



# Florida Association of Public Purchasing Officers

November 9, 2007

*Message From the President*

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I trust that everyone is well and want to extend my appreciation to everyone who was able to attend the Fall one-day training sessions offered by Florida DMS State Purchasing October 9-11th at the Hyatt Sarasota. A big **Thank you** to Cyndee Sams for coordinating the speakers to help our agencies with additional training opportunities. In light of pending legislation, it was very helpful to our members (and non-members) to attend these seminars.

The Board and executive committee has been continuing its work behind the scenes planning the events needed to produce the upcoming annual conference in Sarasota, especially the educational program and trade show. FAPPO's current Vice President and Program Chair, Denise Schneider, has arranged an educational program that will meet and exceed everyone's expectations, from the beginning purchaser to those of us with some experience. A copy of the tentative schedule and breakout sessions has been included in the newsletter. Malcolm Wilson, our Trade Show chair, has posted the Vendor Invitation Letter along with the Trade Show layout on the website at [www.fappo.org](http://www.fappo.org). Please refer your suppliers to the website for additional information.

An updated 2008 FAPPO Award for Excellence and Best Practice in Public Procurement Award has been prepared by Keith Glatz, Chairman, which is due March 2008 and will be posted to the website. This is your chance to show your stuff and many Florida entities have some great ideas, so please share with us!

Strategic Plan committees also presented their recommendations to the Board and we will be implementing these great ideas to improve your association. A summary is included herein. I'm amazed that we have so much knowledge among our members, and many of our colleagues have become friends over the years. As always, we welcome your participation, please call on us to help you.

With professional and personal regards,

*Cheri*

Cheri Alexander, C.P.M., CPPB  
FAPPO President 2007 - 2008

## FAPPO OFFICERS

Cheri Alexander — President  
Marian Howe — Treasurer

Denise Schneider — Vice President  
Johnny Richardson — Secretary

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## New Members

Patricia Drake City of Atlantic Beach  
 Amanda McCabe Lee County BOCC  
 Merilee Magle-Snead City of Boca Raton  
 Rosa Holland Desto County BOCC  
 Kristen Collora Flagler County BOCC  
 John Turner Polk County School District  
 Robert Becker S. FL Reg. Transp. Authority  
 Charmaine Davis-Mattthei S. FL Reg. Transp. Auth.  
 Donna Fish Clay County BOCC  
 Pam Lemay Highland County BOCC  
 Laura Jennins Bureau General Services, DJJ  
 Susan Schmitt City of St. Cloud  
 Tiandra Johnson Broward County College  
 Amy Munday Lake County BOCC  
 Maria Alvarez Orange County BOCC  
 Joyce Thornton Clay County BOCC  
 Sylvia Coney Brevard County BOCC  
 David Rounds Polk County Sheriff  
 Lautesha Morton Osceola County BOCC  
 Henry Gyden Hillsborough County Water Resource  
 Mark Thiele City of Cape Coral  
 Robert Cole Orange County Public Schools

Nancy Scott Central FL Reg. Transp. Authority  
 Diana Phillips Pasco County School District  
 Pamela Stillwell S. FL Water Mngt. District  
 Betty Thayer S. FL Water Management District  
 Deanna Marshall City of St. Petersburg  
 Martin Kelly S. FL Reg. Transp. Authority  
 Ben Guida S. FL Reg. Transp. Authority  
 Bryan Kohlberg S. FL Reg. Transp. Authority  
 Joe Thompson Clay County BOCC  
 Sandra Butler Highland County BOCC  
 Ommet Mbiza DPM, State of Florida  
 Sandy Williams St. Johns County Sheriff  
 Susan Gabriel Broward County College  
 Richard Amey Lake County BOCC  
 Kathryn Harris Polk County School District  
 Lacie Davis Brevard County BOCC  
 Charleane Soulligne St. Lucie County Library  
 John Elliott Polk County Sheriff  
 Robert Begelman Hillsborough County Water Res.  
 John Evans Hillsborough County Water Res.  
 Brenda Billingsley Broward County BOCC  
 Adam Goldman Central FL Reg. Transp. Auth.

