



Dear 2009 FAPPO Conference Attendee

This original form is to be submitted with your certification/re-certification application to the respective entity for conference attendance documentation. This form documents your attendance at the 42<sup>nd</sup> Annual Florida Association of Public Purchasing Officers, Inc. Conference and Tradeshow.

Complete the information below. On the back of this form identify each session you attended by circling the appropriate courses and the total number of hours attended.

**UPPCC Note for Regional Conferences:** Individuals will earn one (1) point, for each eight (8) educational hours of workshops (sessions) or seminars attended. The UPPCC will award .5 point for four (4) hours of workshop (session) attendance. Entire conference attendance results in the accumulation of 2 recertification points or 16 educational contact hours.

For more information on CPPO or CPPB program requirements, see an application form. Applications are available from UPPCC at [www.uppcc.org](http://www.uppcc.org).

For more information on C.P.M. or A.P.P. program requirements, visit the ISM website. Applications are available from fax-on-demand (800) 329-6276 or the ISM Certification Department at 800-888-6276, ext 3027.

**CONFERENCE DOCUMENTATION FORM**

42<sup>nd</sup> Annual Florida Association of Public Purchasing Officers, Inc. Conference & Tradeshow  
"Procurement Strategies to Overcome Deficiencies"  
April 5, 2009 through April 8, 2009  
Orlando, Florida

Please retain this record until applying certification/re-certification.

UPPCC Certificate #: \_\_\_\_\_ Claiming \_\_\_\_\_ UPPCC Points Recertifying as a \_\_\_\_\_ CPPB \_\_\_\_\_ CPPO

ISM PIN: \_\_\_\_\_ Claiming \_\_\_\_\_ ISM continuing education hours

Name \_\_\_\_\_

Title \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

County \_\_\_\_\_ Telephone \_\_\_\_\_

I hereby certify my attendance at each of the sessions as circled on the reverse.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

NOTE: FAPPO members need to keep this form for conference attendance documentation for documenting continuing education hours.

**42<sup>nd</sup> Annual Florida Association of Public Purchasing Officers, Inc. Conference Program**  
 "Procurement Strategies to Overcome Deficiencies"  
 April 5, 2009 through April 8, 2009

Time	Subject/Speaker	UPPCC Ed Hrs	ISM Ed Hrs
<b>Sunday - April 5, 2009</b>			
1:00 – 2:00 pm	Keynote Speaker - Kirk Buffington	1.0	1.0
2:15 – 2:45 pm	Awards – Florida/AEP	0.0	.5
2:45 – 3:30 pm	FAPPO/NIGP Update	0.0	.75
3:45 – 5:00 pm	Overview of the Antitrust Statutes & Bid Rigging-FL Attorney Gen.	1.25	1.25
<b>Monday – April 6, 2009</b>			
8:30 – 10:00 am	Round Table Networking – Cities/Counties	1.5	1.5
	Round Table Networking – Schools/Higher Education		
	Round Table Networking – Special Districts		
	Round Table Networking – State of Florida Updates		
10:15 – 10:45 am	Are You Achieving Success? AEP Program – Beth Fleming	.5	.5
	UPPCC Update – Wendy Geltch		
	Strategic Plan Update – Warren Geltch		
11:00 – 11:45 am	Best Practices presentations by Winning Entities	.75	.75
1:15 – 3:15 pm	Performance Based Contracting – Dr. Lawrence Martin	2.0	2.0
	CCNA Reform – Steve Carnell		
	Case Law Studies – Kirk Buffington		
3:30 – 5:00 pm	Consultant's Competitive Negotiations Act - Cheryl Shanaberger	1.5	1.5
	Win-Win Negotiations – Strategies & Tactics – Warren Geltch		
	Ethics and Procurement Integrity – Ray Hooper		
<b>Tuesday – April 7, 2009</b>			
8:00 – 9:30 am	RFP – The Two Step Method – Bobbye Marsala	1.5	1.5
	A Brief on Debriefing – Theresa Jordan		
	Local Vendor Preference – The Debate Continues – Rhonda Scott		
9:45 – 11:15 pm	Evaluating Responsive Bids – Eileen Youens	1.5	1.5
	Luck is NOT a Four Letter Word – David Nash		
	Public Scrutiny - Steve Carnell		
11:30 – 1 pm	Business Lunch	0.0	1.5
1:15 – 2:45	Life Cycle Costing – Keith Glatz	1.5	1.5
	Navigating Bid Protests – Eileen Youens		
	Florida Retirement System – Art Adams		
3:00 – 5:00 pm	Best Value Procurement – Buddy Storey	2.0	2.0
	How to Say No and Still Keep Your Job – Warren Geltch		
3:00 – 4:30 pm	Innovative Procurement Construction – R Scott & C Olsen	1.5	1.5
4:30 – 5:15 pm	Owner Direct Purchases – C Rewis & A Reeves	.75	.75
<b>Wednesday – April 8, 2009</b>			
9:00 am–3:00 pm	Vendor Networking & Tradeshow	0.0	0.0
3:00 – 4:00 pm	Closing Session	0.0	1.0

Circle sessions attended. I hereby certify that:

- I attended the entire conference; or  
 I attended each of the sessions circled.

Total number of education hours attended: \_\_\_\_\_

\_\_\_\_\_  
 Signature

\_\_\_\_\_  
 Date