



**FAPPO FALL CONFERENCE  
OCTOBER 14, 2011  
FAU CAMPUS – DAVIE, FL**



Co-sponsored by the  
Florida Association of Public Procurement Officials, Inc.  
and the Public Procurement Research Center  
of Florida Atlantic University

7:30 – 8:00	Registration/Continental Breakfast	David Bennett, MBA, CPPO, PMP FAPPO Secretary
8:00 – 8:15	Opening Session	Mark Raiford, CPPB, FCPM, FCPA FAPPO President
8:15 – 9:00	“What’s On the Front Burner at DMS?”	Tim Gafney Chief Procurement Officer of Florida
9:00 – 9:10	Break	
9:10 – 10:40	State Contract Updates New solicitations, recent awards and several new contract categories under development	John Smith, CPPO Chief, Bureau A Mary Smith, CPPO Chief, Bureau B Bob Smith, CPPO Chief, Bureau C
10:40 – 10:50	Break	
10:50 – 11:35	Legislative Update	Bill Smith, CPPO
11:35 – 12:50	Lunch and Business Meeting	Mark Raiford, CPPB, FCPM, FCPA FAPPO President
12:50 – 2:05	“CCNA Reform Update – Now is the Time” An update for members on the status of pro- posed reforms going into the 2012 legislative session & what they can do to help.	Steve Carnell, C.P.M. Purchasing/Gen. Services Director Collier County Government
2:05 – 2:15	Break	
2:15 – 3:30	“Service Level Agreements in Procurement - How to Keep Your Customers Happy” Developing the client relationship, defining the performance requirements, specifying commercial aspects, future-proofing the document and managing the resulting agreement.	Clifford McCue, Ph.D. Director, PPRC
3:30 – 3:40	Break	
3:40 – 4:55	“Notes From a Hearing Officer” An opportunity to learn about the use of a hearing officer to resolve bid protests & how lessons learned can help us write better bids.	David E. Nash, CPPO, CPPB Retired, City of Ft. Lauderdale

This document represents 8 contact hours  
for purposes of recertification.

I certify that I have attended all sessions.

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David E. Nash, CPPO, CPPB  
Committee Chair

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Signature  
Name: \_\_\_\_\_