TOTAL NEW MEMBERS THIS MONTH: 42  
 TOTAL NEW MEMBERS YEAR-TO-DATE: 61

# WELCOME TO FAPPO!

## NEW CERTIFICATIONS

### CPPB's

Jerry Allen, CPPB  
 Purchasing Services Manager  
 Okaloosa County

Rhonda G. Hamrick, CPPB  
 Purchasing Supervisor  
 Polk County

Christine Rewis, CPPB  
 Contract specialist  
 Polk County

Robert Dinnerville, CPPB  
 Purchasing Supervisor  
 Sheriff's Office of Polk County

Richard Brennon, CPPB  
 Purchasing Director  
 Okaloosa County

Angela Hawking, CPPB  
 Buyer  
 School Board of Polk County

Lynne C. Slaughter, CPPB  
 Purchasing Agent  
 St. Johns River WMD-Palatka

Audry A. Reeves, CPPB  
 Contract Manager  
 Polk County

Mary W. Combee, CPPB  
 Senior Buyer  
 Polk County

Michele A. Rawlins, CPPB  
 Office Mgr. IV/Purchasing Spec.  
 Polk County

Buddy Storey, Jr., CPPB  
 Purchasing Director  
 Polk County

A. Angel Valenson, CPPB  
 Procurement Specialist  
 School Board of Orange County

#### Message from the Vice President

Happy Fall and goodbye Hurricane Season! Hello to all and thank you for being a part of FAPPO this year! I am totally committed to helping FAPPO become the best Procurement Organization in the world! To that end, I welcome all of your critiques, comments, kudos and suggestions to improve any part of our organization. Feel free to call me or email me any ideas you might wish to share. I will be putting together the program for next year's Spring Conference and would also welcome your ideas for new classes, or even better, would love to hear that you are willing to teach a class and have a great new experience or process to share with all of us.

I can be reached by phone: 407-825-3843 or email at: [dschneider@goaa.org](mailto:dschneider@goaa.org). I look forward to hearing from you.

Denise

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# NIGP Outstanding Agency Accreditation Achievement Award Recipients

The following FAPPO associated agencies have received NIGP's Outstanding Agency Accreditation Achievement Award:

- Escambia County
- Hillsborough County
  - Osceola County
  - Polk County

## CONGRATULATIONS

### Certified Staff in Miami-Dade County to Receive Five Percent Pay Differential

**Miami Dade County's Department of Procurement Management is pleased to announce the approval of a 5 percent pay supplement for procurement professionals who have achieved professional certification.** Only certifications issued by the Universal Public Purchasing Certification Council (UPPCC), the Institute for Supply Management (ISM) or the State of Florida will be considered for approval of the supplement.

Miriam Singer, Director, Miami-Dade Department of Procurement Management led the approval of this important recognition for the Miami Dade County purchasing professionals. *"I am hoping other jurisdictions around the country will consider the establishment of similar incentive programs to promote our professionals and our profession. Miami Dade County has an extraordinary purchasing team and I am privileged to work with this group of professionals."*

Certification of procurement employees will benefit Miami-Dade County through value added performance of the purchasing function. To be considered for the supplement, employees must obtain and maintain certification from one of the three aforementioned professional certifying bodies.

Inclusion of this supplement in the overall employee compensation package strengthens the County's ability to recruit and retain qualified purchasing professionals and raise the importance of the profession.

For more information about UPPCC's CPPO and CPPB certification for public procurement professionals, visit [www.uppcc.org](http://www.uppcc.org).

#### Jill Klaskin Press, CPPO

Assistant to the Director  
Department of Procurement Management  
111 NW 1st Street  
Suite 1300  
Miami, FL33128  
Ph: (305)375-4425  
Fax: (305) 375-5688

[jill@miamidade.gov](mailto:jill@miamidade.gov)

[www.miamidade.gov/dpm](http://www.miamidade.gov/dpm)

Winner of NIGP Pareto Award 2006

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**FULLY CERTIFIED? BE RECOGNIZED!**

**UPPCC Announces 2007 Sterling Agencies & Fully Certified Agencies**

August 17, 2007 - The Universal Public Purchasing Certification Council (UPPCC) announced its Class of 2007 Sterling Agencies and Fully Certified Agencies in conjunction with the National Institute of Governmental Purchasing, Inc. (NIGP) 62nd Annual Forum and Products Exposition in Hartford, Connecticut. So far this year, **forty-six stellar agencies** have achieved the distinguished and unique honor of being fully certified. Of those forty-six agencies, six received additional recognition as UPPCC Sterling Agencies. This is a truly outstanding accomplishment as it *“demonstrates the agency’s continuous commitment to professionalism and excellence”* said UPPCC Governing Board Chairman, Don Buffum, CPPO as he presented the six agencies with their awards.

Each year the UPPCC recognizes those public entities that have met specific criteria. Fully certified agencies apply annually for recognition of a 100% UPPCC certified procurement departmental staff. A significant accomplishment for many agencies as UPPCC certification requires each staff member to meet established criteria consisting of public purchasing experience, education/training and successful completion of a rigorous examination to become certified as a Certified Public Purchasing Officer (CPPO) and/or Certified Professional Public Buyer (CPPB). Sterling Agencies are those special agencies who have consistently earned Fully Certified recognition from the UPPCC for three consecutive years.

