AND PLAYS WELL WITH OTHERS”</u> The most important Secret to Success in the world!	
12:00pm – 1:00pm.....	Lunch (Provided)	
1:00pm- 2:15pm .....	Updates STATE Update-Fred Springer NIGP Update-Rick Grimm NPI Update-Wayne Casper	
2:15pm- 3:45pm .....	<u>“MAINTAINING ‘POSTIVITY’ NO MATTER WHAT HAPPENS TO YOU”</u> Carolyn Thompson, President, Training Systems, Inc., Frankfort, IL	
2:15pm- 3:45pm .....	<u>”EXCELLENCE IN PUBLIC PROCUREMENT”</u> Wayne A. Casper, C.P.M., Achievement of Excellence in Procurement Committee Chair and Director of Procurement, City of Tucson, AZ	
3:46pm-3:59pm .....	BREAK.....	
4:00pm –5:30pm.....	<u>“LEADING AND FACILITATING GROUP DISCUSSIONS”</u> Carolyn Thompson, President, Training Systems, Inc., Frankfort, IL	
4:00pm –5:30pm.....	Roundtable Discussion – <u>“HURRICANES ARE YOU PREPARED – DISASTER PREPAREDNESS”</u> Co-Moderators: Marian Howe, CPPO, CPPB, Procurement Manager, City of Punta Gorda, Nora Laudermilk, CPPB, Procurement Official, City of West Palm Beach	
6:30pm – Till.....	SPECIAL EVENT .....	Sea Turtle Inn, Jacksonville Beach, Transportation provided

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WEDNESDAY, MAY 4, 2005



**TRADE SHOW**

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**THURSDAY, MAY 5, 2005**

<b>TIME</b>	<b>SUBJECT / SPEAKER</b>	<b>ROOM / LOCATION</b>
8:00 – 8:30am .....	Continental Breakfast	
8:30 – 9:45am .....	<b><u>“EMBRACING A COMPETITION CULTURE: THE SOLE SOURCE DILEMMA”</u></b> Theodore G. Lucas, CPPO, Director of Procurement, Miami-Dade County, Amos C. Roundtree, Competition Advocate, Miami-Dade County, Andrew S. Zawoyski, CPPO, CPPB, Chief Negotiator, Miami-Dade County	
8:30 – 9:45am .....	<b><u>“CASE LAW”</u></b> Kirk W. Buffington, MBA, C.P.M., Assistant Director, Administrative Services, City of Fort Lauderdale, FL	
9:46 – 9:59am .....	Break .....	
10:00 – 11:30am .....	TBD Judy Bailey, President, PtdBailey, Inc., Seminole FL	
10:00 – 11:30am .....	TBD	
11:31am – 1:00pm.....	<b>BUSINESS MEETING .....</b> (Lunch Provided)	

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**THURSDAY, MAY 5, 2005**



<b>TIME</b>	<b>SUBJECT / SPEAKER</b>	<b>ROOM / LOCATION</b>
1:15pm - 2:45pm .....	<b><u>"GOD IS FORGIVING. CONTRACTS AREN'T"</u></b> The Ultimate success or failure of a contract depends on how it is monitored and administered. "It is hard to administer a poorly written contract, but it is all too easy to administer a well-written contract poorly" Beau Grant, President, Beau-Geste Enterprises, Inc.	

**THURSDAY, MAY 5, 2005**

<b>TIME</b>	<b>SUBJECT / SPEAKER</b>	<b>ROOM / LOCATION</b>
1:15pm - 2:45pm .....	TBD Judy Bailey, President, PtdBailey, Inc., Seminole FI	
2:46pm – 2:59pm.....	BREAK.....	
3:00pm - 4:30pm .....	<b><u>"ON LINE SURPLUS PROPERTY MANAGEMENT SYSTEM"</u></b> Donna Wagner, Senior Purchasing Agent, County of Volusia	
3:00pm - 4:30pm .....	<b><u>"CHANGE, CHALLENGES AND CHOICES"</u></b> Change happens whether we want it to or not. Find out how to identify the changes taking place in your procurement environment, evaluate the challenges (and opportunities) they present to you and then make your choices and develop a realistic plan of action. Beau Grant, President, Beau-Geste Enterprises, Inc.	
6:30pm – Till .....	RECEPTION/DINNER/BANQUET	