FAPPO associated **Sterling Agency Awardees:**

- City of Miami, Florida**
- City of Tarpon Springs**
- Town of Longboat Key**
- Highlands County**
- Loxahatchee River Env. Control District**
- Martin County**
- Polk Community College**

*The Universal Public Purchasing Certification Council (UPPCC) is an independent entity formed to govern and administer the Certified Public Purchasing Officer (CPPO) and Certified Professional Public Buyer (CPPB) certification programs. The CPPO and CPPB programs are highly regarded and respected among procurement professionals and employers involved in the public sector. To date, the UPPCC has certified well over 10,000 professionals primarily within the US and Canada as well as in other nations around the globe.*

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# CALL FOR SPEAKERS

## Call for FAPPO Spring Conference Speakers:

Are you interested in presenting a new process, a conflict resolution or totally new and innovative idea to the members of FAPPO? Do you have an old process that has been reworked to be more efficient and effective? Is your agency on the "buy green" bandwagon and has it been effective for your agency? Has your agency been in the paper for ethics issues or has your agency been successful in winning a bid protest?

We are interested in YOU and would invite you to submit your name and your class/seminar description. Classes can range from one to two hours and would be scheduled on April 24<sup>th</sup> at the FAPPO Annual Spring Conference. Please fill out and submit the attached Speaker Form to: Denise Schneider, Vice President, by November 30, 2007. Speakers chosen to present at the Spring Conference will receive free conference registration and an opportunity to earn certification points for instructing.

You will also need to submit a personal biography and your class material by February 15, 2008 so that it can be printed in the Conference Manual. FAPPO values your input and looks forward to hearing from you!

### FAPPO SPEAKER APPLICATION ANNUAL SPRING CONFERENCE APRIL 22-25<sup>TH</sup>, 2008

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Agency: \_\_\_\_\_

Certifications: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_\_

Email: \_\_\_\_\_

Class Name: \_\_\_\_\_

AV needed: \_\_\_\_\_

Submit this form by November 30, 2007 to:

Denise Schneider, V.P. FAPPO  
c/o Greater Orlando Aviation Authority  
8652 Casa Verde Rd Building 811  
Orlando, FL 32827-4363  
Fax: 407-825-4020 or email: dschneider@goaa.org

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# NOMINATION FOR OFFICER

A candidate for office must be a Regular member, in good standing, for a minimum of three (3) consecutive years. A candidate for office must hold a professional procurement, contract administration, or materials management certification from a universally recognized professional association at the time of election to any office, and must retain said certification for the duration of any and all terms of office. A candidate for office must have at least an Associates Degree from an accredited college or university at the time of their election to office. Candidate must have their entity's support as evidenced by a letter from their supervisor included with the nomination form. You may nominate yourself or have someone nominate you!

Name: \_\_\_\_\_

Entity: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Number of Years with Entity: \_\_\_\_\_ Number of Years FAPPO member: \_\_\_\_\_

List the committees he/she has served on: \_\_\_\_\_ Attach additional sheets and documentation as necessary.

Year	Committee	Year	Committee
_____	_____	_____	_____
_____	_____	_____	_____

Describe the professional accomplishments of member:  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

He/she has attained the following professional purchasing certification(s):  
\_\_\_ CPPO \_\_\_ CPPB \_\_\_ C.P.M. \_\_\_ A.P.P. \_\_\_ CPCM \_\_\_ CACM

Has a minimum of an Associates Degree from an accredited college or university at the time of election.  
\_\_\_ Yes \_\_\_ No

He/she has been asked if they are interested in serving as an Officer, and replied: \_\_\_ Yes \_\_\_ No

Submitted By: \_\_\_\_\_ Date: \_\_\_\_\_

**Candidate must have the support of their entity and a letter from their supervisor must be presented at the time of nomination submission.**

Send nomination form to: Denise Schneider, Greater Orlando Aviation Authority, 8652 Casa Verde Rd, Building 811, Orlando FL 32827-4363 Fax: (407) 825-4020 E-Mail: [dschneider@goaa.org](mailto:dschneider@goaa.org)

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# CALENDAR OF CURRENT EVENTS

DATES	EVENT	DESCRIPTION/INFORMATION
6/1/07	2007-2008 Dues	Dues for 2007—2008 will be increased to \$50.00 per member as voted on at the 2006 Annual Conference

## LOOK AHEAD

DATES	EVENT	DESCRIPTION
10/1/2007	2007-2008 Dues	Dues paid after 10/1/2007 will incur a \$10.00 late fee ****PAY EARLY****
4/21/08— 4/25/08	2008—41st Annual Conference & Trade Show	Sarasota Hyatt—Cut off dates for hotel reservations: March 31, 2008
7/26/08- 7/30/08	NIGP Forum	Charlotte, NC

Visit Our Website! [www.fappo.org](http://www.fappo.org) for  
Additional Event Information

## Keith Glatz Rises to the Top



I want to again recognize Keith Glatz for his selection as the Manager of the Year at NIGP's 62nd Annual Conference. Keith was recognized for his accomplishments in this demanding position which included the following:

- \* Authored the 2005 City of Tamarac Procurement Card Policy which is referenced as the model policy by other local government agencies
- \* Instituted a new sole source justification policy adopted by other area entities
- \* Developed a formal training program stressing professional certification for all Purchasing and Contracts Division staff
- Partnered with Florida Atlantic University to coordinate a special chapter event for a visiting delegation of Bulgarian government purchasing officials

### **NIGP SMALL CHAPTER OF THE YEAR** Mid-Florida Chapter of NIGP

Mid-Florida's selection as NIGP's Small Chapter of the Year is another outstanding accomplishment. Their significant achievements included:

- \* Launched a formal scholarship program through the success of its annual reverse tradeshow. Fifteen scholarships totaling \$8,872.50 were awarded.
- \* Collaboratively established and disseminated a list of bids available for piggy back.
- \* Each year the Chapter selects an organization to work with and collect donations. In 2006, Meals on Wheels was the recipient of Chapter-donated gifts and food items for home-bound elderly.

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**CONGRATULATIONS to the following 32-Florida agencies who have  
received the  
2007**



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**12<sup>TH</sup> ANNUAL**

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**BROWARD COUNTY SCHOOL BOARD, FL**

Robert Waremburg, CPPO, Director, Supply Management & Logistics

**CHARLOTTE COUNTY, FL**

Kimberly Corbett, C.P.M., CPPB, Director of Purchasing

**CITY OF FORT LAUDERDALE, FL**

Kirk Buffington, CPPO, C.P.M., MBA, Director of Procurement Services

**CITY OF HOLLYWOOD, FL**

Aristeus J. Johns, Procurement Services Manager

**CITY OF MIAMI, FL**

Glenn Marcos, CPPO, CPPB, Purchasing Director/Chief Procurement Officer

**CITY OF MIAMI GARDENS, FL**

Pam Thompson, CPPO, CPPB, Procurement Manager

**CITY OF MIRAMAR, FL**

Carlos Vilches, MBA, CPCM, CPPO, CPPM, C.P.M., Procurement Director

**CITY OF ORLANDO, FL**

Jon Mead, C.P.M., Director of Purchasing

**CITY OF PALM BAY, FL**

Bobbye Marsala, CPPO, C.P.M., CPPB, FCPM, FCPA, Purchasing & Contracts Division Manager