*FRIDAY, MAY 6, 2005*



<b>TIME</b>	<b>SUBJECT / SPEAKER</b>	<b>ROOM / LOCATION</b>
7:45am - 8:25am.....	Breakfast Buffet with Morning Session	
8:30am – 9:40am.....	<b>ROUNDTABLE DISCUSSION- CITIES AND COUNTIES</b> Co-Moderators: Theodore Lucas, Director of Procurement, Miami-Dade County; Dick Cummins, Director, Broward County	
8:30am – 9:40am.....	<b>ROUNDTABLE DISCUSSION-SCHOOLS/UNIVERSITIES/OTHER</b> Co-Moderators: Wendy Geltch, C.P.M., CPPO, CPPB, CPCM, Purchasing Agent, Polk Community College, Winter Haven, FI John Klatt, C.P.M., CPPO, Director of Purchasing & Warehousing	
9:45am - 11:00am.....	<b><u>”SUNSHINE LAW”</u></b> Kirk W. Buffington, MBA, C.P.M., Assistant Director, Administrative Services, City of Fort Lauderdale, FI	
9:45am - 11:00am.....	<b>TBD</b> Kenneth D. Hayslette, C.P.M., CPPO, CPCM, Director of Procurement, Lake County, FI	
11:00am – 12:00.....	Closing General Session	

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## ***RECENT CERTIFICATIONS***

February 2005

### **CPPB's**

***Rosalyn McIntosh, CPPB***

Senior Procurement Analyst  
Hillsborough County Purchasing Department

***Nancy Squires, CPPB***

Contract Services Specialist  
Pinellas County Utilities

## **CONGRATULATIONS !!!**

**Rebecca Jones, CPPB**, and **Barbara Carter, CPPB**, Osceola County Florida BOCC

Procurement Services Office on their respective promotions! Rebecca Jones has been promoted to the Contract Manager position and Barbara Carter is now Procurement (Purchasing ) Supervisor.

*And.....*

Congratulations to **Russ Wetherington, CPPB, CPCM**, FAPPO Vice President, on his new position as the Deputy Director, Central Services at Polk County Sheriffs Office on January 24, 2005. Russ can be reached at his new phone number: 863-413-2882, Fax#: 863-413-2918 email: [rwetherington@polksheriff.org](mailto:rwetherington@polksheriff.org)



**Florida Association of  
Public Purchasing Officers**

**PROFESSIONAL DEVELOPMENT REGISTRATION FORM**

<i>Check Desired Course(s)</i>	<i>Instructor</i>	<i>Title</i>	<i>Location</i>	<i>Dates</i>	<i>Cost</i>
	Joe Tommie	Sourcing in the Public Sector	School District of Osceola County, 817 Bill Beck Blvd Bldg 200, Instructional Media Centre Classroom Kissimmee, FL 34744	April 6-8, 2005 8:00 AM-5:00 PM	M \$250.00 N \$470.00
	Tony Ellis	Get What You Need Through Successful Negotiation Strategies	City of Greenacres Community Center 501 Swain Blvd Greenacres, FL 33463	May 26-27, 2005 8:00 AM-5:00 PM	M \$225.00 N \$330.00

*Please circle one:*

*M -- Member*

*N – Non-Member*

Name: \_\_\_\_\_

Entity: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_, FL Zip \_\_\_\_\_

Telephone: (\_\_\_\_) \_\_\_\_\_ Facsimile: (\_\_\_\_) \_\_\_\_\_

Payment arrangements must be made in advance.

Make checks payable to: Florida Association of Public Purchasing Officers, Inc.

Tax I.D. Number 59-2615678

Mail registration form and payment (No Purchase Orders/Credit Cards) to:

Debra J. Stratton, CPPO  
Contracts/Procurement Analyst  
St. Johns River Water Management District  
4049 Reid Street  
Palatka, Florida 32177  
FAX: (386) 329-4546  
e-mail: [dstratto@sjrwm.com](mailto:dstratto@sjrwm.com)

Visit Our Website! [www.fappo.org](http://www.fappo.org)

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**MEMBERSHIP PHOTOS!**

It has been suggested that FAPPO should provide the means to include a picture along with the member profile information in FAPPO's database. To this end, our fellow members would be able to connect a face with the name. Our website administrator has advised me that our database structure can be modified for a small fee. I have given the go ahead to modify the database to include a digital picture. Please forward your most complimentary mug shot and we will post it along with your name. The pictures, along with member information, will only be available to fellow FAPPO members.

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*Upcoming Events*

**FAPPO Board Meeting      May 2, 2005**

**Annual Spring Conference   May 3, 2005**

**Trade Show                      May 4, 2005**

***!! Mark your calendars and register now for the Spring Conference !!***

***Theme for the Banquet is "The 50's"***

***– Get Ready to Rock and Roll!!!!***



## NOMINATION FOR OFFICER

A candidate for office must be a Regular member, in good standing, for a minimum of three (3) consecutive years. A candidate for office must hold a professional procurement, contract administration, or materials management certification from a universally recognized professional association at the time of election to any office, and must retain said certification for the duration of any and all terms of office. A candidate for office must have at least an Associates Degree from an accredited college or university at the time of their election to office. Candidate must have their entity's support as evidenced by a letter from their supervisor included with the nomination form. You may nominate yourself or have someone nominate you!