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# 2007



**Continued**

**CITY OF PORT ST. LUCIE, FL**

Cheryl Shanaberger, CPPO, Deputy Director, Office of Management & Budget

**CITY OF PUNTA GORDA, FL**

Mary M. Howe, CPPO, CPPB, Procurement Manager

**CITY OF ST. PETERSBURG, FL**

Louis Moore, CPPO, Director, Purchasing and Materials Management

**CITY OF TALLAHASSEE, FL**

Cathy R. Davis, C.P.M., Manager of Procurement Services

**CITY OF TAMPA, FL**

Joe Benjamin, CPPB, Purchasing Systems Manager

**COUNTY OF VOLUSIA, FL**

Cheryl L. Olson, C.P.M., C.P.M., Director of Purchasing & Contracts

**DE SOTO COUNTY – SCHOOL BOARD, FL**

Rene Barnard, Purchasing Specialist

**ESCAMBIA COUNTY, FL**

Claudia Simmons, Purchasing Chief

**HIGHLANDS COUNTY BCC, FL**

Gerald (Jed) Secory, General Services / Purchasing Director

**HILLSBOROUGH COUNTY, FL**

Lula F. Banks, Ed.D., CPPO, CPPB, Director of Procurement Services

**MARION COUNTY, FL**

Diane Tucker, Purchasing Director/Management Services Bureau Chief

**MARTIN COUNTY, FL**

Gregory Herlean, Purchasing Manager

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# 2007

## Achievement of Excellence In Procurement®

Continued

### **MIAMI-DADE COUNTY, FL**

Miriam Singer, Director, Department of Procurement Management

### **ORANGE COUNTY, FL**

Johnny M. Richardson, Manager, Purchasing & Contracts Division

### **ORANGE COUNTY PUBLIC SCHOOLS, FL**

Rhonda Scott, C.P.M., CPPO, Director, Procurement Services

### **OSCEOLA COUNTY, FL**

Rey A. Palma, Director, Procurement Services

### **PASCO COUNTY DISTRICT SCHOOL BOARD, FL**

Kendra Goodman, CPPB, Purchasing Agent

### **POLK COMMUNITY COLLEGE, FL**

Wendy Geltch, C.P.M., CPPO, Purchasing Agent

### **POLK COUNTY, FL**

W.A. "Buddy" Storey, Jr., Purchasing Director

### **SEMINOLE COUNTY, FL**

Ray Hooper, C.P.C.M., Purchasing & Contracts Manager

### **SOUTH FLORIDA REGIONAL TRANSPORTATION AUTHORITY, FL**

Christopher C. Bross, CPPO, FCPM, Director of Procurement

### **STATE OF FLORIDA**

Charles W. Covington, State Purchasing Director

### **UNIVERSITY OF WEST FLORIDA, FL**

Wendy Baudin, MPA, Procurement Manager

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# 2008



## 2008 Entity Awards & Best Practices Awards – Adapting for the Future

Lately, almost all of us have been forced to adapt to the “new” trials and tribulations brought about by tax reform in Florida. Are we ready to meet these new challenges head-on, or do we have a long way to go. If your entity has been subscribing to some of the latest best practices, then you may be ahead of the game! If so, it’s time share your success story, and more importantly receive formal recognition of your efforts in a tangible fashion, that will show everybody in YOUR organization the value of your purchasing operation. FAPPO is once again offering you the opportunity to “blow your horn” to your superiors!

The FAPPO Entity Awards program recognizes Achievements in Excellence, and Best Practices by any member public procurement agency. If you think you qualify, FAPPO has made it extremely easy. Simply download the application located on the FAPPO Home Page, and then document your answers to each of the questions per the instructions.

This year, we have raised the bar a little, and are presenting a greater challenge for anybody applying for the award. In order to achieve recognition as a winner of the Achievement in Excellence Award, there is the potential to score up to a total of 166 points, with a minimum score of 124 points (75%) required to qualify in seven different areas. New areas have been added as well, including topics related to “green” purchasing, expanded pro-card applications and procurement entity organizational structures.

And since best practices can fall into many categories, there are three (3) separate categories for winners:

Innovation in the Purchasing Process – This award will spotlight a unique achievement in how we do our job. Innovations in practices, technology, creative use of existing technology, and /or best practices that promote effectiveness or a positive change or impact in the purchasing process. This category is for “out of the box” innovation.

Cost Savings – Best practices that promote cost savings for the Entity, either in terms of lower product/service costs, or lower administrative costs. Innovative techniques that improve the level of economy for the entity, or promote greater efficiency for the entire purchasing process will be considered in this area.

Contribution to the Advancement of Community, your Entity, or the Public Purchasing Profession – This award will focus on best practices that contribute to the overall social good, or that promote professionalism in public purchasing. This category reflects those practices that add value to the overall purchasing process and contribute to the overall good of the community or towards the achievement of the goals of the entity.

You do NOT have to specify a category when submitting your essay. Entries will be judged, and placed into the most appropriate categories.

In addition, the winners of Entity Awards, and the Best Practices Awards will be recognized at the opening ceremonies this year, to provide an opportunity for all members attending to view the winning entries, or talk with the award winners.

So, don’t delay, act today! Applications for the FAPPO Award of Excellence and Best Practice Awards must be submitted by no later than **Monday, March 10, 2008 at 5:00 p.m.** to Keith Glatz, CPPO, Purchasing and Contracts Manager for the City of Tamarac Purchasing Division, 7525 NW 88<sup>th</sup> Avenue, Tamarac, Florida 33321.

Anyone interested in applying for a FAPPO entity award may obtain the application on-line at the FAPPO web-site, [www.fappo.org](http://www.fappo.org), where the application is available in both word and pdf formats right on the home page. Questions may be addressed directly to Keith Glatz, CPPO, or at 954-597-3567, or e-mail, [keithg@tamarac.org](mailto:keithg@tamarac.org).

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## FAPPO – 41<sup>st</sup> ANNUAL CONFERENCE "Changes, Challenges and Choices"

### TIME

### SUBJECT / SPEAKER

#### MONDAY APRIL 21, 2008

9:00- 4:00	Board of Directors Meeting
11:30	19 <sup>th</sup> hole FAPPO Golf Tournament
5:00- 6:30	Early Registration
6:30- 9:00	Presidential Reception

#### TUESDAY APRIL 22, 2008

7:30- 8:30	Registration & Continental Breakfast
8:00-8:30	First-Timers Orientation
8:30-9:30	Roundtable discussion – State Update Roundtable Discussion – Cities and Counties Roundtable Discussion – Education/Special
9:30-9:45	Break
9:45-10:15	FAPPO Welcome-Cheri Alexander-President (Video, Introductions and Awards)
10:15-11:45	Keynote Speaker
11:45-1:15	Welcome Luncheon (Provided)
1:15-1:30	Break
1:30-2:30	NIGP Breakout NPI Breakout FAPPO's Updated Website
2:30-2:45	Break
2:45-4:45	Risk Management in Florida-PRM
6:00-Late	Special Event

#### WEDNESDAY APRIL 23, 2008

Trade Show (Lunch is Provided) –
Reception-3pm ??

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**FAPPO – 41<sup>st</sup> ANNUAL CONFERENCE**  
**"Changes, Challenges and Choices"**  
 Continued

<b>TIME</b>	<b>SUBJECT / SPEAKER</b>
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**THURSDAY APRIL 24, 2008**

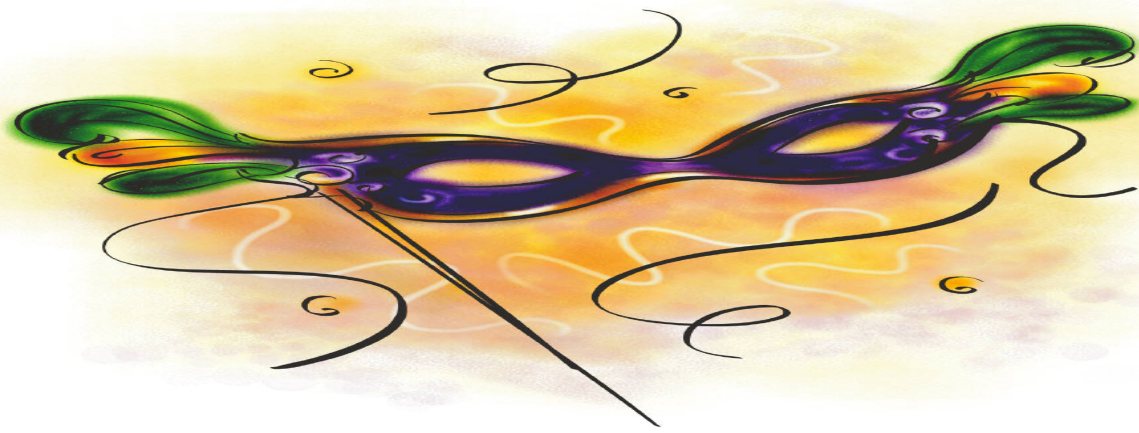
7:30-8:30	Continental Breakfast
8:00-5:00	State of Florida Negotiations Class
8:00-5:00	State of Florida Contract Management
8:30-10:00	Beginners Track Class-TBD
8:30-10:00	Advanced Track Class-TD
10:00-10:15	Break
10:15-11:30	Beginners Track Class-TBD
10:15-11:30	Advanced Track Class---"Leaders & Leadership Dynamics" Warren Geltch
11:31-1:00	Business Meeting (Lunch Provided)
1:15-2:45	Beginners Track Class-TBD
1:15-2:45	Advanced Track Class-"When is a Contract Not a Contract" Warren Geltch
2:46-2:59	Break
3:00-4:45	Beginners Track Class-TBD
3:00-4:45	Advanced Track Class-TBD
6:30-Late	Reception/Dinner/Banquet

**FRIDAY APRIL 25, 2008**

7:30-8:00	Breakfast Buffet with Morning Session
8:00-9:30	Beginners Class Track-"Make your website work for YOU" Wendy Geltch
8:00-9:30	Advanced Class Track-TBD
9:31-9:44	Break
9:45-11:15	Beginners Class Track- "RFP's- Can your process withstand the scrutiny?" Bobby Marsala and Keith Glatz
9:45-11:15	Advanced Class Track-"interviewing from Both Sides" Nora Lauder milk
11:15-12:00	Closing General Session
12:15-1:15	Post Conference Review (2008 and 2009 Committees)

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**ENTERTAINMENT  
ANNUAL CONFERENCE  
THEME: MARDI GRAS**



**INTRODUCING  
SLICKWILLY BAND**



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# VOLUNTEER!

The success of FAPPO depends on our members volunteering their expertise and services. Contact Pam Thompson, Volunteer Coordinator if you are interested in volunteering.

Pamila Thompson, CPPO, CPPB  
[pthompson@miamigardens-fl.gov](mailto:pthompson@miamigardens-fl.gov)  
(305) 622-8000

# Be a Volunteer!

## Speaking of Volunteering.....

FAPPO has created an Ambassadors program for volunteers to help out at the 40th Annual Conference and Trade Show. Each Ambassador will be easily identifiable by a special badge or pin so that they can assist other conference attendees by answering questions, introducing speakers, running errands, and pitching in wherever possible to help out with the 1001 things that are needed to put on a great conference. If you're interested in helping us out, check the box on your registration form or contact Pam Thompson at 305-622-8000 or [pthompson@miamigardens-fl.gov](mailto:pthompson@miamigardens-fl.gov).