Name: \_\_\_\_\_

Entity: \_\_\_\_\_

Street Address: \_\_\_\_\_ City: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Number of Years with Entity: \_\_\_\_\_ Number of Years FAPPO member: \_\_\_\_\_

List the committees he/she has served on:

Year	Committee
_____	_____
_____	_____
_____	_____
_____	_____

Describe the professional accomplishments of member:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

He/she has attained the following professional purchasing certification(s):

CPPO  CPPB  C.P.M.  A.P.P.  CPCM  CACM

He/she has a minimum of an Associates Degree from an accredited college or university at the time of election.  Yes  No

He/she has been asked if they are interested in serving as an Officer, and replied:  Yes  No

Submitted By: \_\_\_\_\_ Date: \_\_\_\_\_

Please feel free to attach additional sheets and documentation as necessary.

**Candidate must have the support of their entity and a letter from their supervisor must be presented at the time of nomination submission.**

Mail nomination form to:

Russ Wetherington, CPPB, CPCM  
P.O. Box 1992  
Apopka, FL 32704

Phone: (863) 413-2882 Fax: (863) 413-2918 E-Mail: [rwetherington@polksheriff.org](mailto:rwetherington@polksheriff.org)

*Get involved! It's so rewarding.*



Florida Association of Public Purchasing Officers

Membership Application / Dues Invoice

Please type or print

June 1, 2005 to May 31, 2006

Name: \_\_\_\_\_ Last \_\_\_\_\_ First \_\_\_\_\_ M.I. \_\_\_\_\_

Certification:  CPPO  CPPB  C.P.M.  A.P.P.  Other: \_\_\_\_\_

Title: \_\_\_\_\_

Entity: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ FL Zip+4: \_\_\_\_\_

Telephone: (\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_) \_\_\_\_\_

E-Mail: \_\_\_\_\_

Website: \_\_\_\_\_

Include Entity's Purchasing Home Page, if applicable

Check all that apply:  Renewal  Institutional Membership / Entity Check  New Member  Personal Membership / Personal Check

Regular or Associate Member: \$ 30<sup>00</sup>  
 Late Fee (after Sept. 1\*): \$ 10<sup>00</sup>

\* Late Fees do not pertain to New Members

Dues paid by Check #: \_\_\_\_\_

Membership Directory on CD  Membership Directory in Hard Copy  
Your annual copy of the Membership Directory will be available in December from the FAPPO website as downloadable PDF files, unless you mark a box (above) for a CD or a hard copy version.

For information, contact the Membership Directory Chairman:  
Wendy Geltch, C.P.M., CPPO / 863-297-1083 / wgeltch@polk.edu

www.fappo.org  
FAPPO's FEIN: 59-2615678

Please fill in this form completely, and return with your check (no credit cards) payable to ...  
Florida Association of Public Purchasing Officers, Inc. or FAPPO, Inc. to:

Cheri Alexander, C.P.M., CPPB  
Sarasota Manatee Airport Authority  
6000 Airport Circle  
Sarasota, FL 34243-2105

## FAPPO OFFICERS, 2004-2005

### ***President***

Alan Weaver, CPPB  
386-329-4271 (Ph.) 386-329-4329 (Fax)  
[aweaver@sjrwmd.com](mailto:aweaver@sjrwmd.com)

### ***Vice President***

Russ Wetherington, CPPB, CPCM  
863- 413-2882 (Ph.) 863-413-2918 (Fax)  
[rwetherington@polksheriff.org](mailto:rwetherington@polksheriff.org)

### ***Treasurer***

David Nash, CPPO, CPPB  
954-828-7816 (Ph.) 954-828-7897 (Fax)  
[dnash@fortlauderdale.gov](mailto:dnash@fortlauderdale.gov)

### ***Secretary***

Cheri Alexander, C.P.M., CPPB  
941-359-2770 x 4246 (Ph.) 941-359-5055 (Fax)  
[cheria@srq-airport.com](mailto:cheria@srq-airport.com)

Visit our website! [www.fappo.org](http://www.fappo.org)

### **Florida Association of Public Purchasing Officers**

c/o Sarasota Bradenton Intl. Airport (SRQ)  
6000 Airport Circle  
Sarasota, FL 34243

To a Member of a Great Association