President Cheri Alexander is seeking FAPPO members to volunteer for

CURRENT COMMITTEES LIST IS AVAILABLE AT  
[http://www.fappo.org/committee\\_directory.asp](http://www.fappo.org/committee_directory.asp)

# CAREER OPPORTUNITIES

POSITION	ENTITY
Procurement Supervisor	City of Miami
Purchasing Agent II	City of Volusia

Want to advertise a Career Opportunity for your Entity? Visit the [FAPPO Member Center](#) and log on using your User Name and Password. Please note that you will be responsible for updating and removing the postings. If you need assistance to post or delete a position, contact Jennifer Slusarz, Web Site Liaison at [jslusarz@scgov.net](mailto:jslusarz@scgov.net).

Visit Our Website! [www.fappo.org](http://www.fappo.org)

# LEGISLATIVE UPDATE

Prepared by Kirk W. Buffington, CPPO, C.P.M.

## 2007 Legislative Session

In the interest of providing you with a somewhat quick reference to the sessions' Legislative bills of interest, and their particular disposition, I have prepared the attached Subject index for those bills which have been filed and working their way through the legislative system. It is still early, and between both houses, over 1,000 bills have been filed for consideration.

Bills that I believe to be of a particular interest to local government procurement agencies are highlighted, with Senate or House Bill number and brief descriptions of each. You may wish to review with your legal counsel and legislative lobbyist for greater input.

Of particular interest and concern for most local gov't entities is SB2516, which would require that we report all contract expenditures exceeding \$5,000 to a state created web site. Reporting would have to be done on a quarterly basis.

This is by no means meant to be an all inclusive list of bills that may be of interest to a particular entity, so I encourage all interested parties to stay abreast of particular bills during the legislative session.

If you have any questions, please do not hesitate to contact me at: [kbuffington@fortlauderdale.gov](mailto:kbuffington@fortlauderdale.gov)

### **Senate Bill 2516—State & Local Government Spending (Filed 3/2/2007) (Local Government Spending Transparency)**

Provides definitions; requires Dept. of State to create & manage website disclosing certain spending by state & local governmental entities under certain contracts; provides for free access to website; provides requirements concerning content of website; provides exemption for public records that are not subject to disclosure. NOTE: Frequency of reporting is on a quarterly basis.

### **Senate Bill 1810— Florida Security & Immigration (LPCC) (State Contracting—Amending 287.0575)**

State Contracting; prohibits agencies from entering into contracts for commodities or services with contractors not registered or participating in federal work authorization program; prohibits DOT from entering into construction & maintenance contracts with contractors not registered or participating in said program; provides for phased compliance with Requirements, etc. Creates 287.0575, 337.163. EFFECTIVE DATE: 07/01/2007.

Link to the Florida Legislation

<http://www.myfloridahouse.gov/>

# OFFICERS

## **President Cheri Alexander, C.P.M., CPPB**

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# COMMITTEE MEMBERS

## **AEP Awards Com. Sr.**

Bobbie Marsaia, CPPO, C.P.M.,  
CPPB

## **AEP Awards Com. Jr.**

Barbara Kuhl, C.P.M.

## **AV COM. Chair (Audio Visual)**

Mark Lovell, PMP, CPPB

## **Adver. / Sponsor Chair**

Mark Raiford, CPPB, FCPM, FCPA

## **Adver. / Sponsor Com.**

Cheryl Olson, C.P.M.

## **Banquet Com. Chair**

Alan Weaver, CPPB, CPPO

## **Banquet Committee**

## **Vacant**

## **By-Laws Com. Chair**

Wendy Geltch, C.P.M., CPPO

## **Credit Card Committee Chair**

Nora Laudermilk, CPPB

## **Education Committee-**

Chair Pro D-Laurie Victory, CPPB

Seminar Coord. - Lisa Riner

Seminar Coord. - **Vacant**

Scholarships - Bob Hunter, CPPB

## **Entity Awards Chair**

Keith Glatz, CPPO

## **Fall Workshop Chair - Vacant**

## **Finance Committee**

Chair - Conrad Allstock, CPPO,

CPPB, FCPM

John Klatt, C.P.M. CPPO, FCPM

## **First Timers Com. Chair - Nora**

Laudermilk, CPPB

## **Food Service**

Chair—Janet Sheehan, CPPB

Diana Khan

## **Golf Tournament Chair**

Alan Weaver, CPPB, CPPO

## **Historian - Wendy Geltch, C.P.M.**

CPPO

## **Hospitality Committee**

Chair - Ranae Smith

Linda Smith, CPPB

## **Legislative Affairs Chair -**

Kirk Buffington, C.P.M., CPPO, MBA

## **Membership Directory**

Chair - Tammy Hodgins, CPPB,

FCPA

Denise Lipscomb

## **Membership Recruiting**

Chair - Sandra Brady, CPPB

Vernetha Gree, CPPB, FCPM

## **Nominating Chair**

Denise Schneider, C.P.M., CPPB

## **Parliamentarian - Glenn Cummings,**

CPPO

## **Past President - David Nash,**

CPPO, CPPB

## **Photography Chair—Leane**

Suominen

## **Presidential Advisors**

Bobbie Marsala, C.P.M., CPPO,

CPPB

David Nash, CPPO, CPPB

Janet Sheehan, CPPB

Russ Weatherington, CPM, CPPB,

CPCM

Alan Weaver, CPPB, CPPO

## **Printing Coordinator**

Vernetha Green, CPPB, FCPM

## **Program Chair**

Denise Schneider, C.P.M., CPPB

## **Public Relations/Marketing Chair**

## **Pending**

## **Resolution/Awards Chair**

David Nash, CPPO, CPPB

## **Sergeant-at-Arms**

Mike Rath, CPPO, CPPB

## **Special Events - Baron Greenwade**

## **State Procurement/DMS Rep**

David Bennett, MBA, CPPO, CPPB,

FCPM, FCN, FCCM, PMP

## **Strategic Planning Liasion**

Warren Geltch

## **Trade Show Committee**

Chair – Malcom Wilson, CPPO

Ranae Smith

Linda Smith, CPPB

George Earnest, Jr.

## **Vacant**

## **Vacant**

## **Transportation Chair**

## **Vacant**

## **UPPCC Committee Chair -**

Rhonda Scott, C.P.M., CPPO

## **VIP Chair - SRQ**

## **Volunteer Coordinator**

Pamila Thompson, CPPO, CPPB

## **Website Liaison - Jennifer Slusarz**

Are you interested in serving on a committee?  
Contact an Officer or Committee Member for information.



Message from the Pro-D

With the possible new legislation, please remember the importance of staying abreast of new laws and keeping your people on the right track through training.

We are currently working on new seminars for the 07/08 year so please remember if you choose to facilitate a seminar in your area; the facilitator can attend at no charge. This is a great benefit offered for a small amount of planning and organizing the seminar.

**Check the FAPPO Web Site on a periodic basis for Updates:**

[http://www.fappo.org/pro\\_development\\_results.asp](http://www.fappo.org/pro_development_results.asp)

Don't forget that FAPPO also offers Scholarship and Tuition Reimbursement on a first come first serve basis. Applications are already being received for the 07/08 budget.

Review the contact information below and act accordingly. Thank you so much for being a part of this organization and continue to strive for excellence in your efforts towards Public Procurement. Your organization & tax payers depend on YOU!

All our best,

Professional Development Chair:  
Laurie A. Victory, CPPB  
Purchasing & Contracts Administration Manager

**Pro-D Contact Information for 2007 / 2008:**

**Facilitation of Seminars:**

Laurie A. Victory, CPPB  
City of Fort Myers  
P.O. Box 2443  
City of Fort Myers, Florida 33902-2443

Phone: 239-332-6625  
Fax: 239-332-0593  
[lvictory@cityftmyers.com](mailto:lvictory@cityftmyers.com)

**Scholarship & Educational Reimbursement:**

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Lisa K. Riner  
Senior Procurement Analyst  
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[lriner@seminolecountyfl.gov](mailto:lriner@seminolecountyfl.gov)

## From the Membership Directory Chair

**\*\*2006-2007 MEMBERSHIP DIRECTORIES\*\*** Do you need one?

FAPPO has 45 extra copies of the 2006-2007 membership directory.

If you would like one, please send a self addressed "stamped" envelope at least 9-1/2" x 12-1/2" in size with postage in the amount of \$2.13 (Media Mail rate) to Tammy Hodgkins, CPPB, FCPA Seminole County Health Department, 400 West Airport Blvd., Sanford, Florida 32773-5489. These will be sent out on a first come first serve basis until the supply is depleted.

Tammy must receive your postage paid envelope via mail in order to send the directory. The members name and address must be clearly stated in the request and only one directory per paid membership will be honored.

Tammy Hodgkins, CPPB, FCPA  
Purchasing Agent II  
State of Florida---Department of Health  
Seminole County Health Department  
400 West Airport Blvd.  
Sanford, Florida 32773-5489  
Ph. 407-665-3254  
Fax 407-665-3259  
Email: tamara\_hodgkins@doh.state.fl.us

### **STATE OF FLORIDA SURVEY FOR AIR TRAVEL (State Term Contract)**

The attached survey today is for the purpose of gathering data for a State of Florida Air Travel State Term Contract. We would like to receive input from non-state government entities. Please complete the survey at: [http://www.surveymonkey.com/s.aspx?sm=jbJt7\\_2bMWTZEEe87ADqV49w\\_3d\\_3d](http://www.surveymonkey.com/s.aspx?sm=jbJt7_2bMWTZEEe87ADqV49w_3d_3d). POC: Stu Potlock, 850-487-8778